



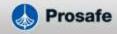
4 September 2013



Pareto Oil & Offshore Conference

Disclaimer

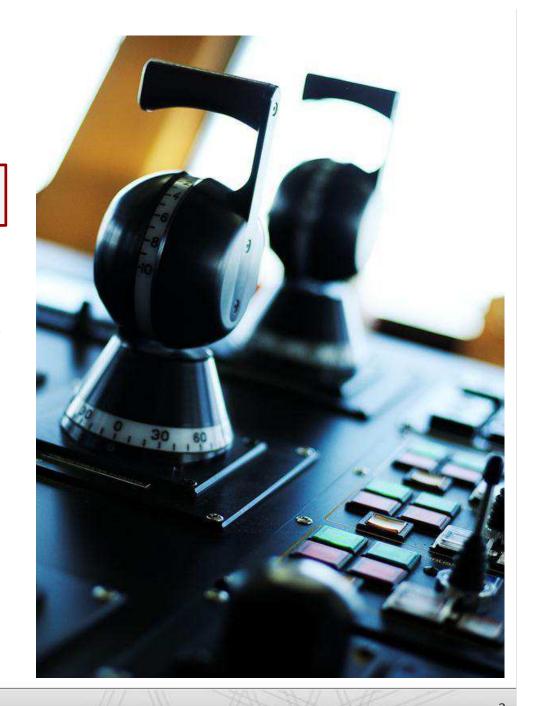
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Agenda

Introduction

- North Sea fleet
- Record high order book
- Outlook
- Attachments

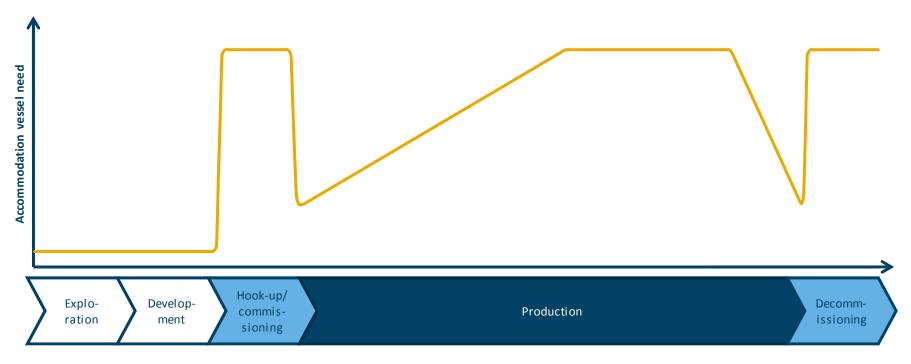


Prosafe – the leading accommodation company

- The world's leading owner and operator of semi-submersible accommodation vessels in harsh environments
- Fleet growth in the high-end segment within the accommodation market
- Long track record with versatile operations for national and major oil companies
- High cash flow generation, return of capital to shareholders, strong balance sheet and low cost of funding



Offshore accommodation – a late cyclical market



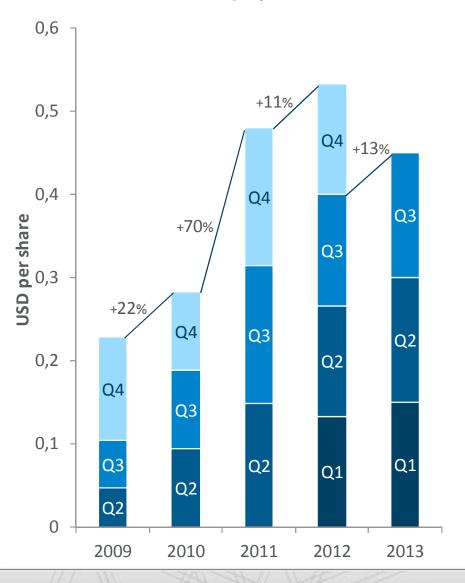
- Hook-up/commissioning of new installations
- Maintenance, modifications, IOR projects and tie-ins of satellite fields to existing installations
- Decommissioning of old installations
- Disaster recovery



Steady growth in dividend

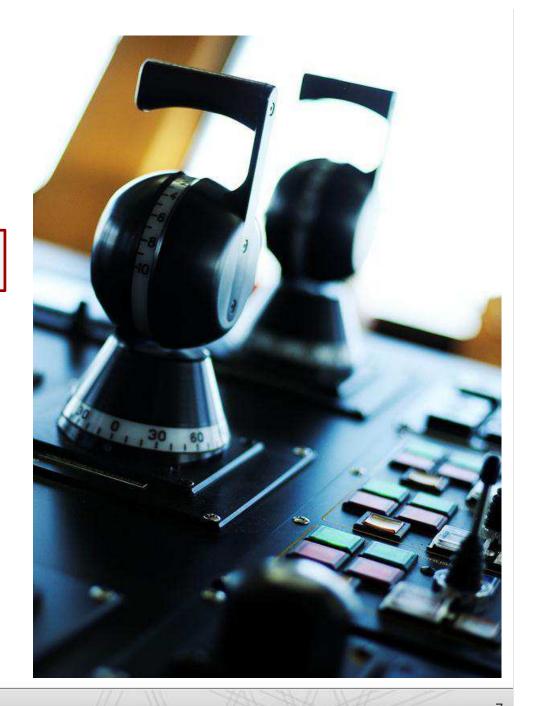
- An interim dividend equivalent to USD 0.15 per share declared in August
 - The dividend will be paid in the form of NOK 0.89 per share on 11 September
- In line with long-term dividend policy of paying up to 75 per cent of previous years' net profit in dividend

Dividend payments



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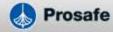


Safe Boreas progress

- Semi-submersible to be built as NCS compliant/ harsh environment
 - □ DP3 and 12-point mooring
- Scheduled delivery from yard summer 2014
- First contract (six-month plus options) with Lundin for hook-up of Edvard Grieg in Norway in Q2 2015



| Financial status Q2 13 | USDm |
|------------------------|------|
| Book value o.b. | 79 |
| Book value c.b. | 82 |
| Capitalised in quarter | 3 |
| Estimated total cost | 350 |

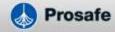


Safe Zephyrus progress

- Semi-submersible to be built as NCS compliant/ harsh environment
 - DP3 and 12-point mooring
- Ready for operations in the North Sea in the summer season of 2015
- Contract in 2016 with Statoil for Mariner in the UK and options until early 2019



| Financial status Q2 13 | USDm |
|------------------------|------|
| Book value o.b. | 63 |
| Book value c.b. | 67 |
| Capitalised in quarter | 4 |
| Estimated total cost | 350 |

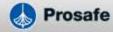


Safe Scandinavia SPS and life extension

- Some scope added to aim for 20 years life extension
- Take advantage of rare three-month yard period
- Fatigue life enhancement
- New cranes, 2 x Liebherr
- Upgrade mooring system
 - New and stronger
- Partly refurbish accommodation
- Estimated project capex (H2 2013/H1 2014): USD 80 million



New fairleads and winch motors



High quality North Sea fleet

- Safe Boreas new build currently under construction
- Safe Zephyrus new build currently under construction
- Safe Scandinavia full life extension 2014 (20 years)
- Safe Caledonia full life extension 2013 (20 years)
- Regalia full life extension
 2009 (20 years)
- Safe Bristolia converted and refurbished in 2006

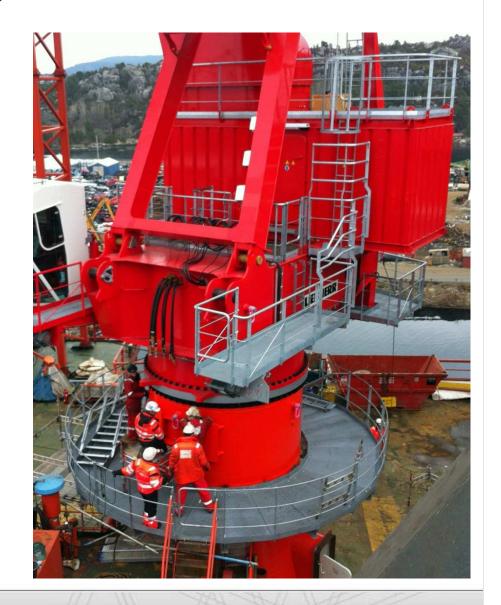


Capital expenditure 2013

 USD 130 -150 million of which about USD 70 million capitalised in H1 2013

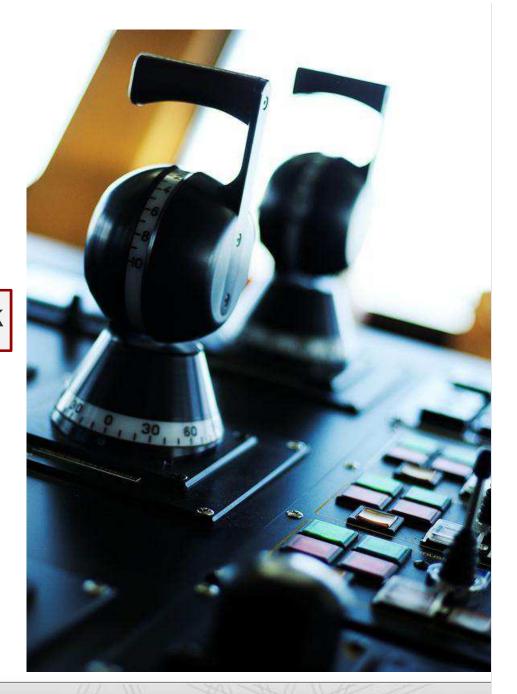
Major items

- Safe Caledonia completion
- Safe Scandinavia SPS, mooring winches and life extension
- Regalia SPS and cranes/thrusters
- Safe Boreas new build project
- Safe Zephyrus new build project



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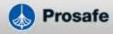


Strong contract inflow recently

| Vessel | Client | Country | Contract year | Duration | Dayrate (USD) |
|------------------|------------------|---------|---------------|------------|---------------|
| Safe Zephyrus | Statoil | UK | 2016 | 240 days* | 300,000 |
| Safe Caledonia | Nexen | UK | 2014 | 330 days** | 235,000** |
| Safe Regency | Cotemar Group | Mexico | 2013 | 230 days | 75,000*** |
| Safe Scandinavia | Det norske | Norway | 2016 | 182 days | 343,000 |
| Safe Britannia | Cotemar Group | Mexico | 2013-14 | 640 days | 80,000*** |
| Regalia | Talisman | UK | 2014-15 | 450 days | 300,000 |
| Safe Bristolia | BG International | UK | 2014 | 197 days | 295,000 |
| Safe Bristolia | BG International | UK | 2015 | 197 days | 297,000 |

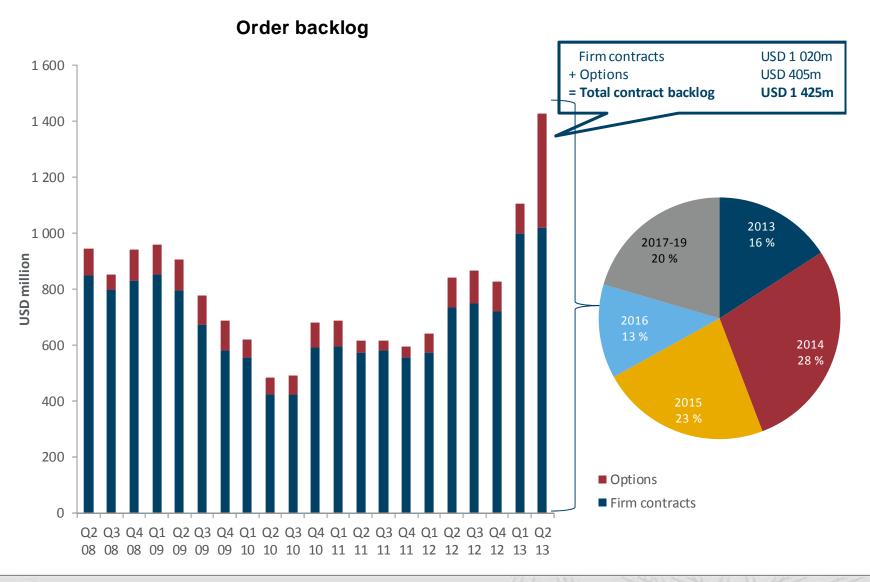
^{*} With options until early 2019

^{***} Bareboat contracts



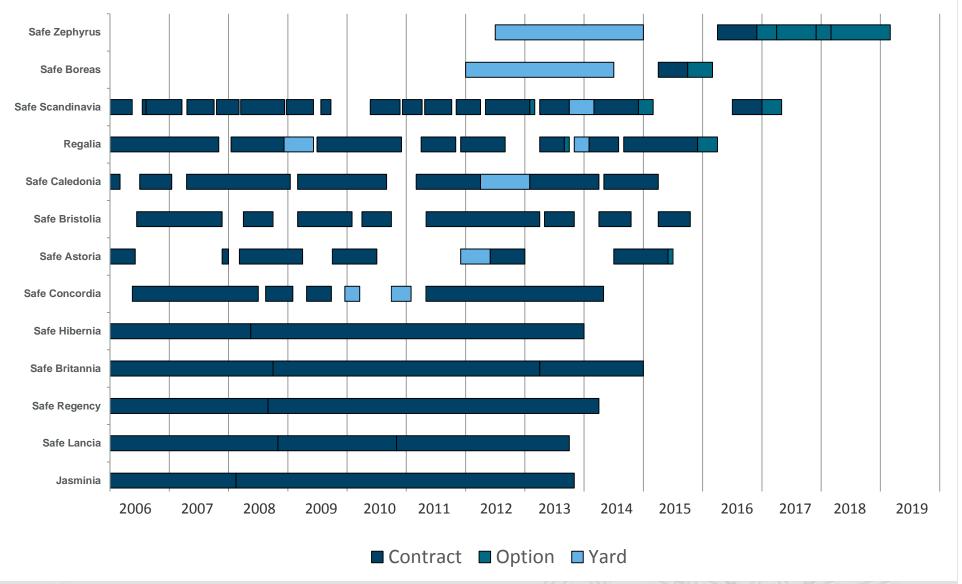
^{**} Option exercised and contract extended from 240 days to 330 days, dayrate reduced from USD 300,000 to USD 235,000

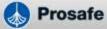
Record high order backlog





High contract visibility





Consistent high yearly fleet utilisation

- Considerable fleet size means lower risk
- Fleet utilisation has consistently been at high levels
- Low counter-party risk
 - Clients are typically national oil companies, super majors and larger independents:













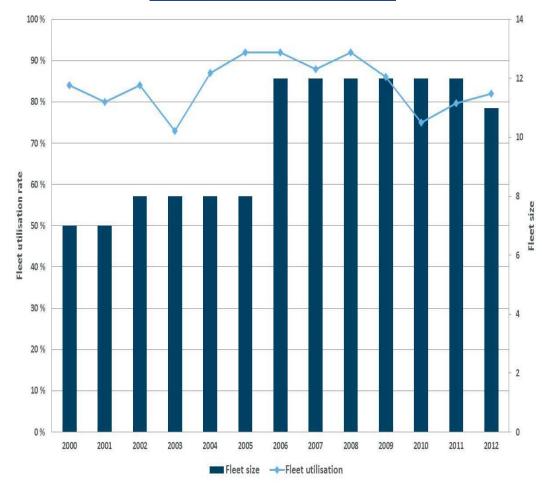








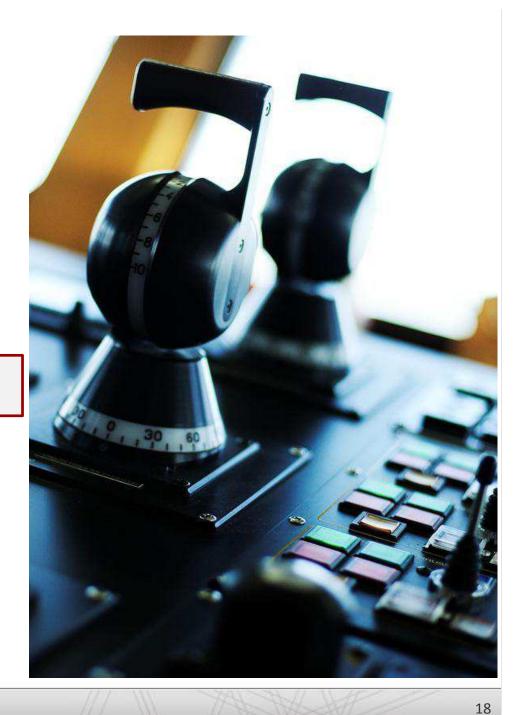
Fleet size and utilisation





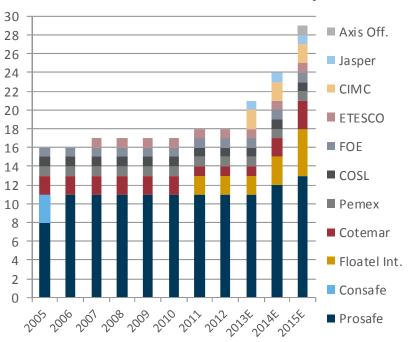
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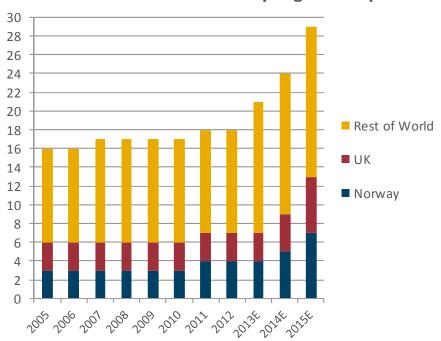


Clear market leader in the high-end segment





No. of accommodation semis by regional capabilites*



^{*} In addition, there are other types of vessels that from time to time will be potential competitors in certain regions

North Sea – demand is robust

- The market for offshore accommodation in the North Sea has been growing the last years and the demand outlook remains robust
 - Maintenance and modification projects and new developments
- Tendering activity was at a high level in the first half of the year and is anticipated to be somewhat lower in the second half



North Sea demand index shows robust demand

Robust demand

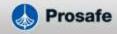
 Fewer prospects than six months ago, but several contract awards in the period resulted in an increase in the demand index

North Sea accommodation rig demand index

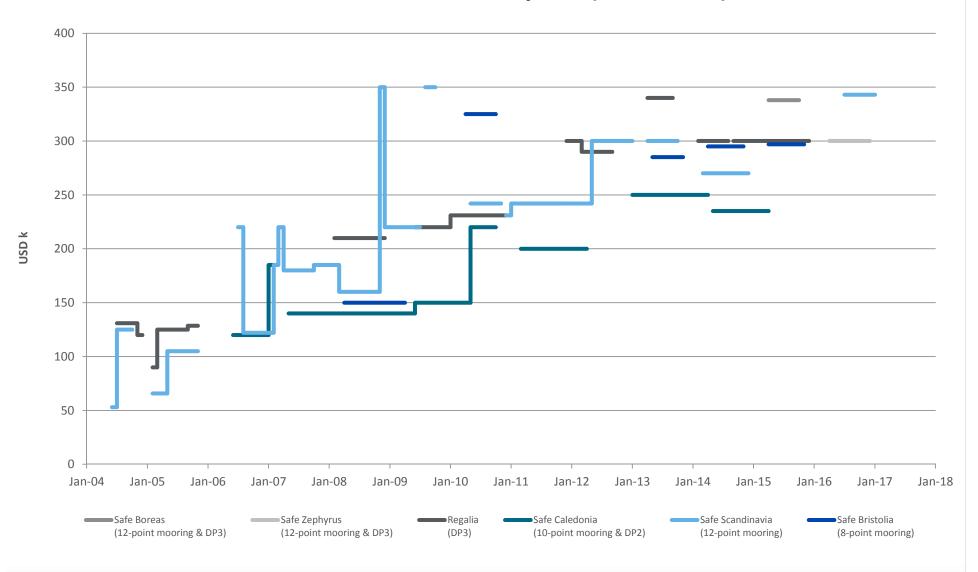


Based on firm contracts, extension options, projects in the tendering phase and prospects for the next 36 months. Index based on number of days in demand. Q4 11 = 100

Source: Prosafe



North Sea dayrates (time charter)

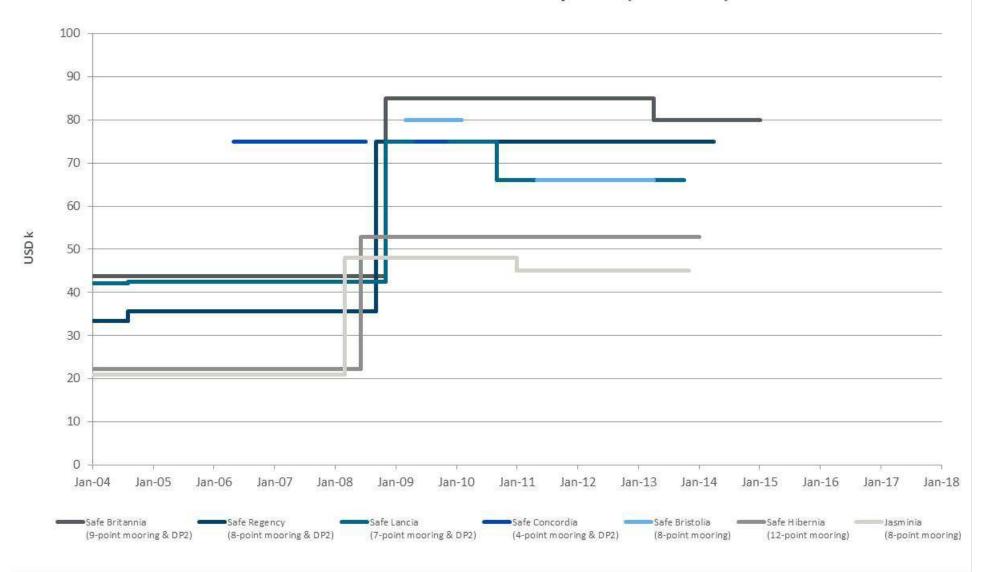


Mexico and Brazil – a number of opportunities

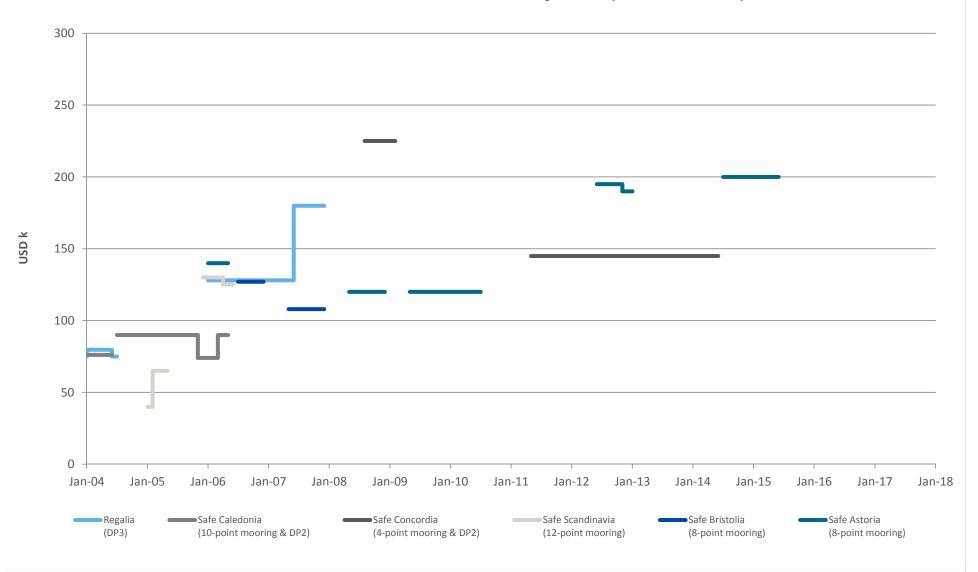
- A number of opportunities and tenders for long-term requirements, mainly driven by maintenance and IOR projects
- However, particularly in Brazil, the number of potential suppliers has increased and competition is strong



Gulf of Mexico dayrates (bareboat)

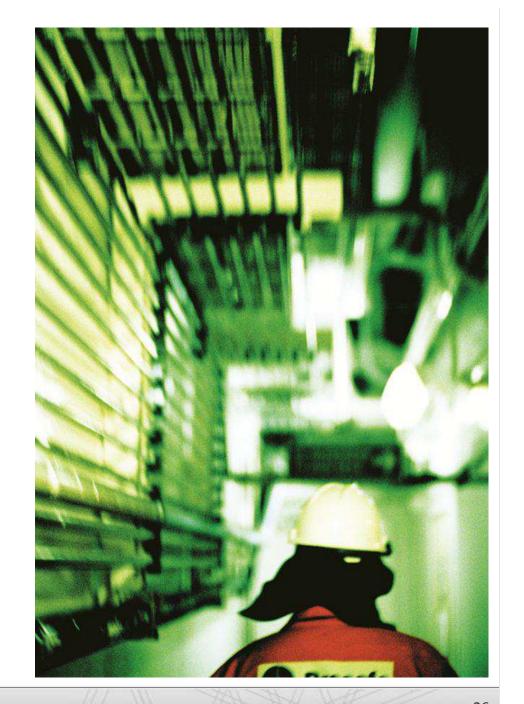


Rest of World dayrates (time charter)



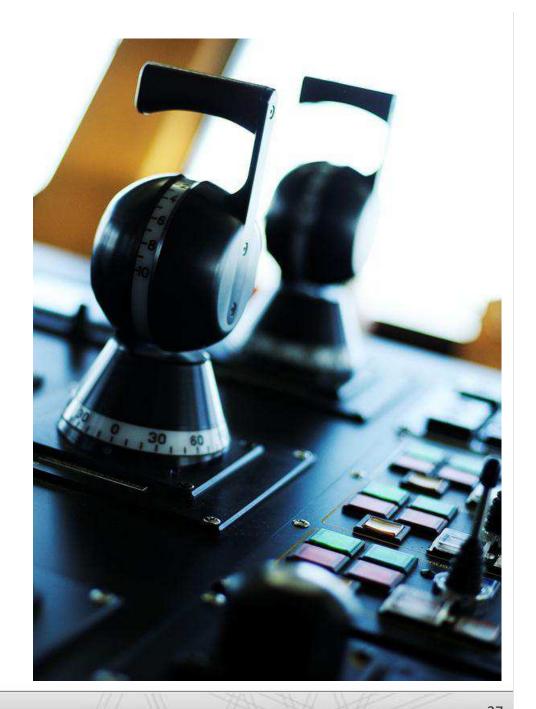
Summary

- Record high order book
- High contract visibility
- Robust outlook
- Prosafe is well positioned
 - Clear market leader
 - High-quality, diversified fleet
 - Strong cash flow
 - Robust financial position
 - High dividend combined with fleet growth



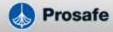
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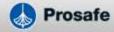
Income statement

| (Unaudited figures in USD million) | Q2 13 | Q1 13 | Q2 12 | YTD 2013 | YTD 2012 | 2012 |
|------------------------------------|--------|--------|--------|----------|----------|---------|
| | | | | | | |
| Operating revenues | 143.5 | 85.8 | 129.3 | 229.3 | 255.0 | 510.4 |
| Operating expenses | (60.3) | (52.4) | (65.2) | (112.7) | (116.3) | (230.3) |
| EBITDA | 83.2 | 33.4 | 64.1 | 116.6 | 138.7 | 280.1 |
| Depreciation | (14.5) | (14.4) | (14.3) | (28.9) | (28.3) | (57.7) |
| Operating profit | 68.7 | 19.0 | 49.8 | 87.7 | 110.4 | 222.4 |
| Interest income | 0.3 | 0.5 | 0.1 | 0.8 | 0.1 | 1.1 |
| Interest expenses | (8.4) | (9.0) | (10.5) | (17.4) | (22.3) | (40.9) |
| Other financial items | (4.4) | (10.1) | (2.9) | (14.5) | (3.6) | (4.6) |
| Net financial items | (12.5) | (18.6) | (13.3) | (31.1) | (25.8) | (44.4) |
| Profit before taxes | 56.2 | 0.4 | 36.5 | 56.6 | 84.6 | 178.0 |
| Taxes | (1.3) | (1.1) | (0.6) | (2.4) | (1.2) | (0.5) |
| Net profit | 54.9 | (0.7) | 35.9 | 54.2 | 83.4 | 177.5 |
| | | | | | | |
| EPS | 0.23 | 0.00 | 0.16 | 0.24 | 0.37 | 0.80 |
| Diluted EPS | 0.23 | 0.00 | 0.16 | 0.24 | 0.37 | 0.80 |



Operating revenues

| (USD million) | Q2 13 | Q1 13 | Q2 12 | YTD 2013 | YTD 2012 |
|------------------|-------|-------|-------|----------|----------|
| | | | | | |
| Charter income | 127.5 | 75.3 | 103.1 | 202.8 | 218.2 |
| Mob/demob income | 3.7 | 1.7 | 2.0 | 5.4 | 2.0 |
| Other income | 12.3 | 8.8 | 24.2 | 21.1 | 34.8 |
| Total | 143.5 | 85.8 | 129.3 | 229.3 | 255.0 |



Balance sheet

| (Unaudited figures in USD million) | 30.06.13 | 31.03.13 | 31.12.12 | 30.06.12 |
|---|----------|----------|----------|----------|
| | | | | |
| Goodwill | 226.7 | 226.7 | 226.7 | 226.7 |
| Rigs | 926.6 | 926.3 | 896.3 | 909.3 |
| New builds | 148.6 | 142.0 | 135.6 | 64.1 |
| Other non-current assets | 18.3 | 20.3 | 21.9 | 5.0 |
| Total non-current assets | 1 320.2 | 1 315.3 | 1 280.5 | 1 205.1 |
| Cash and deposits | 78.5 | 81.5 | 103.6 | 73.4 |
| Other current assets | 104.2 | 62.4 | 103.1 | 111.3 |
| Total current assets | 182.7 | 143.9 | 206.7 | 184.7 |
| Total assets | 1 502.9 | 1 459.2 | 1 487.2 | 1 389.8 |
| | | | | |
| Share capital | 65.9 | 68.2 | 63.9 | 63.9 |
| Other equity | 594.7 | 544.6 | 452.4 | 419.0 |
| Total equity | 660.6 | 612.8 | 516.3 | 482.9 |
| Interest-free long-term liabilities | 36.0 | 64.3 | 66.8 | 71.1 |
| Interest-bearing long-term debt | 695.9 | 654.5 | 745.6 | 747.4 |
| Total long-term liabilities | 731.9 | 718.8 | 812.4 | 818.5 |
| Other interest-free current liabilities | 76.5 | 92.5 | 93.7 | 88.4 |
| Current portion of long-term debt | 33.9 | 35.1 | 64.8 | 0.0 |
| Total current liabilities | 110.4 | 127.6 | 158.5 | 88.4 |
| Total equity and liabilities | 1 502.9 | 1 459.2 | 1 487.2 | 1 389.8 |



Key figures

| KEY FIGURES | Q2 13 | Q1 13 | Q2 12 | YTD 2013 | YTD 2012 | 2012 |
|---|---------|---------|---------|----------|----------|---------|
| | | | | | | |
| Operating margin | 47.9 % | 22.1 % | 38.5 % | 38.2 % | 43.3 % | 43.6 % |
| Equity ratio | 44.0 % | 42.0 % | 34.7 % | 44.0 % | 34.7 % | 34.7 % |
| Return on equity | 34.5 % | -0.5 % | 30.4 % | 18.4 % | 35.3 % | 48.4 % |
| Net interest bearing debt (USD million) | 651.3 | 608.1 | 674.0 | 651.3 | 674.0 | 706.8 |
| Number of shares (1 000) | 235 973 | 242 937 | 229 937 | 235 973 | 229 937 | 229 937 |
| Average no. of outstanding shares (1 000) | 235 973 | 224 362 | 222 961 | 230 371 | 222 961 | 222 961 |
| USD/NOK exchange rate at end of period | 5.90 | 5.83 | 5.98 | 5.90 | 5.98 | 5.57 |
| Share price (NOK) | 53.35 | 56.50 | 43.05 | 53.35 | 43.05 | 47.32 |
| Share price (USD) | 9.04 | 9.69 | 7.20 | 9.04 | 7.20 | 8.50 |
| Market capitalisation (NOK million) | 12 589 | 13 726 | 9 899 | 12 589 | 9 899 | 10 881 |
| Market capitalisation (USD million) | 2 134 | 2 354 | 1 655 | 2 134 | 1 655 | 1 953 |



Shareholders

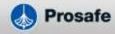
| SHAREHOLDERS AS AT 16.08.2013 | No. of shares | Ownership |
|---------------------------------|---------------|-----------|
| State Street Bank & Trust (nom) | 32 795 851 | 13.9 % |
| Folketrygdfondet | 17 838 211 | 7.6 % |
| State Street Bank & Trust (nom) | 16 113 241 | 6.8 % |
| Pareto | 8 852 861 | 3.8 % |
| Clearstream Banking (nom) | 8 534 427 | 3.6 % |
| FLPS | 7 900 000 | 3.3 % |
| JP Morgan Chase Bank (nom) | 6 651 846 | 2.8 % |
| Goldman Sachs (nom) | 5 582 982 | 2.4 % |
| JP Morgan Chase Bank (nom) | 4 362 220 | 1.8 % |
| KAS Bank NV (nom) | 4 566 649 | 1.9 % |
| Total 10 largest | 113 198 288 | 48.0 % |
| Total no. of shares: | 235 973 059 | |



Credit facility

- Total commitments end of Q2 2013: USD 859 million
- Maturity: August 2017
- The current applicable credit margin on the credit facility is 1.875%
- The availability under the credit facility is reduced semi-annually with USD 68 million. Balloon of USD 247 million.

- Financial covenants:
 - Maximum leverage ratio of 4.5
 - Minimum liquidity (including up to USD 25 million of undrawn amounts under the credit facility) of USD 65 million in the group
 - Minimum value adjusted equity ratio of 35 per cent
 - Market value vessels/total commitments above 150 per cent



Current bond loan portfolio

| Bond loans | Outstanding | Maturity | Margin |
|--------------------------------|-------------------|----------|---------|
| NOK 500 million bond (2009-13) | NOK 204.5 million | Q4 2013 | 400 bps |
| NOK 500 million bond (2011-16) | NOK 500 million | Q1 2016 | 350 bps |
| NOK 500 million bond (2012-17) | NOK 500 million | Q1 2017 | 375 bps |
| NOK 500 million bond (2013-20) | NOK 500 million | Q1 2020 | 375 bps |

