

Q2 2010 results

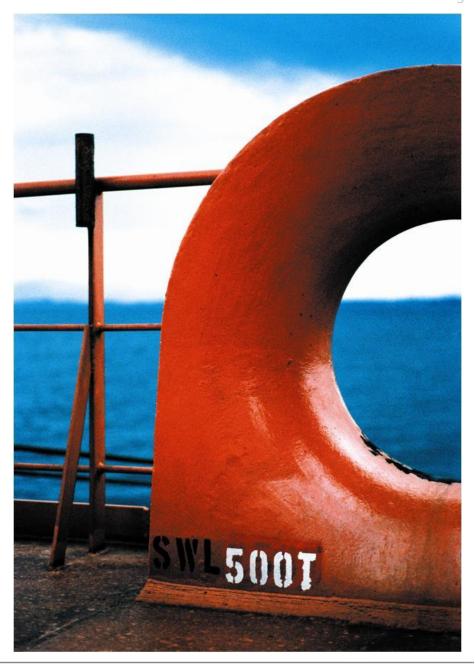
### **Disclaimer**

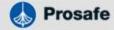
All statements in this presentation other than statements of historical fact are forward-looking statements, which are subject to a number of risks, uncertainties, and assumptions that are difficult to predict and are based upon assumptions as to future events that may not prove accurate. Certain such forward-looking statements can be identified by the use of forwardlooking terminology such as "believe", "may", "will", "should", "would be", "expect" or "anticipate" or similar expressions, or the negative thereof, or other variations thereof, or comparable terminology, or by discussions of strategy, plans or intentions. Should one or more of these risks or uncertainties materialise, or should underlying assumptions prove incorrect, actual results may vary materially from those described in this presentation as anticipated, believed or expected. Prosafe does not intend, and does not assume any obligation to update any industry information or forward-looking statements set forth in this presentation to reflect subsequent events or circumstances.



# Agenda

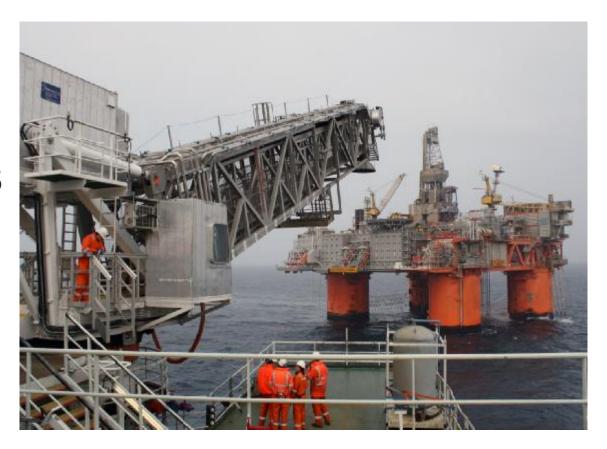
- n The quarter in brief
  - n Financial results
  - n Operations
  - n Outlook
  - n Summary
  - n Attachments





## The quarter in brief

- High rig utilisation rate of 87 per cent
- n EBITDA of MUSD 95
- n High tender activity

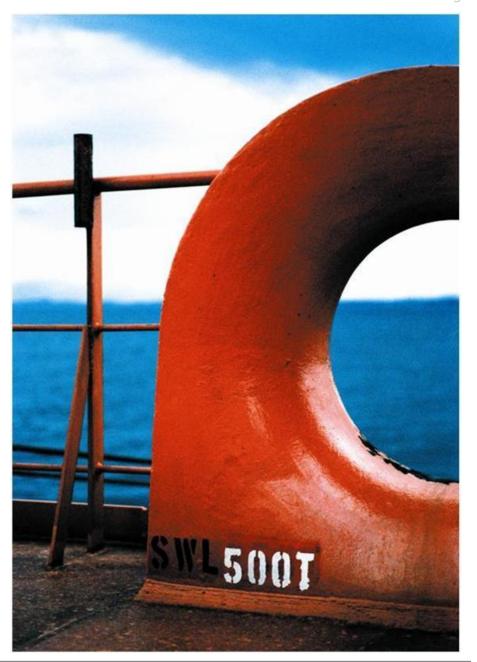


Leading position in a good accommodation market



# Agenda

- n The quarter in brief
- n Financial results
  - n Operations
  - n Outlook
  - n Summary
  - n Attachments





## Income statement

(Unaudited figures in USD million)	Q2 10	Q1 10	Q2 09	1H 10	1H 09	2009
Operating revenues	139.3	87.4	85.9	226.7	167.5	397.9
Operating expenses	(44.2)	(32.0)	(26.2)	(76.2)	(57.5)	(123.6)
EBITDA	95.1	55.4	59.7	150.5	110.0	274.3
Depreciation	(15.4)	(15.4)	(12.9)	(30.8)	(25.7)	(55.7)
Operating profit	79.7	40.0	46.8	119.7	84.3	218.6
Interest income	0.0	0.1	0.1	0.1	0.3	0.4
Interest expenses	(10.7)	(10.9)	(11.8)	(21.6)	(22.5)	(44.8)
Other financial items	(1.2)	(1.6)	16.3	(2.8)	17.9	(33.3)
Net financial items	(11.9)	(12.4)	4.6	(24.3)	(4.3)	(77.7)
Profit before taxes	67.8	27.6	51.4	95.4	80.0	140.9
Taxes	1.9	(0.8)	(8.3)	1.1	(10.6)	(13.7)
Net profit	69.7	26.8	43.1	96.5	69.4	127.2
Earnings per share	0.31	0.12	0.19	0.43	0.31	0.57
Diluted earnings per share	0.31	0.12	0.19	0.43	0.31	0.57



# Operating revenues

(USD million)	Q2 10	Q1 10	Q2 09	1H 10	1H 09	2009
Charter income	124.9	81.3	83.0	206.2	159.0	368.5
Mob/demob income	2.5	0.2	0.0	2.7	1.1	4.0
Other income	11.9	5.9	2.8	17.8	7.4	25.4
Total	139.3	87.4	85.8	226.7	167.5	397.9



## **Balance** sheet

(Unaudited figures in USD million)	30.06.10	31.03.10	31.12.09	30.06.09
Goodwill	226.7	226.7	226.7	226.7
Rigs	902.9	908.4	913.5	916.3
Other non-current assets	4.5	4.6	4.9	5.0
Total non-current assets	1 134.1	1 139.7	1 145.1	1 148.0
Cash and deposits	89.6	99.5	88.5	127.3
Other current assets	140.4	113.4	121.9	112.6
Total current assets	230.0	212.9	210.4	239.9
Total assets	1 364.1	1 352.6	1 355.5	1 387.9
Share capital	63.9	63.9	63.9	63.9
Other equity	278.4	236.1	200.0	126.6
Total equity	342.3	300.0	263.9	190.5
Interest-free long-term liabilities	108.3	100.9	100.4	107.8
Interest-bearing long-term debt	807.0	873.6	876.6	870.0
Total long-term liabilities	915.3	974.5	977.0	977.8
Other interest-free current liabilities	56.5	78.1	76.1	85.2
Current portion of long-term debt	50.0	0.0	38.5	134.4
Total current liabilities	106.5	78.1	114.6	219.6
Total equity and liabilities	1 364.1	1 352.6	1 355.5	1 387.9



# Key figures

	Q2 10	Q1 10	Q2 09	1H 10	1H 09	2009
Operating margin	57.2 %	45.8 %	54.5 %	52.8 %	50.3 %	54.9 %
Equity ratio	25.1 %	22.2 %	13.7 %	25.1 %	13.7 %	19.5 %
Return on equity	92.0 %	38.0 %	104.4 %	63.7 %	88.1 %	87.3 %
Net interest bearing debt (USD million)	767.4	774.1	877.1	767.4	877.1	826.6
Number of shares (1 000)	229 937	229 937	229 937	229 937	229 937	229 937
Average no. of outstanding shares (1 000)	222 942	222 942	222 935	222 942	222 935	222 935
USD/NOK exchange rate at end of period	6.50	5.98	6.38	6.50	6.38	5.78
Share price (NOK)	26.20	31.19	32.20	26.20	32.20	36.85
Share price (USD)	4.03	5.22	5.05	4.03	5.05	6.38
Market capitalisation (NOK million)	6 024	7 172	7 404	6 024	7 404	8 473
Market capitalisation (USD million)	927	1 199	1 160	927	1 160	1 466



## Shareholders

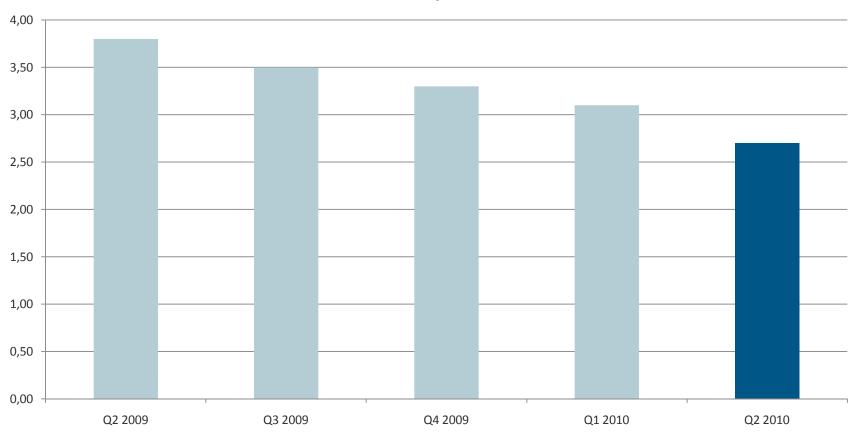
AS AT 12.08.2010	No. of shares	Ownership
Folketrygdfondet	18 495 735	8.0 %
Pareto	14 185 887	6.2 %
KAS Depositary Trust (nom.)	9 709 606	4.2 %
State Street Bank & Trust (nom.)	8 349 905	3.6 %
Brown Brothers Harriman	8 126 154	3.5 %
Clearstream Banking (nom.)	7 709 822	3.4 %
Prosafe SE	6 994 355	3.0 %
JP Morgan Chase Bank (nom.)	5 510 275	2.4 %
Odin	5 479 800	2.4 %
DnBNOR	5 017 220	2.2 %
Total 10 largest	89 578 759	39.0 %

Total no. of shares: 229 936 790



# Improved financial position

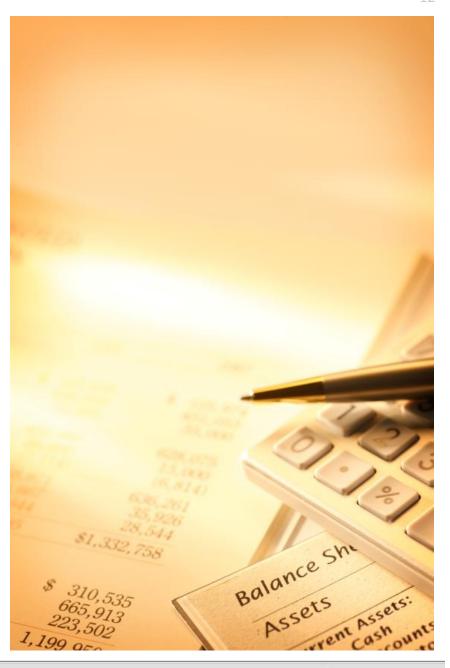
### total debt/EBITDA





### Dividend

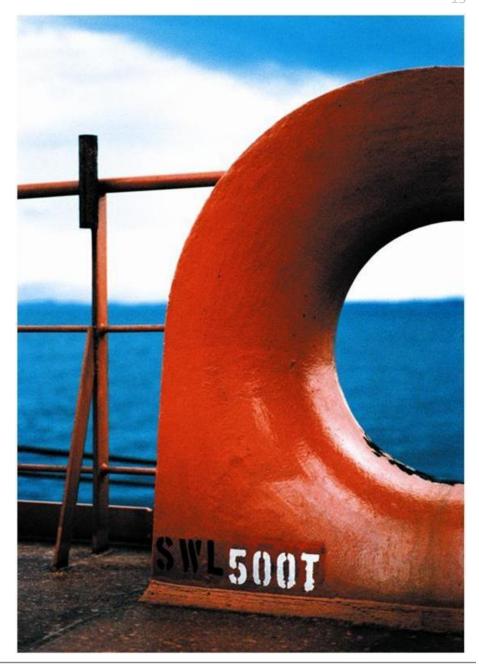
- n Long-term dividend policy targeting 40-50% of net profit paid tri-annually the following year
- n The Board resolved on 25
  August 2010 to pay 0.095
  USD per share in dividend.
  The dividend will be paid in the form of NOK 0.59
- n The shares will trade exdividend on 2 September





# Agenda

- n The quarter in brief
- n Financial results
- n Operations
  - n Outlook
  - n Summary
  - n Attachments





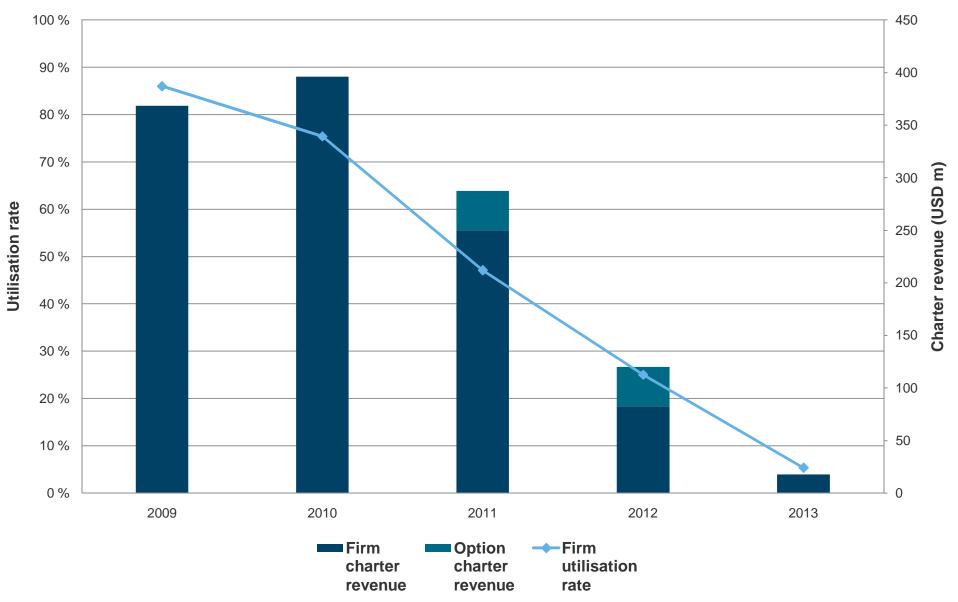
### Recent new contracts

- Safe Lancia awarded a contract in Mexico, running until Dec 2012
- Safe Caledoniaawarded a 9-monthcontract by BG in theUK North Sea



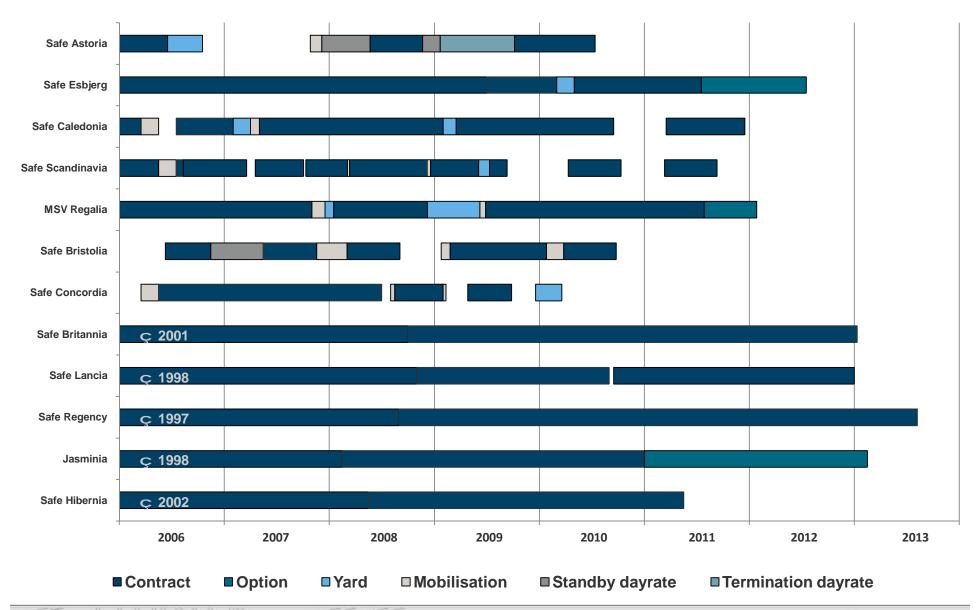


### **Utilisation rate and charter revenue**





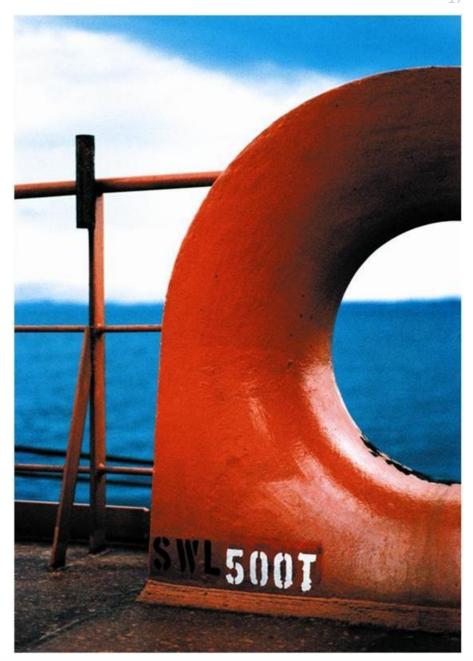
#### **Contract status**

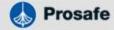




# Agenda

- n The quarter in brief
- n Financial results
- o Operations
- ⇒n Outlook
  - n Summary
  - n Attachments

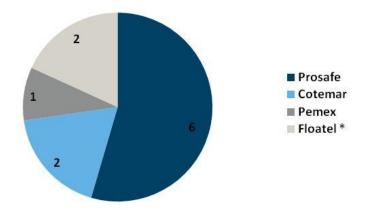




## Market outlook – supply

#### Dynamically positioned semi rigs

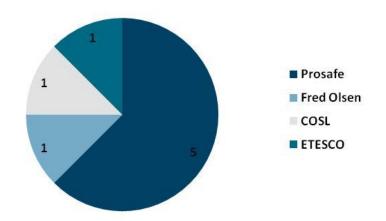
- Advanced units with high operational versatility:
  - All water depths, any seabed infrastructure
  - Against fixed installations and most floaters like FPSOs, Semis and Spars



<sup>\*</sup> Floatel Reliance expected to be delivered by end of 2010

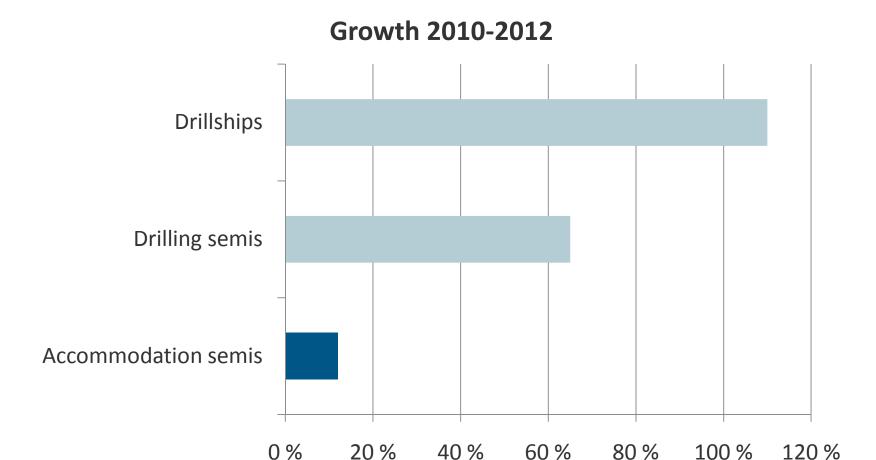
### **Anchored semi rigs**

- Primary strengths:
  - Shallow to medium water depths
  - Fixed installations
  - Some floaters, e.g. TLPs

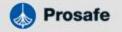




## Growth in new capacity 2010-2012



Source: Songa, Prosafe



## Market outlook – demand

## UK and Norwegian North Sea

- Currently high activity
- Several contract awards recently
- Expect more projects for maintenance, upgrade and tie-in work in 2011 and 2012





## Market outlook – demand

### Mexico

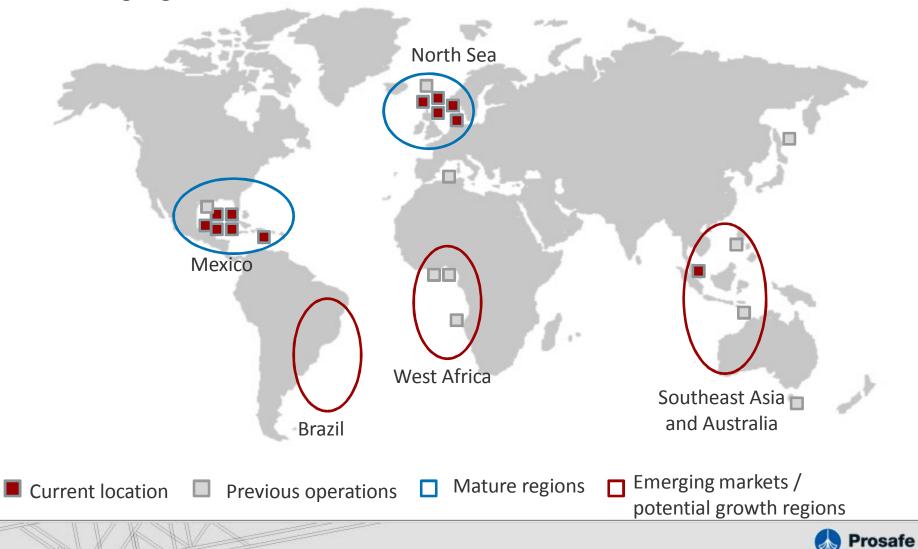
- High construction and maintenance activity offshore
- Currently five of our rigs are operating in Mexico
- We expect stable demand going forward



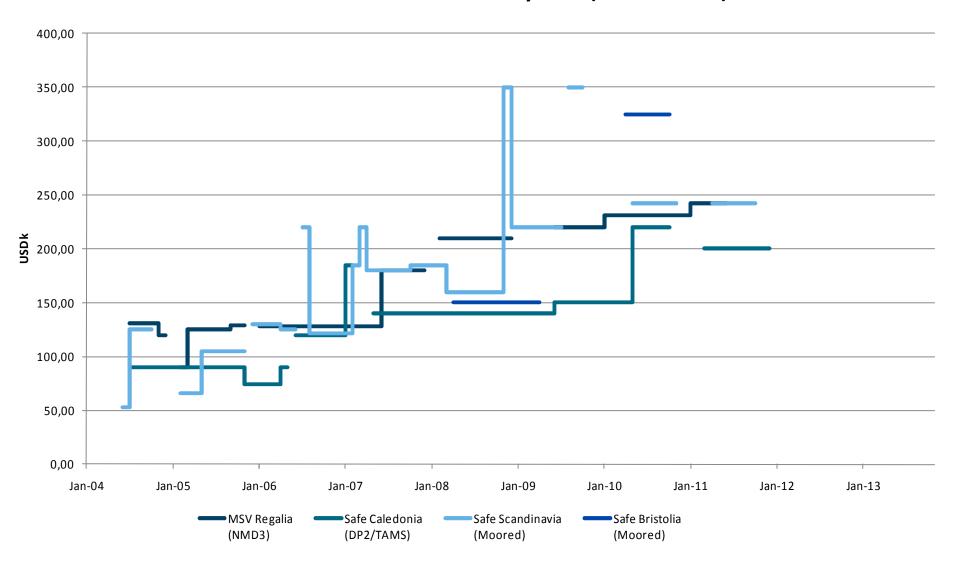


## Market outlook - demand

## **Emerging markets**

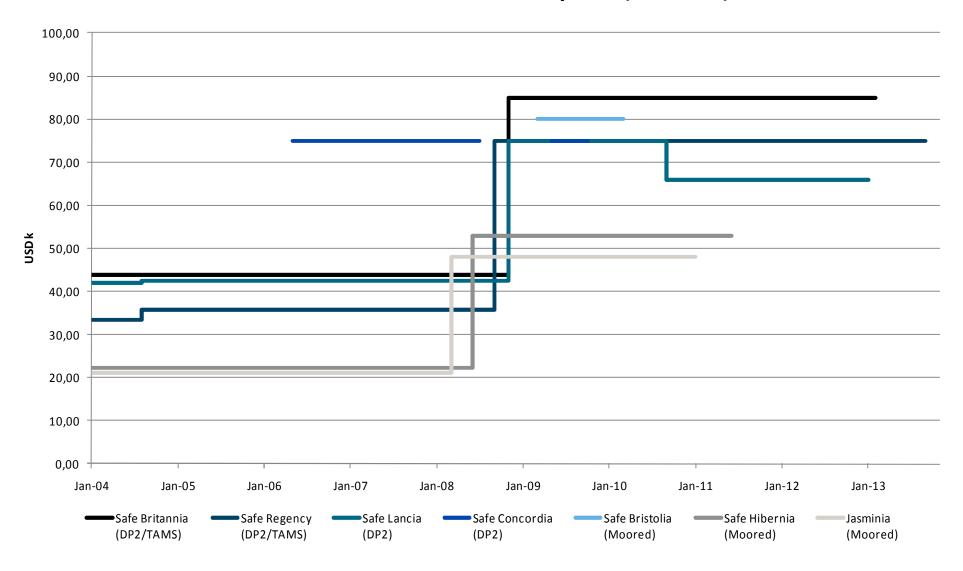


### North Sea dayrates (time charter)





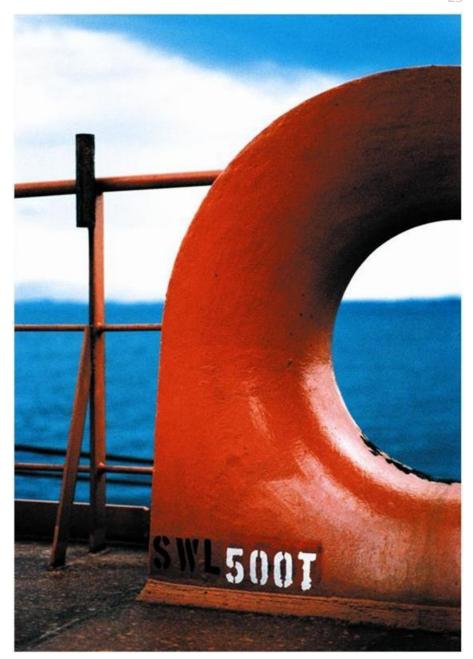
### **Gulf of Mexico dayrates (bareboat)**





# Agenda

- n The quarter in brief
- n Financial results
- n Operations
- n Outlook
- ⇒n Summary
  - n Attachments

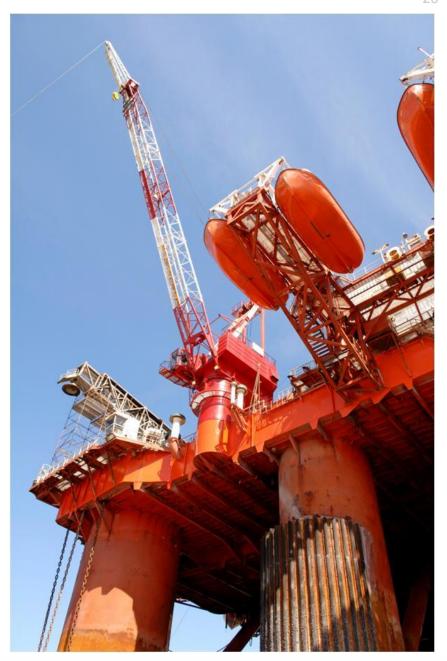




## **Summary**

- n Good market outlook
- n Leading market position
- n High quality and versatile rig fleet
- n Improved financial position

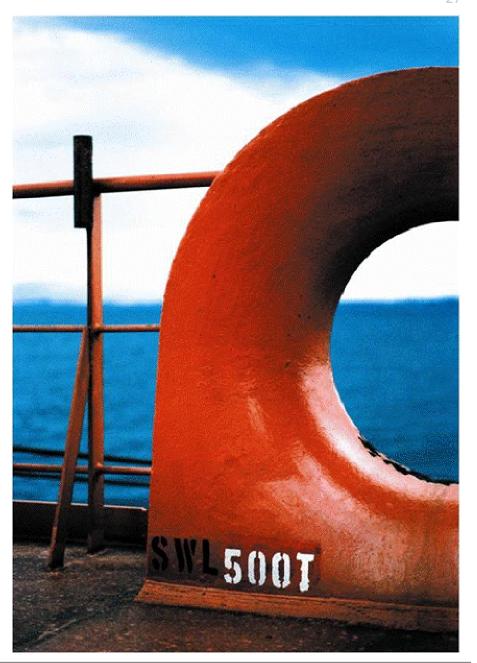
Leading position in a good accommodation market





# Agenda

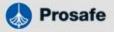
- n The quarter in brief
- n Financial results
- n Operations
- n Outlook
- n Summary
- → n Attachments





### Debt as of end Q2 2010

- n Credit facility
  - q Credit facility was initially drawn in May 2008 at USD 1.1 billion
  - Maturity of seven years
  - The applicable margin on the credit facility will vary in the range from 0.65% to 0.95% per annum depending on the leverage ratio
  - Q Current credit margin 0.85% above USD 3m LIBOR (will be reduced to 0.75% during Q3)
  - The availability under the credit facility will be reduced semi-annually with USD 70 million. In May 2010 the credit facility was reduced to USD 820 million
  - As of end of June 2010, USD 730 million was drawn on the credit facility, meaning that USD 90 million was available as undrawn facilities
- uSD 50 million bond loan maturing March 2012
- NOK 500 million bond loan maturing October 2013



## Debt as of end Q2 2010

- n Total interest-bearing debt USD 857 million:
  - q Credit facility: USD 730 million (USD 50 mill short-term, USD 680 mill long-term)
  - Bond loan: USD 50 million (long-term)
  - **q** Bond loan: NOK 500 million (USD 77 mill) (long-term)

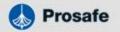


## Financial covenants as of end Q2 2010

- Financial covenants in the credit facility:
  - Minimum cash of USD 65 million in the group
  - Maximum leverage ratio of 4.5
  - Minimum value adjusted equity ratio of 35 per cent
  - Market value vessels/total commitments above 150 per cent
  - Working capital (incl. unutilised credit lines with maturity in excess of 12 months and excluding short-term portion of long-term debt) larger than zero
  - Maximum 50% of net profit paid in dividend the following year
- Prosafe has during Q2 2010 been in compliance with all financial covenants



Di	Lacation	011	Towns of sourteent	Firm contract	0	Paranta
Rig name	Location	Client name	Type of contract	Firm contract	Option	Dayrate
Current contract						
MSV Regalia						
vio v reguna	Norwegian North Sea, Valhall	ВР	Time charter	Jan 11 - Jul 11		USD 242 000
			Time charter	Jan 10 - Jan 11		USD 231 000
				Jul 09 - Jan 10		USD 220 000
	Yard/mobilisation			Dec 08 - Jul 09		
	UK North Sea, MCP-01	Aker Kværner	Time charter	Feb 08 - Dec 08		USD 210 000
	West Africa, Girassol	Total	Time charter	Dec 05 - Oct 07		USD 128 000 - 180 000
Safe Astoria						
	Philippines, Malampaya	Shell	Time charter	Oct 09 - Jun 10		USD 120 000
						SEIC contract convenience terminated 9 Feb
	Kemaman yard, Malaysia			Sept 09		09, 85% of day rate
						USD 120 000, standby during winter months
	Sakhalin Island, Russia	SEIC	Time charter	Dec 07 - Mar 09		USD 60 000
Safe Bristolia						
	UK North Sea, Buzzard	Nexen	Time charter	Apr 10 - Sep 10		USD 325 000
	GoM, Cantarell	Interpetroleum Services (for Pemex)	Bareboat	Mar 09 - Jan 10		USD 80 000
	UK North Sea	ConocoPhillips	Time charter	Apr 08 - Sep 08		USD 150 000
						(+ mob and demob fee)
Safe Scandinavia						
	Norwegian North Sea, Snorre A	StatoilHydro	Time charter	Apr 11 - Sep 11		USD 242 000
	Norwegian North Sea, Snorre A	StatoilHydro	Time charter	May 10 - Oct 10		USD 242 000
	UK North Sea	Shell	Time charter	Jul 09 - Sep 09 (65 days)		USD 350 000
				0 7 1 1 1 1 1 1 0 0		
	Yard/mobilisation	BP	Torre ob out on	6 - 7 weeks in June/July 09		LID 000 000
	Norwegian North Sea, Valhall	BP	Time charter	Dec 08 - Jun 09		USD 220 000
	Yard			2 weeks in Dec 08		
	Norwegian North Sea, Sleipner	StatoilHydro	Time charter	Mar 08 - Nov 08		USD 450 000 from 4 36 Nov. USD 350 000
	UK North Sea, Britannia	ConocoPhillips	Time charter	Oct 07 - Feb 08		USD 160 000, from 1 - 26 Nov: USD 350 000 USD 185 000
			Time charter			USD 180 000
Safe Caledonia	Norwegian North Sea, Snorre A	StatoilHydro	Time charter	Apr 07 - Sep 07		030 160 000
Jaie Caledonia	UK North Sea	BG	Time charter	March 11 - Nov 11		USD 200 000
	UK North Sea, Dunbar Elgin	Total	Time charter	Jun 10 - mid Sep 10		USD 220 000
	ON NOTH Sea, Duribal Eight	Total	Time charter	Apr 09 - Jun 10		USD 150 000
				May 07 - Apr 09		USD 140 000



Coto Consordio						
Safe Concordia						
	GoM, Cantarell	Interpetroleum Services (for Pemex)	Bareboat	May 09 - Oct 09		USD 75 00
	US, Tahiti spar	ChevronTexaco	Time charter	Aug 08 - Jan 09		USD 225 00
	OG, Tariiti Spai	Chevionrexaco	Time charter	Aug 08 - Jan 09		030 223 00
	GoM, Cantarell	Interpetroleum Services (for Pemex)	Bareboat	May 06 - Jun 08		USD 75 00
Jasminia		,		, 00 000		
	GoM, Cantarell	Interpetroleum Services (for Pemex)	Bareboat	Feb 09 - Dec 10	Feb 13	USD 48 00
	GoM, Cantarell	Interpetroleum Services (for Pemex)	Bareboat	Feb 08 - Feb 09		USD 48 00
	GoM, Cantarell	Interpetroleum Services (for Pemex)	Bareboat	Oct 03 - Feb 08		USD 21 00
Safe Hibernia						
	GoM, Cantarell	Interpetroleum Services (for Pemex)	Bareboat	May 08 - May 11		USD 53 00
	GoM, Cantarell	Interpetroleum Services (for Pemex)	Bareboat	May 03 - May 08		USD 22 00
Safe Lancia						
	GoM, Cantarell	Interpetroleum Services (for Pemex)	Bareboat	Aug 10 - Dec 12		USD 66 00
	GoM, Cantarell	Interpetroleum Services (for Pemex)	Bareboat	Oct 08 - Aug 10		USD 75 00
						U0D 40 00
D-1- D	GoM, Cantarell	Interpetroleum Services (for Pemex)	Bareboat	Apr 03 - Oct 08		USD 42 00
Safe Regency						
	GoM, Cantarell	Interpetroleum Services (for Pemex)	Bareboat	Sep 08 - Aug 13		USD 75 00
	Guivi, Cantalell	interpetroleum Services (für Femex)	Daleboat	Sep 08 - Aug 13		030 73 00
	GoM, Cantarell	Interpetroleum Services (for Pemex)	Bareboat	Jul 03 - Aug 08		USD 36 00
Safe Britannia		,		113		
	GoM, Cantarell	Interpetroleum Services (for Pemex)	Bareboat	Oct 08 - Jan 13		USD 85 00
	GoM, Cantarell	Interpetroleum Services (for Pemex)	Bareboat	Oct 03 - Oct 08		USD 44 00
Safe Esbjerg						
	Denmark	Maersk	Time charter	Apr 10 - Jun 11	Jun 12	Euro 53 50
	Yard/mobilisation			Feb 10 - Apr 10		
	Denmark	Maersk	Time charter	Jun 09 - Feb 10		Euro 63 00
	Denmark	Maersk	Time charter	Jun 05 - Jun 09		Euro 45 00
OPEX per day		Norwegian North Sea		UK North Sea		Other regions
	Dynamically positioned semi-subm. rigs					
		70 000 - 80 000		45 000 - 60 000		40 000 - 60 000
	Anchored semi-submersible rigs	55 000 - 60 000		35 000 - 50 000		25 000 - 45 000





Harsh environment, NCS

**MSV** Regalia





Name Geographical area Mooring system

Mooring system DP
Station keeping NMD3
No of beds 282

Deck area 3,250 m<sup>2</sup>

Payload 1,000 - 2,000 t

Safe Scandinavia

Harsh environment, NCS 12 point chain winches

Moored

583

400 m<sup>2</sup>

1,000 t

**Safe Caledonia** 

Harsh environment
10 point wire winches

DP2 / TAMS

495

 $900 \text{ m}^2$ 

700 t

**Current contract** 

Client BP

Field Valhall, NCS

Water depth 70m

Type of installation Steel platform

Statoil

Snorre A

310m

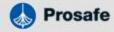
Tension Leg Platform

Total

Dunbar Elgin/Franklin, UK NS

93m

Jack-up







Geographical area Mooring system Station keeping No of beds

Deck area

Payload

**Current contract** 

Client Field

Water depth

Type of installation

Safe Astoria

Moderately harsh env. 8 point wire winches

Moored

245

 $620 \ m^2$ 

1,800 t



**Safe Bristolia** 

Moderately harsh env. 8 point wire winches

Moored

587 (UK: 316)

 $400 \; m^2$ 

1,800 t

Safe Esbjerg

Harsh environment 4 point wire winches

Jack-up

139

750 m<sup>2</sup>

variable, max 725 t

Nexen

Buzzard, UK

100m

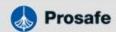
Steel jacket

Maersk

Gorm, Denmark

40-50m

Jacket structure platform









Name

Geographical area Mooring system

Station keeping

No of beds

Deck area

Payload

**Safe Britannia** 

Harsh env.

9 point wire winches

DP2 / TAMS

812

1,300 m<sup>2</sup>

1,245 t (620 DP mode)

**Safe Lancia** 

Moderately harsh env. 8 point chain winches

DP2

600

1,100 m<sup>2</sup>

626 t

**Safe Hibernia** 

Harsh environment
12 point wire winches

Moored

500

750 m<sup>2</sup>

1,000 t

**Current contract** 

Client

Field

Water depth

Type of installation

Interpetroleum Services

Cantarell, GoM

40-50m

Jacket structure platform

Interpetroleum Services

Cantarell, GoM

40-50m

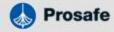
Jacket structure platform

Interpetroleum Services

Cantarell, GoM

40-50m

Jacket structure platform









Name

Geographical area Mooring system

Station keeping
No of beds
Deck area

Payload

**Safe Regency** 

Harsh environment 8 point wire winches

DP2 771

> 800 m<sup>2</sup> 550 t

**Safe Concordia** 

Benign environment 4 point wire winches

DP2 390

1,300 m<sup>2</sup>

1,400 t

**Jasminia** 

Benign environment 8 point wire winches

Moored

535

690 m<sup>2</sup>

640 t

**Current contract** 

Client Interpetroleum Services

Field Cantarell, GoM

Water depth 40-50m

 Interpetroleum Services

Cantarell, GoM

40-50m

Jacket structure platform



## Financial calendar and IR contacts

### Financial calendar

n 4 November 2010

Publication, presentation and web cast of Q3 2010 result

n 16 February 2011

Publication, presentation and web cast of Q4 2010 result

#### IR contacts

#### Karl Ronny Klungtvedt

Exec. VP Strategy and Corporate planning

karl.ronny.klungtvedt(a)prosafe.com

Phone: +47 51 64 25 81

Cell phone: +47 90 88 16 57

#### **Cecilie Ouff**

Finance Manager

cecilie.ouff(a)prosafe.com

Phone: +47 51 64 25 20

Cell phone: +47 99 10 94 67

For more information, please visit www.prosafe.com

