

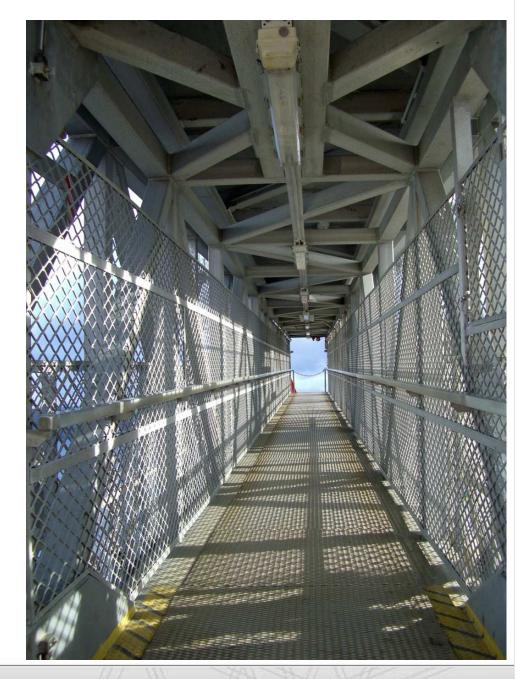
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All statements in this presentation other than statements of historical fact are forward-looking statements, which are subject to a number of risks, uncertainties, and assumptions that are difficult to predict and are based upon assumptions as to future events that may not prove accurate. Certain such forward-looking statements can be identified by the use of forwardlooking terminology such as "believe", "may", "will", "should", "would be", "expect" or "anticipate" or similar expressions, or the negative thereof, or other variations thereof, or comparable terminology, or by discussions of strategy, plans or intentions. Should one or more of these risks or uncertainties materialise, or should underlying assumptions prove incorrect, actual results may vary materially from those described in this presentation as anticipated, believed or expected. Prosafe does not intend, and does not assume any obligation to update any industry information or forward-looking statements set forth in this presentation to reflect subsequent events or circumstances.



# Agenda

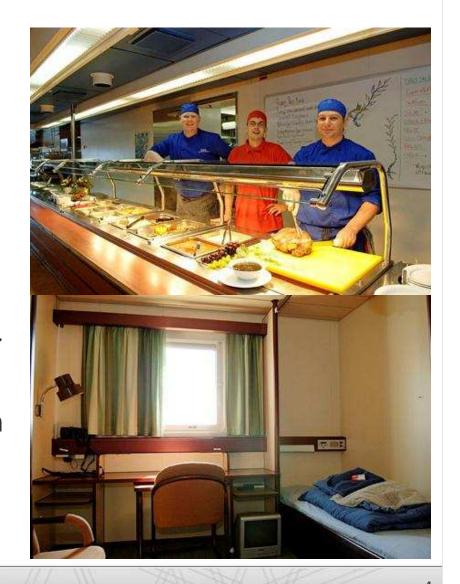
- Prosafe introduction
- Operations
- Outlook



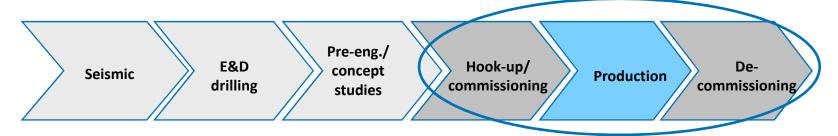
# Prosafe – the leading accommodation rig company

#### Global leader

- The world's leading owner and operator of semi-submersible accommodation rigs in harsh environments
- Strategically focused on highend accommodation segment
- Long track record with versatile operations for national and major oil companies
- High cash flow generation, return of capital to shareholders, strong balance sheet and low cost of funding



### Offshore accommodation

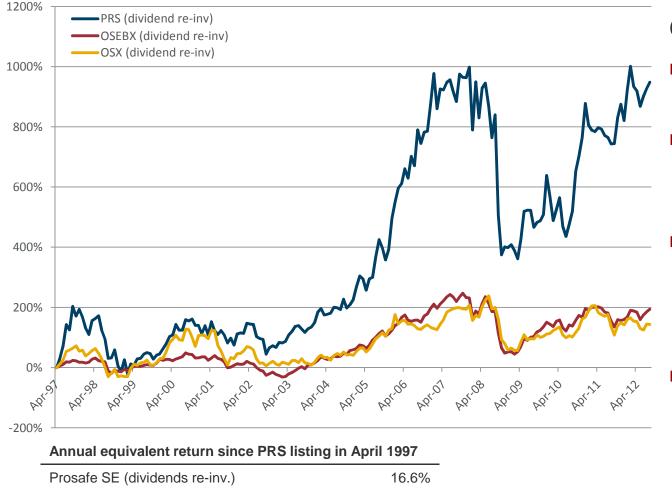


- Hook-up/commissioning of new installations
- Maintenance, modifications, IOR projects and tie-ins of satellite fields to existing installations
  - Main part of Prosafe's contracts are related to fields that are in production
- Decommissioning
- Disaster recovery





# Growth achieved with a robust financial position



7.3%

6.0%

### Growth achieved by:

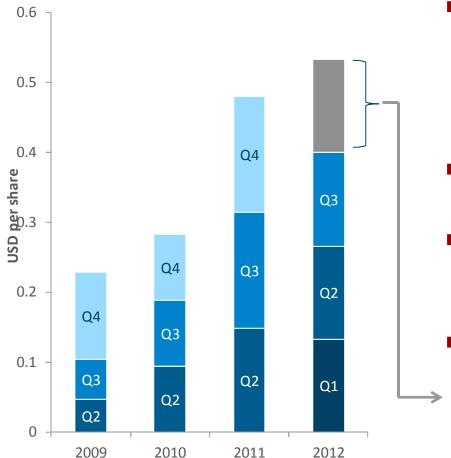
- Good operating performance
- At all times, a robust financial position
- An efficient financing and tax structure (low cost of funding)
- Returning capital to shareholders (high dividend payouts)

**OSEBX** 

OSX

# Steady growth in dividend

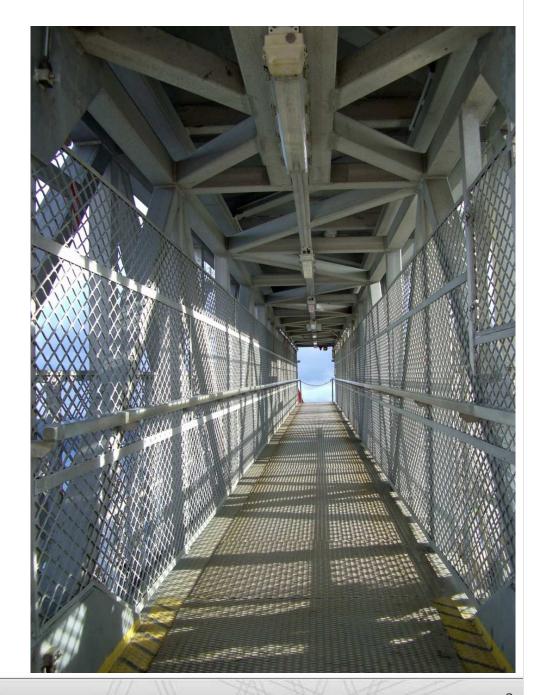
# Dividend payments



- An interim dividend equivalent to USD 0.133 per share declared
  - In line with policy of paying out up to 75 per cent of previous years' net profit (2011 EPS USD 0.71)
- The shares will trade ex-dividend on 30 August
- The dividend will be paid in the form of NOK 0.78 per share on 13 September
  - Full payout according to the dividend policy in Q4 12 would imply total dividend of USD 0.532 for 2012

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# Divestment of Safe Esbjerg

- Agreement on 7 August 2012 to sell Safe Esbjerg
- Total proceeds of USD 55 million
  - USD 38.5 million is payable within 60 days after closing
  - USD 16.5 million will be paid as a three-year term loan



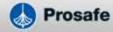
 The divestment of the Safe Esbjerg is in line with Prosafe's strategy of focusing on growth within the high end of the offshore accommodation industry

# Safe Boreas progress

- Semi to be built as Norway compliant/harsh environment
- Facilities for 450 persons
- DP3 system as well as a 12 point mooring arrangement
- Delivery from yard planned for Q2 2014
- Awarded a 6 month firm contract (+ options) in Norway in 2015 by Lundin



Financial status Q2 12	USDm
Book value o.b.	59
Book value c.b.	64
Capitalised in quarter	5
Estimated total cost	350



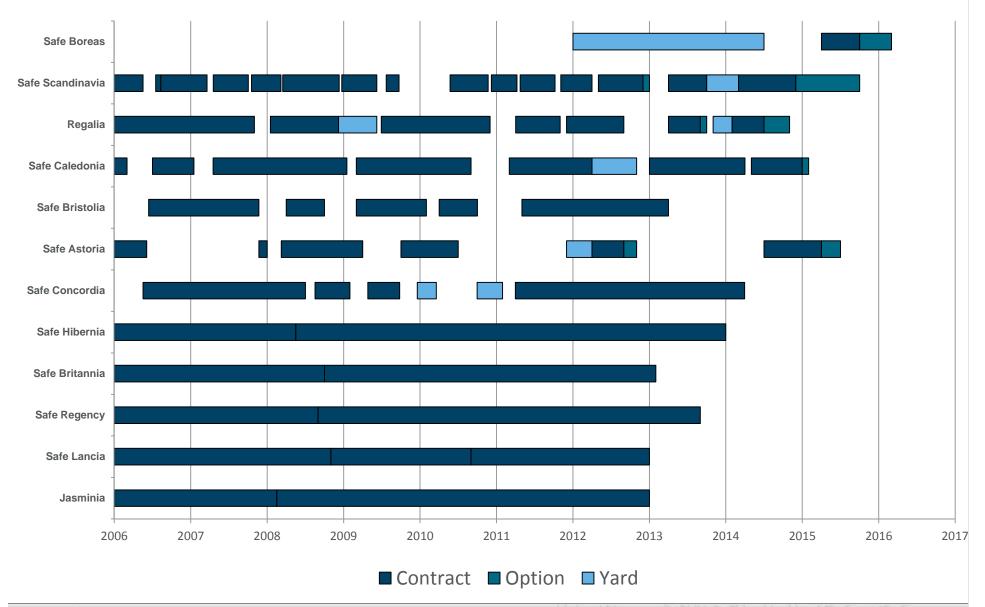
### Safe Caledonia refurbishment and life extension

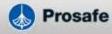
- Caledonia at Remontowa yard
- Rig life to be extended by 20 years
- Cost estimate unchanged at USD 100 million
- Life extension and thereafter sea trials to be completed in Q4 2012
- Contract with BP in the UK North Sea commencing end 2012



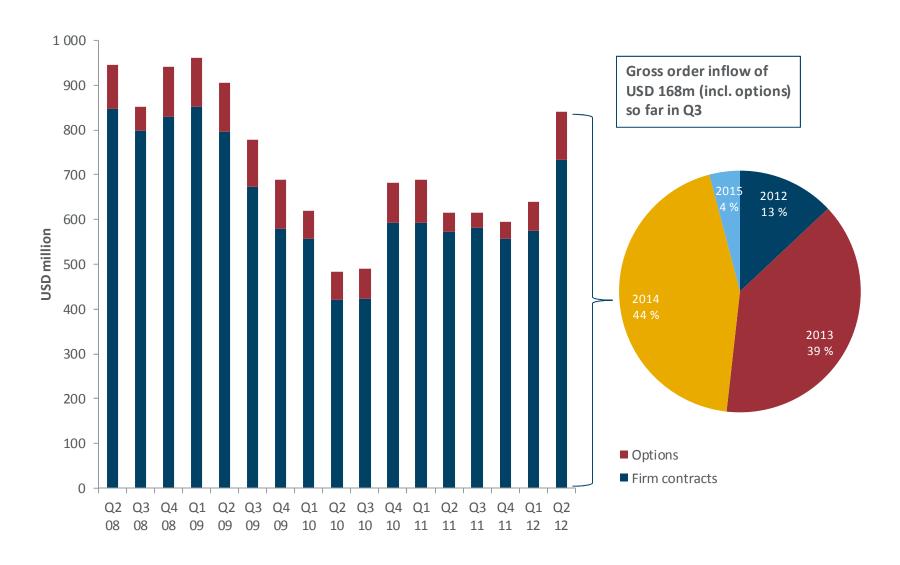


#### **Contract status**



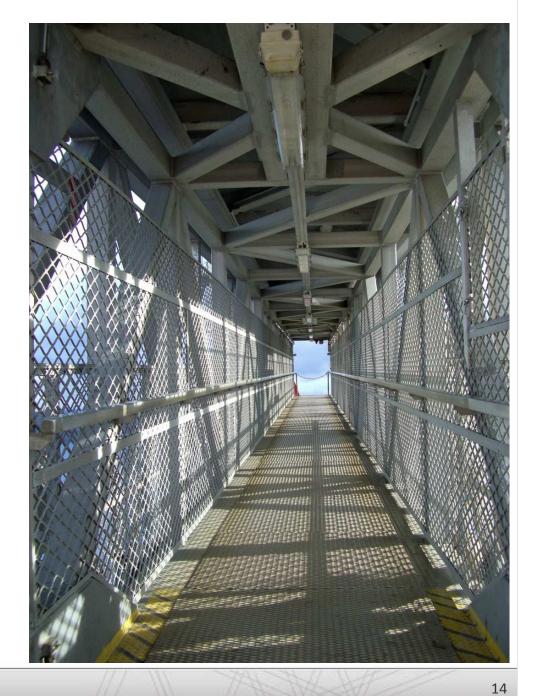


# Contract backlog



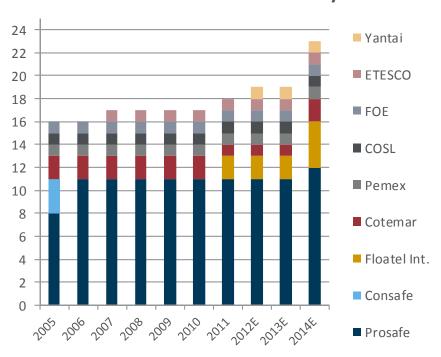
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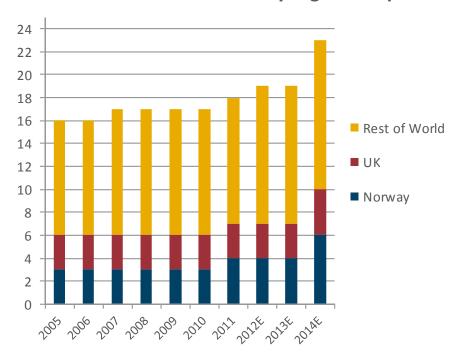


# Supply of semi-submersible accommodation rigs

#### No. of accommodation semis by owner



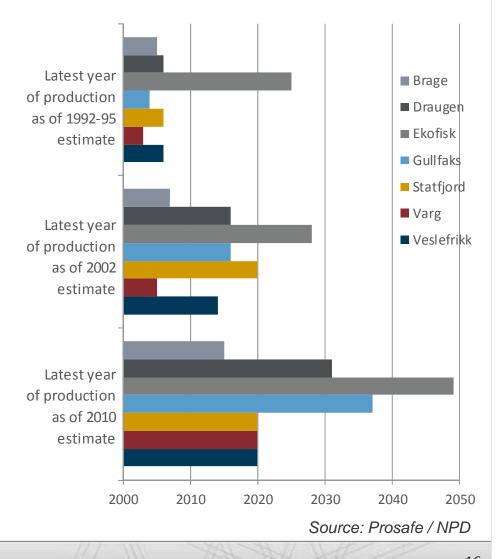
#### No. of accommodation semis by regional capabilites



# Increased Oil Recovery (IOR) a key demand driver

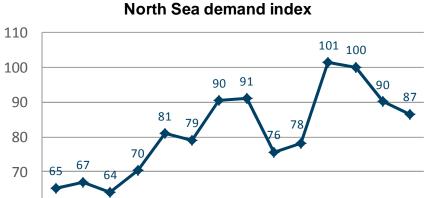
- High focus on IOR resulting in increased field life expectancy
- The majority of Prosafe's contracts for accommodation support is related to producing fields
  - Upgrades and modifications of existing production facilities
  - Special and large maintenance projects
  - Life extension of production infrastructure
  - Tie-ins of new wells to existing facilities

#### **Examples of changes in field life expectancy Norway**



### Demand - North Sea

- Demand mostly driven by MMO work and redevelopments
- Strong contract inflow in the 1<sup>st</sup> half of the year
  - □ Fair to assume lower inflow in 2<sup>nd</sup> half



Based on firm contracts, extension options, projects in the tendering phase and prospects for the next 36 months. Index based on number of days in demand. Q4 11 = 100

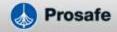
Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4 Q1 Q2

09 09 09 10 10 10 10 11 11 11 11 12 12

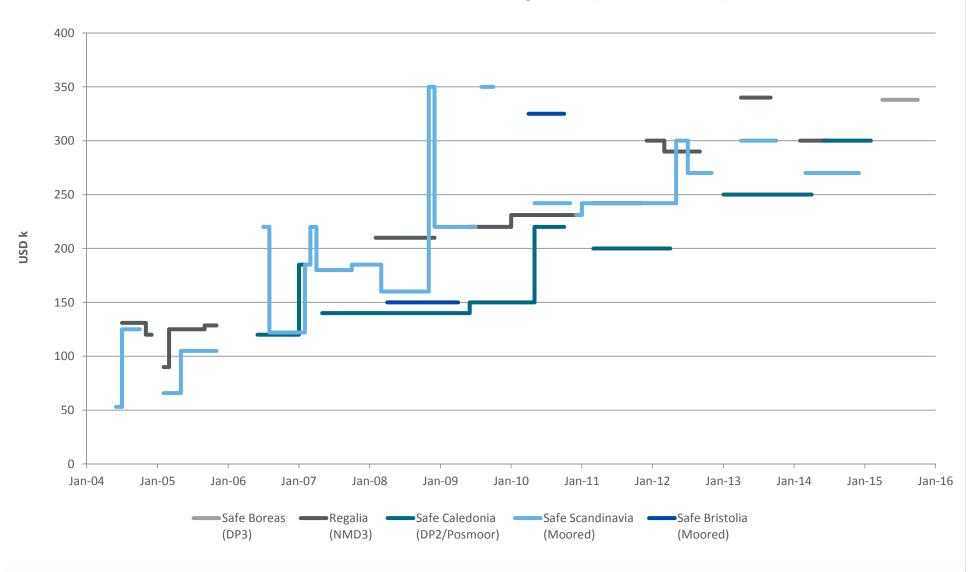
Source: Prosafe

60

50



### **North Sea dayrates (time charter)**



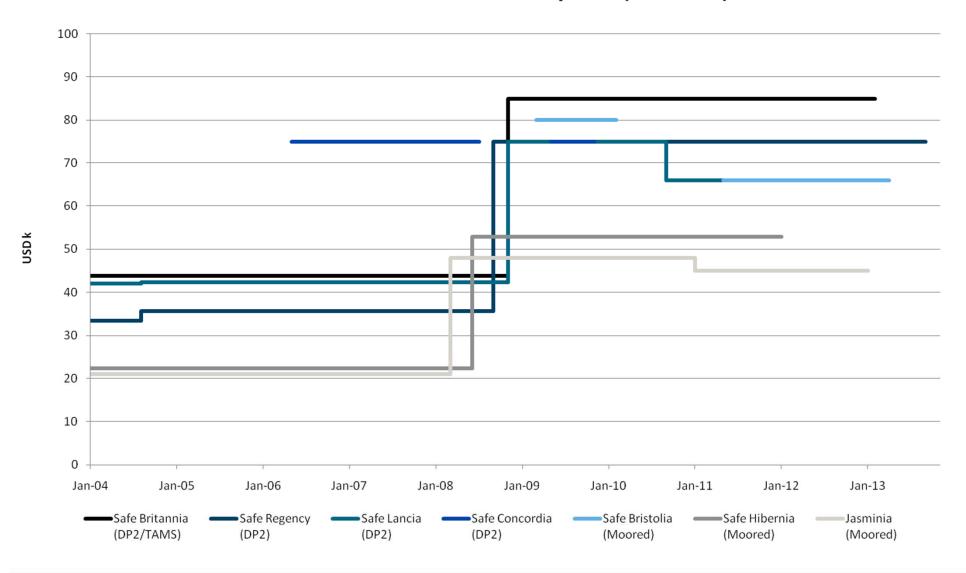
### Demand – Mexico

- The activity level in Mexico has increased gradually over the past two-three years
- Pemex has had a growing need for offshore accommodation capacity



- Construction and logistics support around the Cantarell field are the main demand drivers
- Likely that at least the same number of units as seen currently are needed going forward

### **Gulf of Mexico dayrates (bareboat)**



### Demand – Brazil

- All the units currently working in Brazil are deployed in the Campos basin, assisting with maintenance and upgrades of existing production infrastructure
- In the longer term, there should be potential for growth related to other basins or other types of work

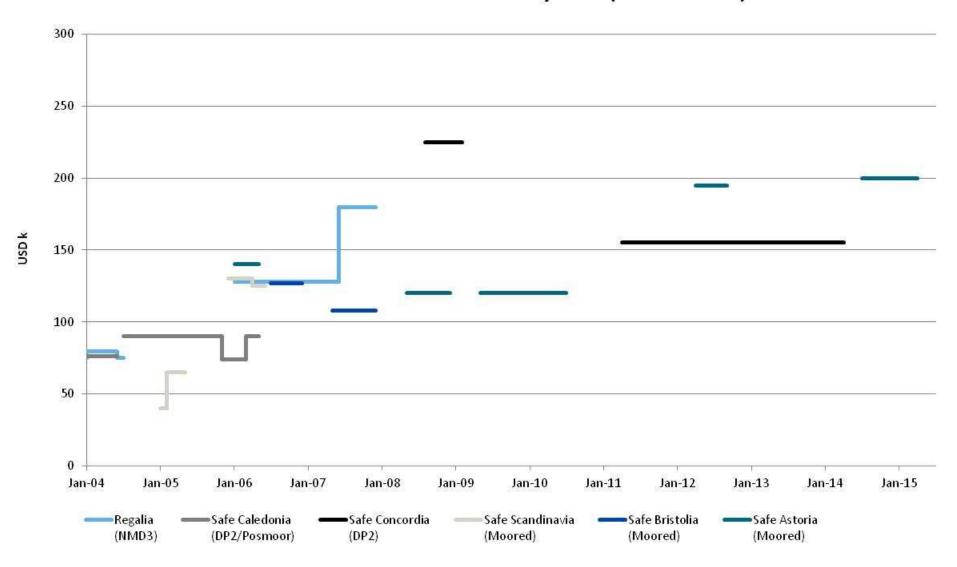


### Demand – Asia and Australia

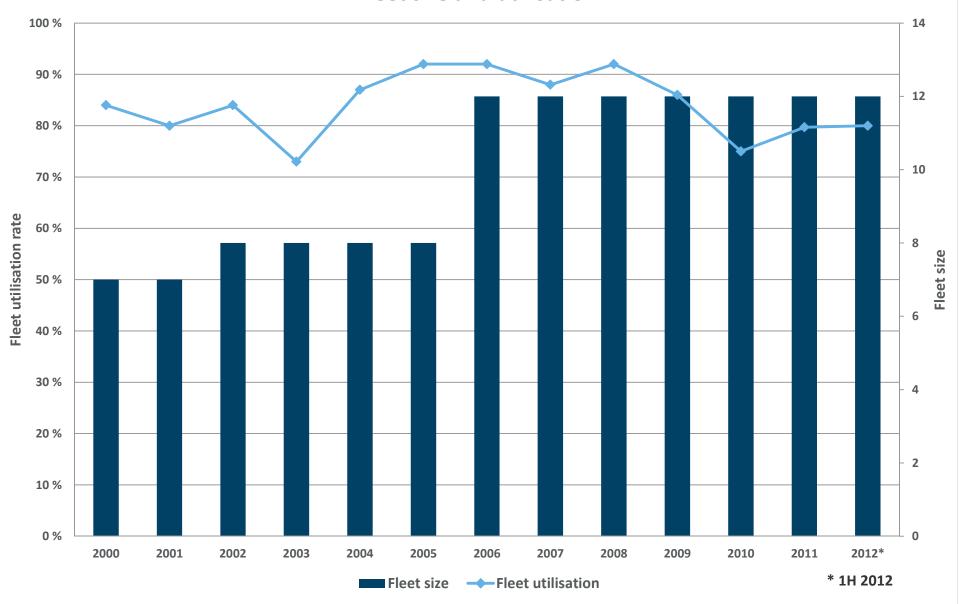
- The market in Australia and Southeast Asia appears increasingly promising
- A decent number of concrete prospects have been identified, particularly in Australia, where weather conditions combined with relatively strict regulatory requirements should favour high-end accommodation units



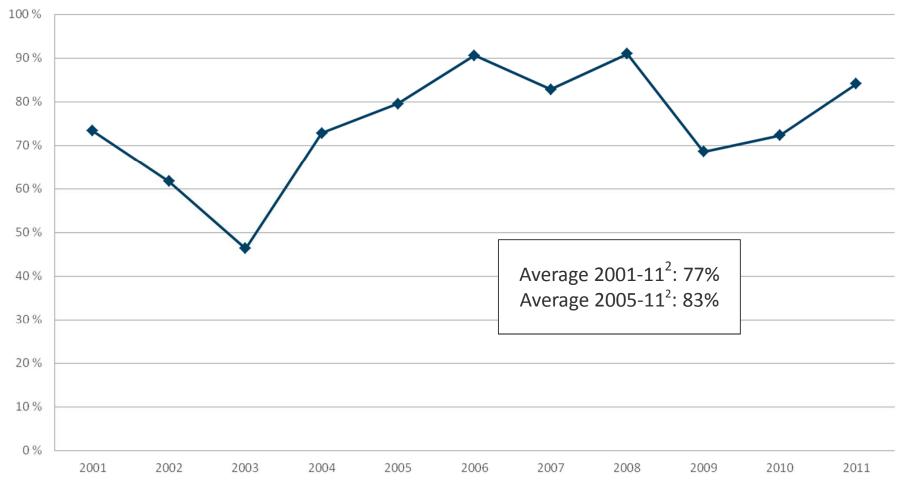
### Rest of World dayrates (time charter)



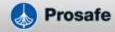
#### Fleet size and utilisation



### North Sea fleet utilisation<sup>1</sup>



- 1. Prosafe's North Sea fleet,
- 2. Adjusted for longer yard stays



## Summary

- High contracting activity so far in 2012
- Market outlook for the next couple of years appears promising
- Prosafe well positioned
  - Clear market leader
  - Long operational trackrecord
  - High-quality, diversified fleet
  - High dividend combined with fleet growth and renewal

