



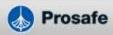




# Company presentation

#### Disclaimer

All statements in this presentation other than statements of historical fact are forward-looking statements, which are subject to a number of risks, uncertainties, and assumptions that are difficult to predict and are based upon assumptions as to future events that may not prove accurate. Certain such forward-looking statements can be identified by the use of forwardlooking terminology such as "believe", "may", "will", "should", "would be", "expect" or "anticipate" or similar expressions, or the negative thereof, or other variations thereof, or comparable terminology, or by discussions of strategy, plans or intentions. Should one or more of these risks or uncertainties materialise, or should underlying assumptions prove incorrect, actual results may vary materially from those described in this presentation as anticipated, believed or expected. Prosafe does not intend, and does not assume any obligation to update any industry information or forward-looking statements set forth in this presentation to reflect subsequent events or circumstances.



# Agenda

#### Recent developments

- Status on operations and projects
- Outlook & Summary
- Appendix





#### Recent developments

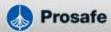
- February 2016: Bond amendments in place
  - Covenants aligned with bank
- January 2016: Bank amendments in place
  - Covenant amendments and skipped payment options up to USD 130 mill



December 2015: Private Placement NOK 590 mill

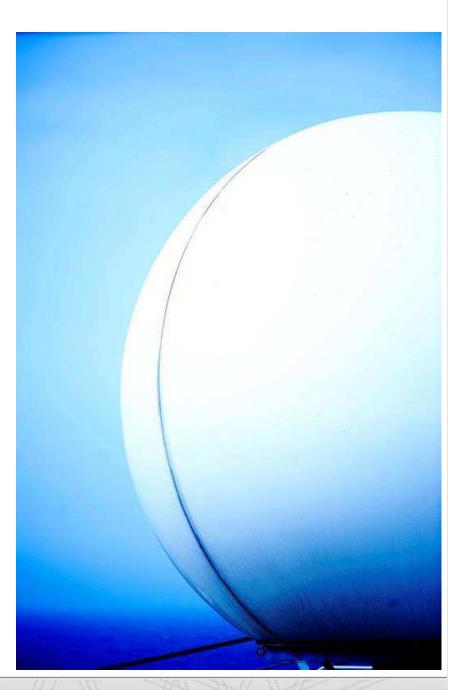
```
Fleet renewal:
```

- Safe Zephyrus (delivered January 2016)
- Safe Notos (delivered February 2016)



# Agenda

- Recent developments
- Status on operations and projects
- Outlook & Summary
- Appendix





# Fleet renewal strategy nearing completion

- 20-year life extension for Regalia and, Safe Caledonia and Safe Scandinavia completed
- Safe Boreas, new build delivered 2015
- Safe Zephyrus, new build delivered 2016
- Safe Notos, new build delivered 2016
- Safe Eurus, new build to be delivered 2016



# Safe Boreas delivered 2015

- Completed its first contract for Lundin at Edward Grieg in 2015
- Scheduled to work for Talisman in the UK from April 2016
- Scheduled to do the Statoil Mariner contract from late Summer 2017

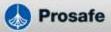




# Safe Zephyrus delivered

- The final delivery instalment of the Safe Zephyrus was reduced by USD 30 million
  - This represents a seller's credit from Jurong Shipyard Pte Ltd., to be repaid in a single payment on or before 15 June 2017
- Prosafe has drawn USD 200 million on the USD 1,300 mill credit facility in connection with delivery
- Safe Zephyrus is scheduled to commence a contract in Norway early Q3 2016

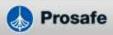




# Safe Notos delivered

- The final delivery instalment of the Safe Notos was reduced by USD 29 million
  - This represents a seller's credit from Cosco to be repaid in a single payment end of 2016
- Prosafe has drawn USD 144 million on the USD 288 million credit facility in connection with delivery





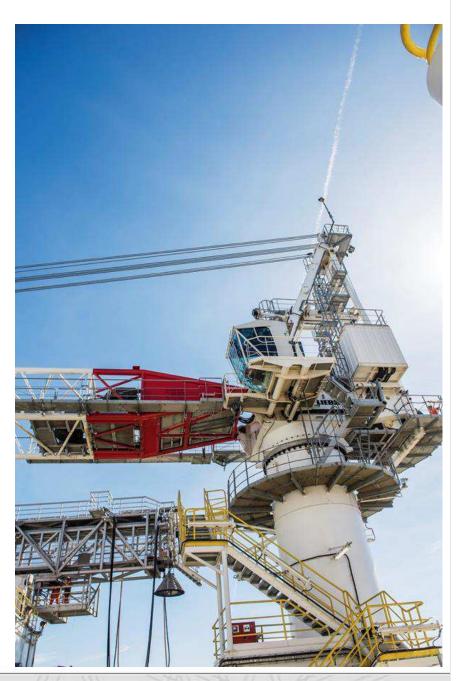
### Safe Scandinavia TSV project

- The rig is in yard in Ølensvåg
- Initial 3 year contract plus options with Statoil as a Tender Support Vessel (TSV) at Oseberg Øst in Norway
- As stated earlier the acceptance testing has showed a need for adjustments to the mud mix system, and this is currently ongoing
- Once the system is ready and accepted the plan is to mobilize to Oseberg and commence drilling support operations



# Capital expenditure

- Capex 2015 of USD 700 million
- Guidance of capital expenditure in 2016 of about USD 700 million
- Major capex items in 2016
  - New builds delivery instalments
  - Fixed price contracts
- Capex coming down to an estimated USD 50-60 million total for the fleet from 2017 onwards





## Cost efficiency measures

- Cost efficiency measures have been implemented and further actions will be taken in light of the industry downturn and outlook
- The whole cost structure is under review. About USD 15 million in permanent annual savings already achieved. These savings will be in addition to the greater effects from natural currency hedges and ordinary activity level adjustments
- The target is to at least double the savings and efficiency gains to USD 30-40 mill / annum



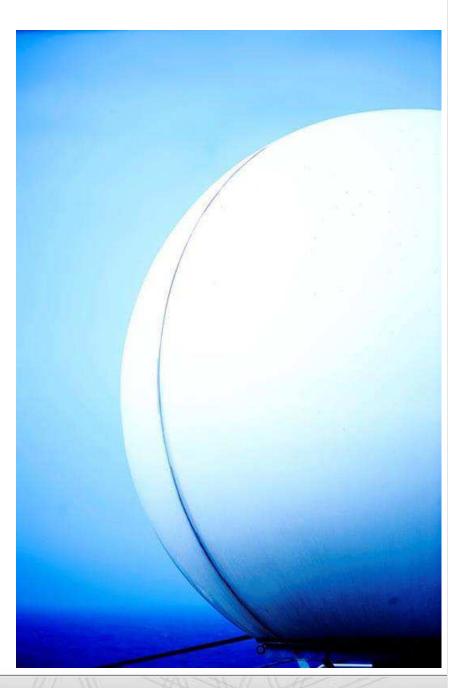


# Agenda

- Recent developments
- Status on operations and projects

Outlook & Summary

Appendix



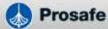


#### Mexico

- Jasminia off-hire since early 2015
- Safe Britannia completed her contract assignment end-2015. Remains off-hire
- Safe Hibernia off contract from 15th February 2016
- Pemex continues focus on spend and cost reductions in the current low oil price environment



- A by-product of the cost cutting is a decrease in offshore workforce in a region dependent on high levels of platform maintenance
- Further uncertainty remains, however longer term outlook anticipated to also provide opportunities



### Brazil

- Safe Concordia contracted through to mid-2017
- Safe Eurus to commence contract from end Q1 2017 on a three-year contract
- Pressure on Petrobras to lower costs flowing through to contractors with commercial discussions ongoing
- Anticipate high-end equipment to be prioritised in the longer term

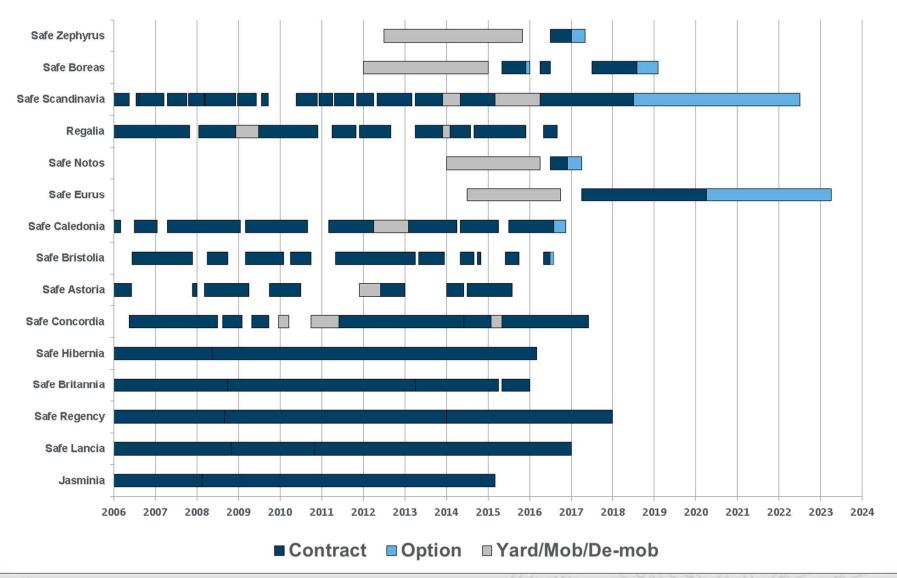


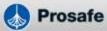
#### Other regions - opportunities

- A number of West African prospects have emerged with large operators
- Tendering ongoing for work in 2017 and 2018 including potential multiyear contracts

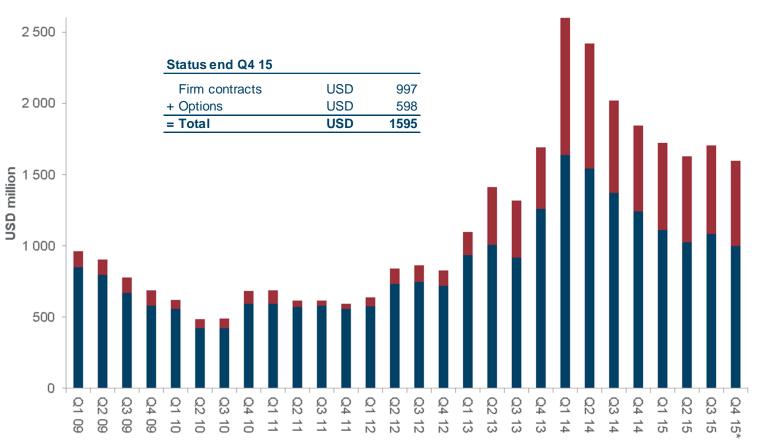


### Contract coverage





#### Contract backlog per Q4 2015



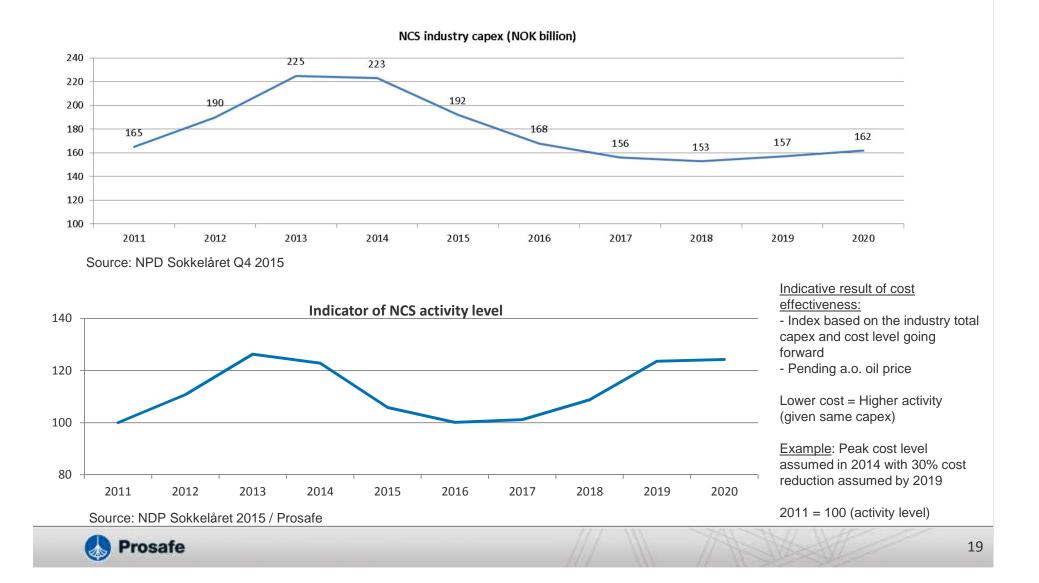
#### Gross value of charter contracts

Firm contracts Options

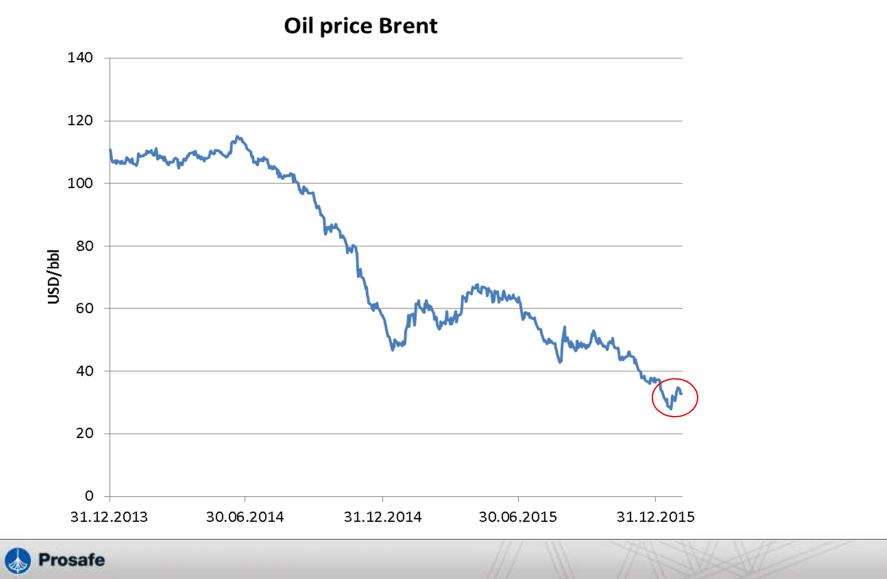
\* Including Statoil-Mariner amendment which was announced 4 January 2016



#### Activity level forecasted to recover from 2018



However, oil price below USD 40 – a game changer in the near term?



# Summary

- Industry conditions remain challenging
  - Oil price below USD 40 a game changer in the near term?
- Prosafe is relatively well positioned as the market leader globally
- Indicators point towards demand improvement from 2018 onwards
- Continue to work proactively in a challenging market





# Agenda

- Recent developments
- Status on operations and projects
- Outlook & Summary

Appendix





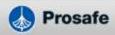
#### Status covenants Q415

- Leverage ratio is reported with certain adjustments
  - EBITDA contribution from new builds/conversions/acquired vessels that have not been in operation for a full year is annualised and debt related to new builds under construction is excluded until delivery
- Reported leverage ratio in Q4 2015: 2.5
  - Credit margin therefore in the lowest grid: 2% and 2.25% on the USD 1.3 billion and USD 288 million facilities respectively
- Book equity: 36.6% at Q4 2015



# Created additional headroom to financial covenants in bank credit facilities

- Leverage ratio (Net Debt to EBITDA, excluding debt related to new builds under construction, and with annualisation of contribution from new vessels that have not been in operation for a full year):
  - □ From 31 March 2016 to 31 December 2018: <6.0x
  - □ From January 2019 and thereafter: <5.0x
- Equity ratio now means the ratio of the book equity to total assets
  - Equity ratio to be minimum 25 per cent from 31 December 2015 until 31 December 2017
  - □ From January 2018 and thereafter: 30 per cent



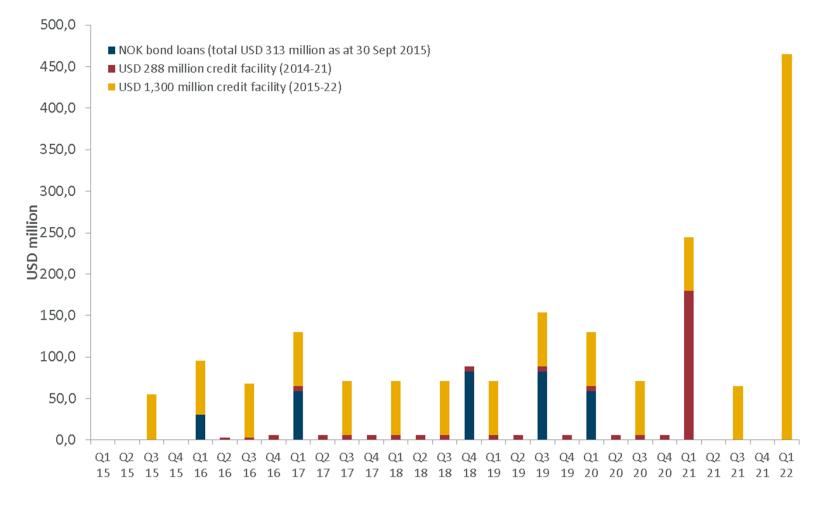
# Created additional headroom to financial covenants in bond agreements

Agreed with bondholders to adjust equity and leverage covenants in the bond agreements so as to be aligned with the covenants in the bank credit facilities – ref. previous slide





#### Debt profile



Excl. skipped payment options in bank credit facilities

