



22 August 2013



Q2 2013 results

Disclaimer

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Agenda

- **Introduction**
- Financial results
- North Sea fleet
- Record high order book
- Outlook
- Attachments



Recent Prosafe developments

- Vessel utilisation rate of 84 per cent in Q2
- Interim dividend of USD 0.15 resolved for Q2
- Strong contract inflow, record high order backlog and high contract visibility
- Robust outlook



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Income statement

(Unaudited figures in USD million)	Q2 13	Q1 13	Q2 12	YTD 2013	YTD 2012	2012
Operating revenues	143.5	85.8	129.3	229.3	255.0	510.4
Operating expenses	(60.3)	(52.4)	(65.2)	(112.7)	(116.3)	(230.3)
EBITDA	83.2	33.4	64.1	116.6	138.7	280.1
Depreciation	(14.5)	(14.4)	(14.3)	(28.9)	(28.3)	(57.7)
Operating profit	68.7	19.0	49.8	87.7	110.4	222.4
Interest income	0.3	0.5	0.1	0.8	0.1	1.1
Interest expenses	(8.4)	(9.0)	(10.5)	(17.4)	(22.3)	(40.9)
Other financial items	(4.4)	(10.1)	(2.9)	(14.5)	(3.6)	(4.6)
Net financial items	(12.5)	(18.6)	(13.3)	(31.1)	(25.8)	(44.4)
Profit before taxes	56.2	0.4	36.5	56.6	84.6	178.0
Taxes	(1.3)	(1.1)	(0.6)	(2.4)	(1.2)	(0.5)
Net profit	54.9	(0.7)	35.9	54.2	83.4	177.5
 EPS	 0.23	 0.00	 0.16	 0.24	 0.37	 0.80
Diluted EPS	0.23	0.00	0.16	0.24	0.37	0.80

Operating revenues

(USD million)	Q2 13	Q1 13	Q2 12	YTD 2013	YTD 2012
Charter income	127.5	75.3	103.1	202.8	218.2
Mob/demob income	3.7	1.7	2.0	5.4	2.0
Other income	12.3	8.8	24.2	21.1	34.8
Total	143.5	85.8	129.3	229.3	255.0

Balance sheet

(Unaudited figures in USD million)

	30.06.13	31.03.13	31.12.12	30.06.12
Goodwill	226.7	226.7	226.7	226.7
Rigs	926.6	926.3	896.3	909.3
New builds	148.6	142.0	135.6	64.1
Other non-current assets	18.3	20.3	21.9	5.0
Total non-current assets	1 320.2	1 315.3	1 280.5	1 205.1
Cash and deposits	78.5	81.5	103.6	73.4
Other current assets	104.2	62.4	103.1	111.3
Total current assets	182.7	143.9	206.7	184.7
Total assets	1 502.9	1 459.2	1 487.2	1 389.8
Share capital	65.9	68.2	63.9	63.9
Other equity	594.7	544.6	452.4	419.0
Total equity	660.6	612.8	516.3	482.9
Interest-free long-term liabilities	36.0	64.3	66.8	71.1
Interest-bearing long-term debt	695.9	654.5	745.6	747.4
Total long-term liabilities	731.9	718.8	812.4	818.5
Other interest-free current liabilities	76.5	92.5	93.7	88.4
Current portion of long-term debt	33.9	35.1	64.8	0.0
Total current liabilities	110.4	127.6	158.5	88.4
Total equity and liabilities	1 502.9	1 459.2	1 487.2	1 389.8

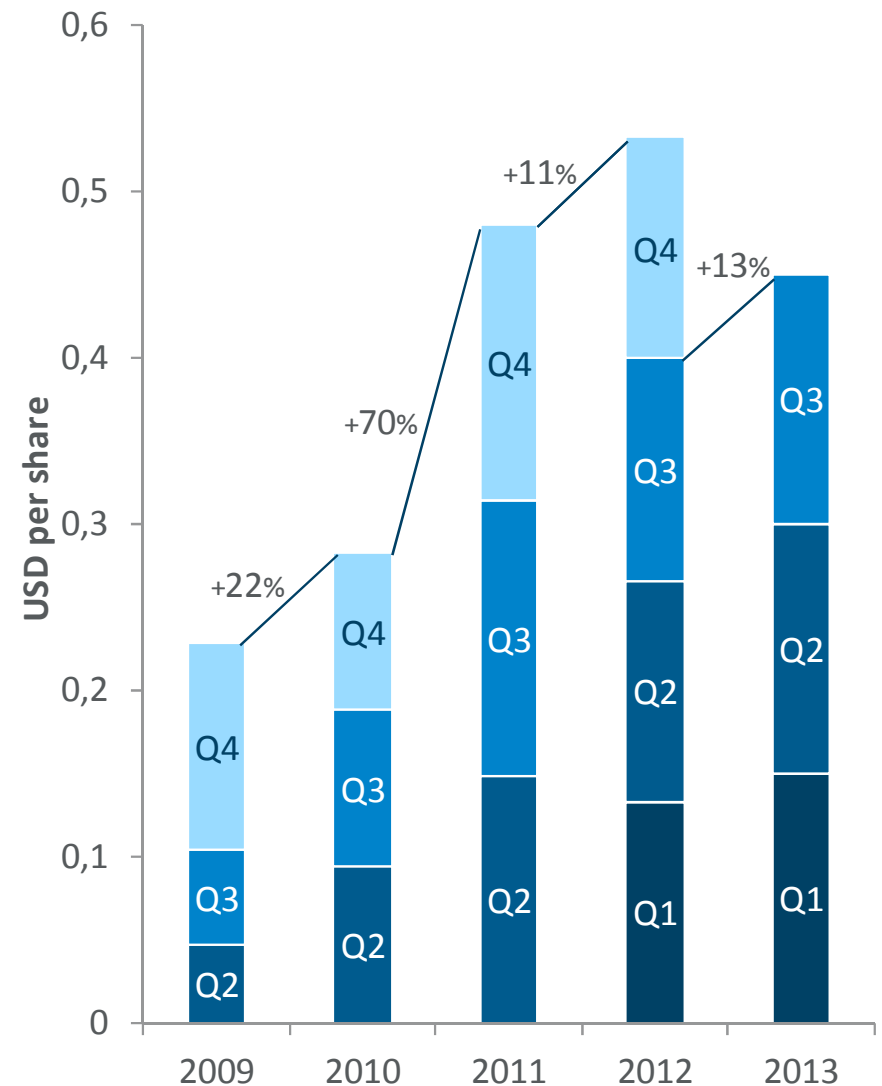
Key figures

KEY FIGURES	Q2 13	Q1 13	Q2 12	YTD 2013	YTD 2012	2012
Operating margin	47.9 %	22.1 %	38.5 %	38.2 %	43.3 %	43.6 %
Equity ratio	44.0 %	42.0 %	34.7 %	44.0 %	34.7 %	34.7 %
Return on equity	34.5 %	-0.5 %	30.4 %	18.4 %	35.3 %	48.4 %
Net interest bearing debt (USD million)	651.3	608.1	674.0	651.3	674.0	706.8
Number of shares (1 000)	235 973	242 937	229 937	235 973	229 937	229 937
Average no. of outstanding shares (1 000)	235 973	224 362	222 961	230 371	222 961	222 961
USD/NOK exchange rate at end of period	5.90	5.83	5.98	5.90	5.98	5.57
Share price (NOK)	53.35	56.50	43.05	53.35	43.05	47.32
Share price (USD)	9.04	9.69	7.20	9.04	7.20	8.50
Market capitalisation (NOK million)	12 589	13 726	9 899	12 589	9 899	10 881
Market capitalisation (USD million)	2 134	2 354	1 655	2 134	1 655	1 953

Steady growth in dividend

- An interim dividend equivalent to USD 0.15 per share declared
- The shares will trade ex-dividend on 28 August
- The dividend will be paid in the form of NOK 0.89 per share on 11 September

Dividend payments



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Safe Boreas progress

- Semi-submersible to be built as NCS compliant/harsh environment
 - DP3 and 12-point mooring
- Scheduled delivery from yard summer 2014
- First contract (six-month plus options) with Lundin for hook-up of Edvard Grieg in Norway in Q2 2015



Financial status Q2 13	USDm
Book value o.b.	79
Book value c.b.	82
Capitalised in quarter	3
Estimated total cost	350

Safe Zephyrus progress

- Semi-submersible to be built as NCS compliant/ harsh environment
 - DP3 and 12-point mooring
- Ready for operations in the North Sea in the summer season of 2015
- Contract in 2016 with Statoil for Mariner in the UK and options until early 2019



Financial status Q2 13	USDm
Book value o.b.	63
Book value c.b.	67
Capitalised in quarter	4
Estimated total cost	350

Safe Scandinavia SPS and life extension

- Some scope added to aim for 20 years life extension
- Take advantage of rare three-month yard period
- Fatigue life enhancement
- New cranes, 2 x Liebherr
- Upgrade mooring system
 - New and stronger
- Partly refurbish accommodation
- Estimated project capex (H2 2013/H1 2014): USD 80 million



New fairleads and winch motors

High quality North Sea fleet

- Safe Boreas – new build currently under construction
- Safe Zephyrus – new build currently under construction
- Safe Scandinavia - full life extension 2014 (20 years)
- Safe Caledonia – full life extension 2013 (20 years)
- Regalia – full life extension 2009 (20 years)
- Safe Bristolia – converted and refurbished in 2006



Capital expenditure 2013

- USD 130 -150 million of which about USD 70 million capitalised in H1 2013
- Major items
 - ❑ Safe Caledonia completion
 - ❑ Safe Scandinavia SPS, mooring winches and life extension
 - ❑ Regalia SPS and cranes/thrusters
 - ❑ Safe Boreas new build project
 - ❑ Safe Zephyrus new build project



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Strong contract inflow recently

Rig	Client	Country	Contract year	Duration	Dayrate (USD)
Safe Zephyrus	Statoil	UK	2016	240 days*	300,000
Safe Caledonia	Nexen	UK	2014	330 days**	235,000**
Safe Regency	Cotemar Group	Mexico	2013	230 days	75,000***
Safe Scandinavia	Det norske	Norway	2016	182 days	343,000
Safe Britannia	Cotemar Group	Mexico	2013-14	640 days	80,000***
Regalia	Talisman	UK	2014-15	450 days	300,000
Safe Bristolia	BG International	UK	2014	197 days	295,000
Safe Bristolia	BG International	UK	2015	197 days	297,000

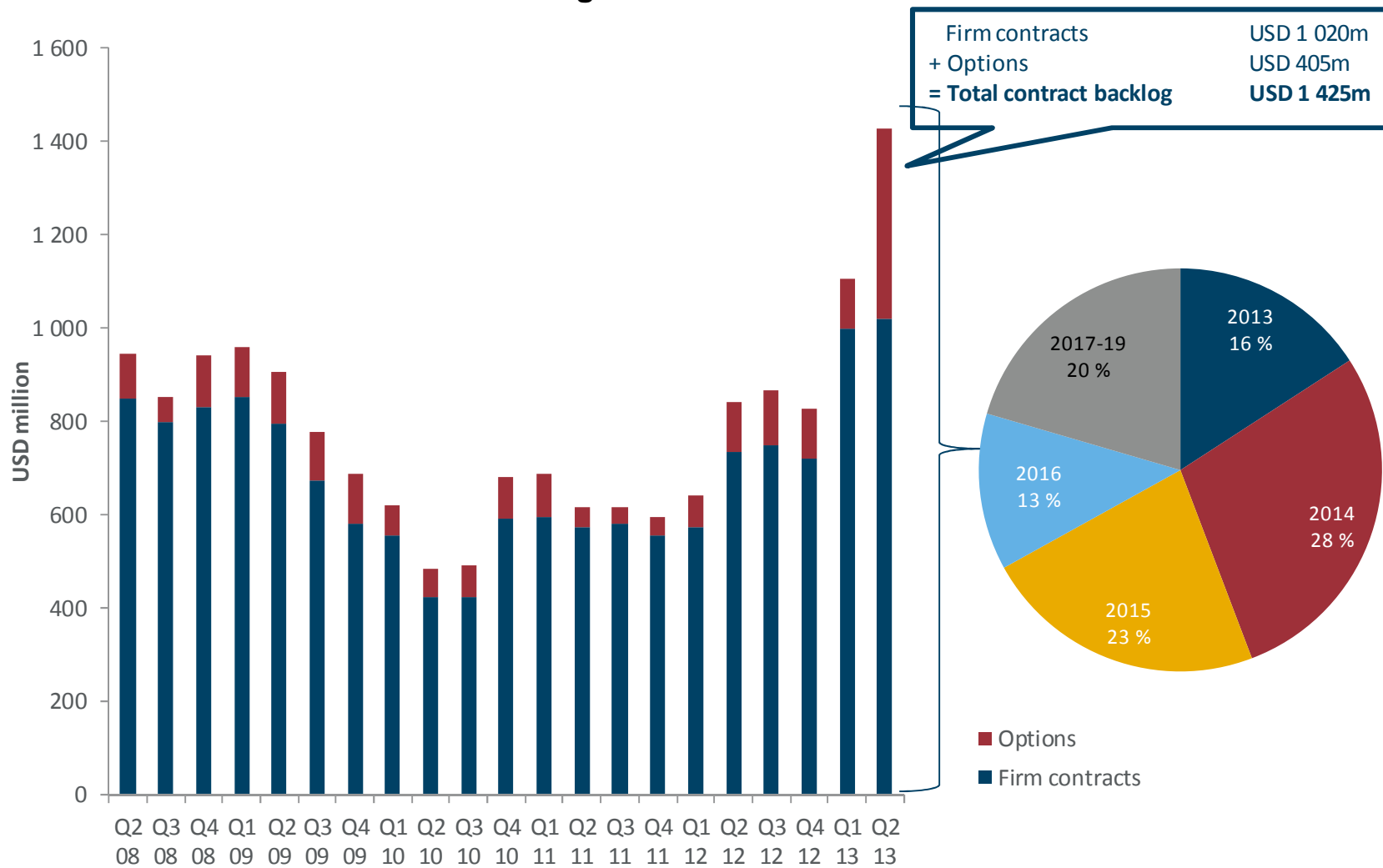
* With options until early 2019

** Option exercised and contract extended from 240 days to 330 days, dayrate reduced from USD 300,000 to USD 235,000

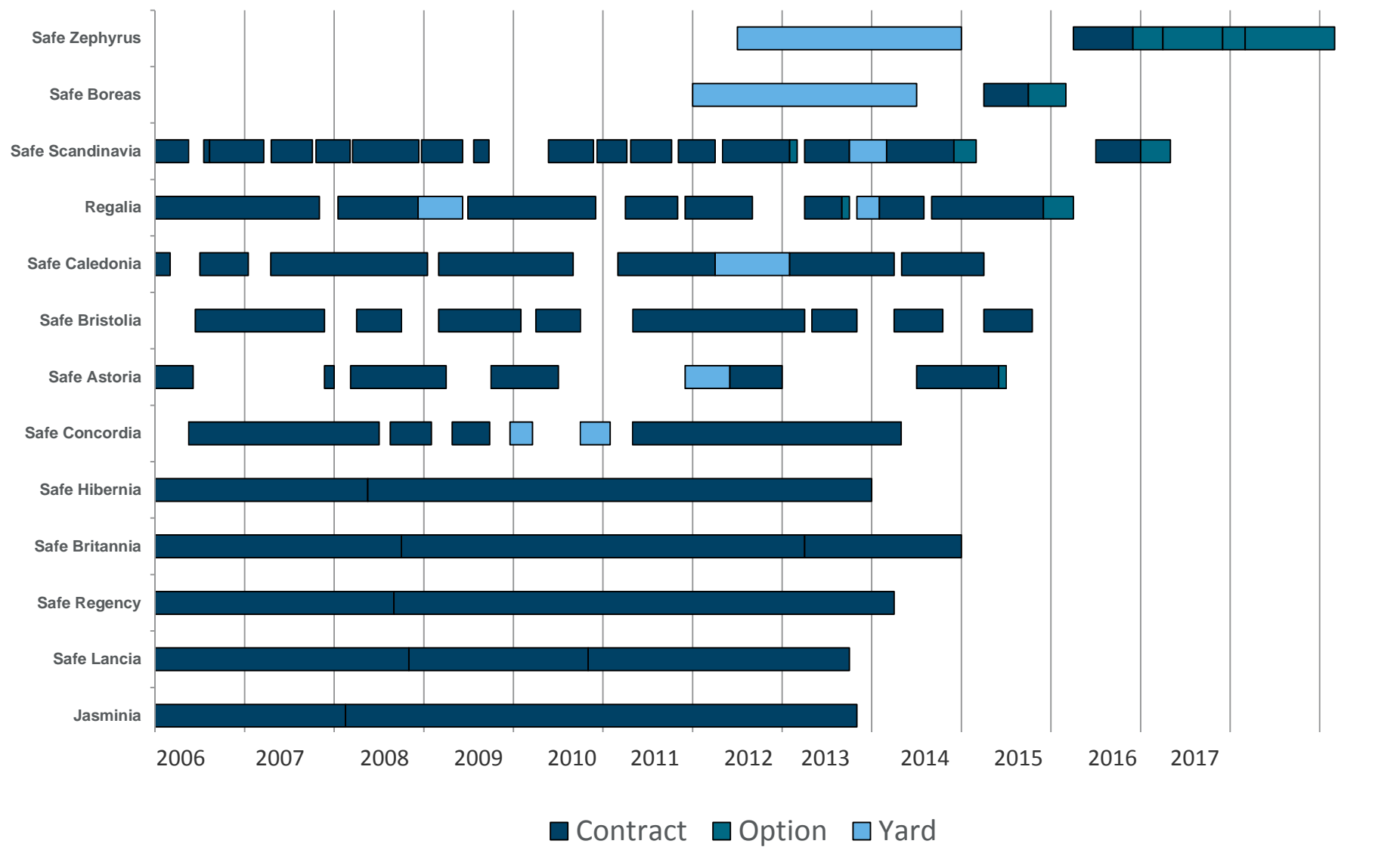
*** Bareboat contracts

Record high order backlog

Order backlog



High contract visibility



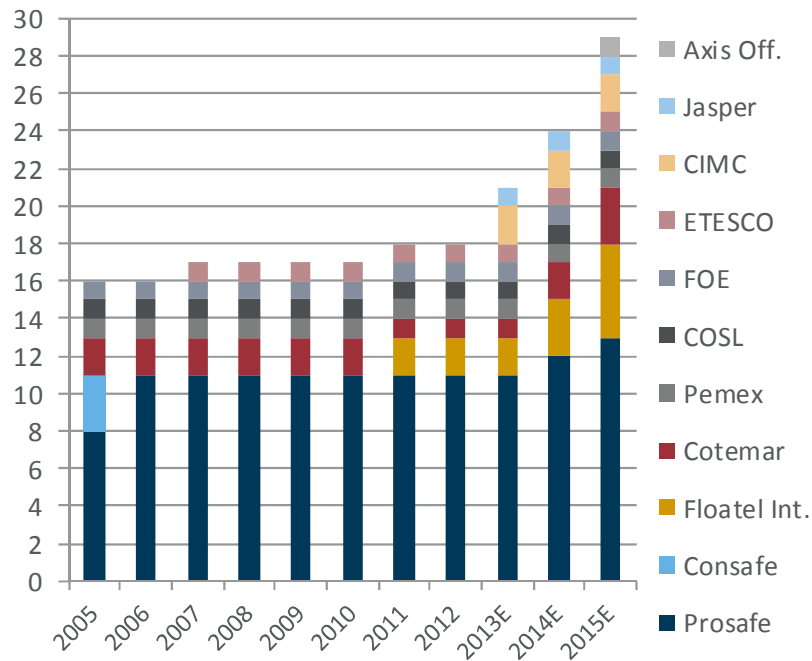
Agenda

- Introduction
- Financial results
- North Sea fleet
- Record high order book
- **Outlook**
- Attachments

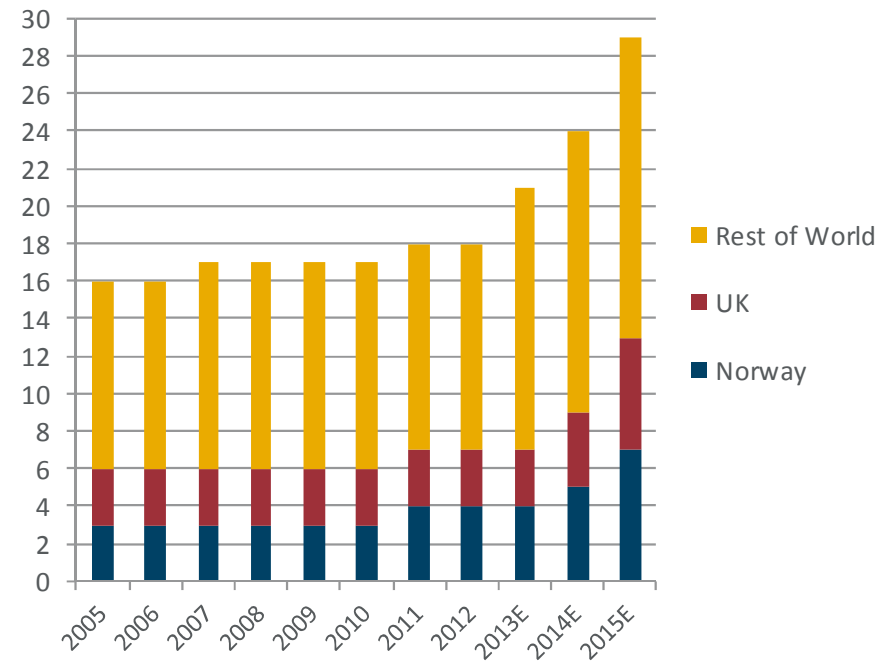


Clear market leader in the high-end segment

No. of accommodation semis by owner*



No. of accommodation semis by regional capabilities*



* In addition, there are other types of vessels that from time to time will be potential competitors in certain regions

North Sea – demand is robust

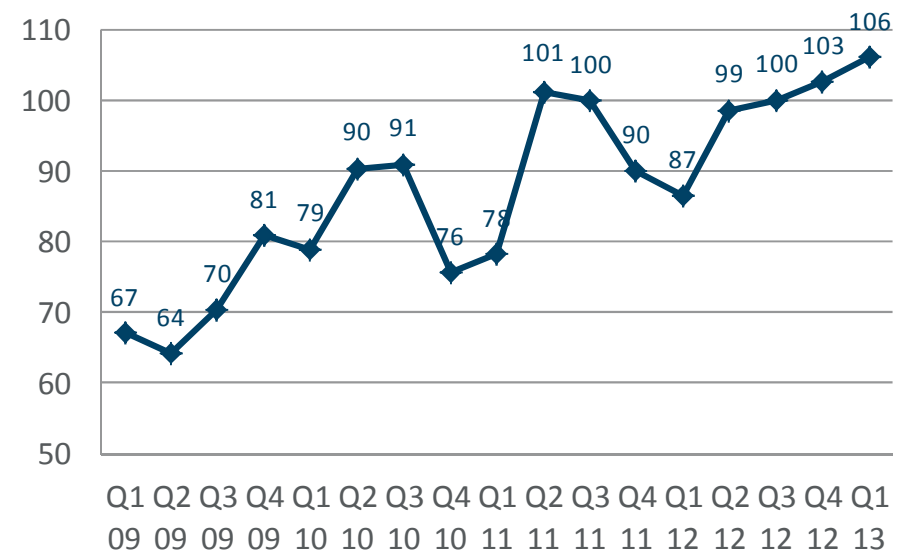
- The market for offshore accommodation in the North Sea has been growing the last years and the demand outlook remains robust
 - Maintenance and modification projects and new developments
- Tendering activity was at a high level in the first half of the year and is anticipated to be somewhat lower in the second half



North Sea demand index shows robust demand

- Robust demand
- Fewer prospects than six months ago, but several contract awards in the period resulted in an increase in the demand index

North Sea accommodation rig demand index



Based on firm contracts, extension options, projects in the tendering phase and prospects for the next 36 months. Index based on number of days in demand. Q4 11 = 100

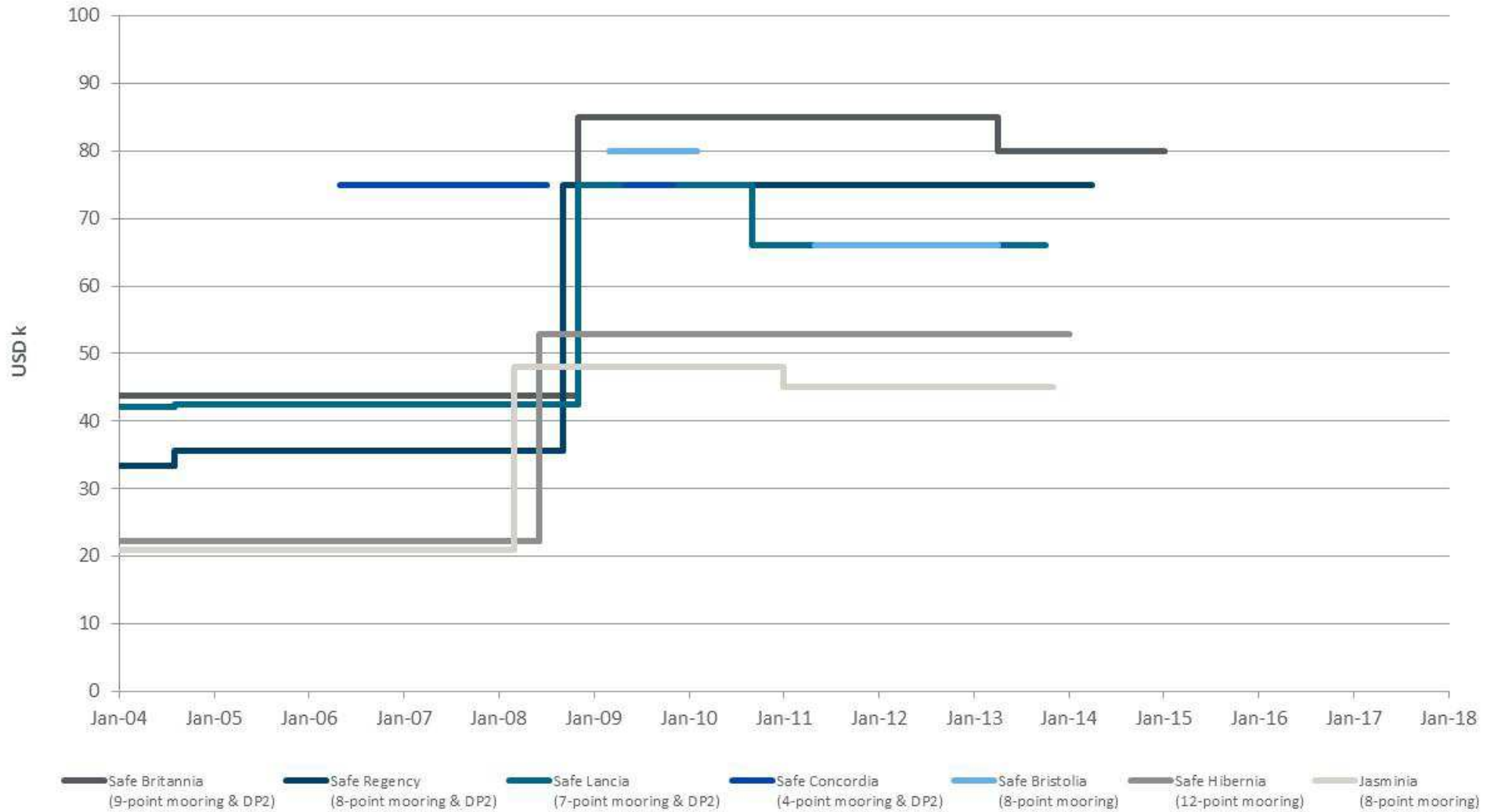
Source: Prosafe

Mexico and Brazil – a number of opportunities

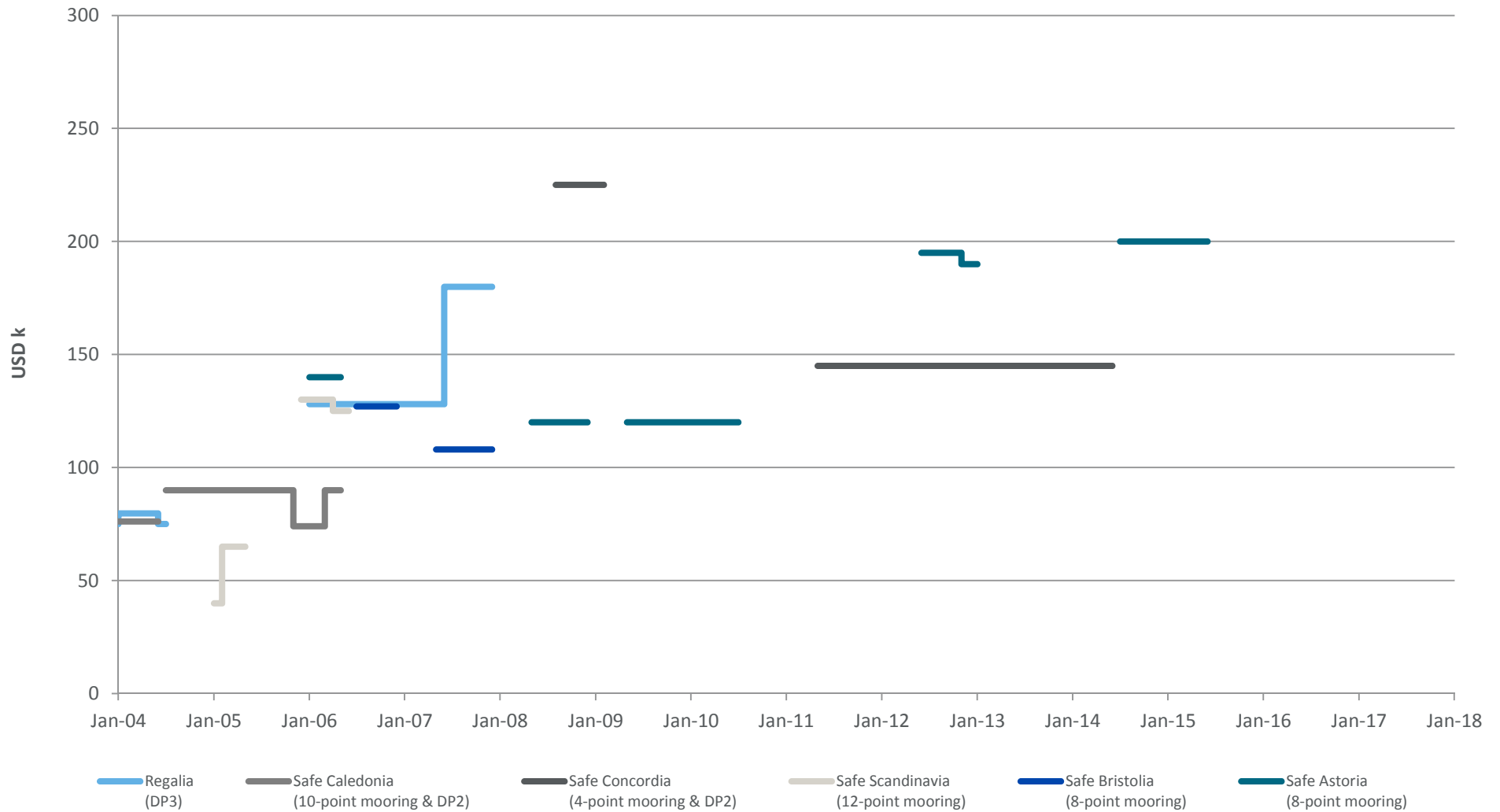
- A number of opportunities and tenders for long-term requirements, mainly driven by maintenance and IOR projects
- However, particularly in Brazil, the number of potential suppliers has increased and competition is strong



Gulf of Mexico dayrates (bareboat)



Rest of World dayrates (time charter)



Summary

- Record high order book
- High contract visibility
- Robust outlook
- Prosafe is well positioned
 - Clear market leader
 - High-quality, diversified fleet
 - Strong cash flow
 - Robust financial position
 - High dividend combined with fleet growth



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Credit facility

- Total commitments end of Q2 2013: USD 859 million
- Maturity: August 2017
- The current applicable credit margin on the credit facility is 1.875%
- The availability under the credit facility is reduced semi-annually with USD 68 million. Balloon of USD 247 million.

- Financial covenants:
 - ❑ Maximum leverage ratio of 4.5
 - ❑ Minimum liquidity (including up to USD 25 million of undrawn amounts under the credit facility) of USD 65 million in the group
 - ❑ Minimum value adjusted equity ratio of 35 per cent
 - ❑ Market value vessels/total commitments above 150 per cent

Current bond loan portfolio

Bond loans	Outstanding	Maturity	Margin
NOK 500 million bond (2009-13)	NOK 204.5 million	Q4 2013	400 bps
NOK 500 million bond (2011-16)	NOK 500 million	Q1 2016	350 bps
NOK 500 million bond (2012-17)	NOK 500 million	Q1 2017	375 bps
NOK 500 million bond (2013-20)	NOK 500 million	Q1 2020	375 bps

Shareholders

SHAREHOLDERS AS AT 16.08.2013	No. of shares	Ownership
State Street Bank & Trust (nom)	32 795 851	13.9 %
Folketrygdfondet	17 838 211	7.6 %
State Street Bank & Trust (nom)	16 113 241	6.8 %
Pareto	8 852 861	3.8 %
Clearstream Banking (nom)	8 534 427	3.6 %
FLPS	7 900 000	3.3 %
JP Morgan Chase Bank (nom)	6 651 846	2.8 %
Goldman Sachs (nom)	5 582 982	2.4 %
JP Morgan Chase Bank (nom)	4 362 220	1.8 %
KAS Bank NV (nom)	4 566 649	1.9 %
Total 10 largest	113 198 288	48.0 %
 Total no. of shares:	 235 973 059	