

8th Annual European Oils Conference, 20-22 April 2009

### Prosafe SE



# **Disclaimer**

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All statements in this presentation other than statements of historical fact are forward-looking statements, which are subject to a number of risks, uncertainties, and assumptions that are difficult to predict and are based upon assumptions as to future events that may not prove accurate. Certain such forward-looking statements can be identified by the use of forward-looking terminology such as "believe", "may", "will", "should", "would be", "expect" or "anticipate" or similar expressions, or the negative thereof, or other variations thereof, or comparable terminology, or by discussions of strategy, plans or intentions. Should one or more of these risks or uncertainties materialise, or should underlying assumptions prove incorrect, actual results may vary materially from those described in this presentation as anticipated, believed or expected. Prosafe does not intend, and does not assume any obligation to update any industry information or forward-looking statements set forth in this presentation to reflect subsequent events or circumstances.



### Prosafe - the market leader

- World's largest owner and operator of semi-submersible accommodation/ service rigs
- Flexible fleet that can be deployed in a large number of geographical areas

Strong position in a stable accommodation market





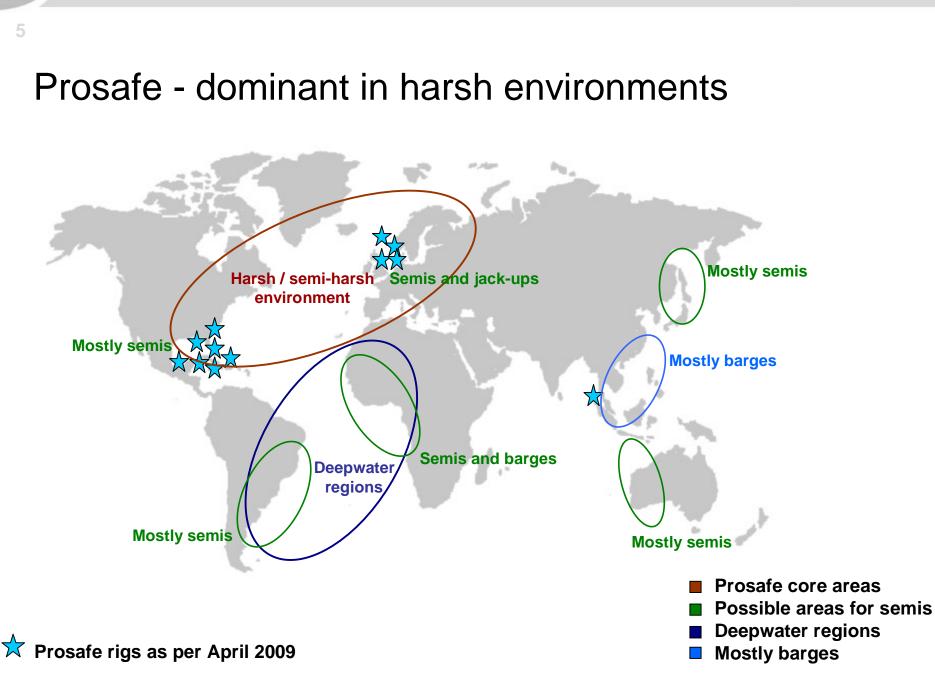
# Robust to oil price fluctuations



- Hook-up and commissioning of new installations
- Tie-in of satellite fields to existing installations
- Maintenance, upgrade and repair of existing installations (typically 70-80% of our activities)
- Decommissioning
- Disaster recovery









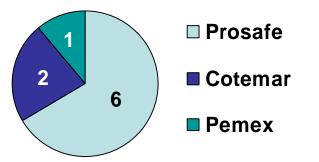
# Competitive situation

#### Dynamically positioned semi rigs

- Advanced units with high operational versatility:
  - All water depths

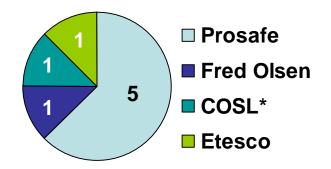
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- Any seabed infrastructure
- Against fixed installations and most floaters like FPSOs, Semis and Spars



#### Anchored semi rigs

- Primary strengths:
  - Shallow to medium waterdepths
  - Fixed installations
  - Some floaters, e.g. TLPs



\* China Oilfield Services Ltd (former Awilco)

**Dominant position in niche market** 



### Potential newcomers – mainly for benign waters

Semi-submersibles



Purpose built mono-hulls





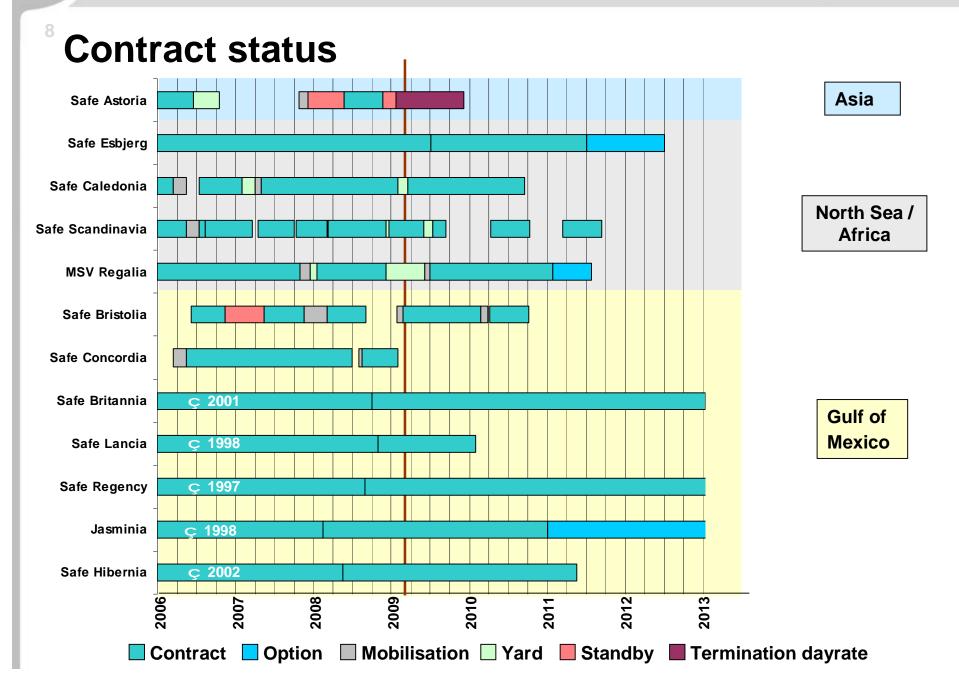


**Converted ferries** 



- Uncertain funding situation and construction cost
- Deliveries 2009 2011, delays and potential cancellations

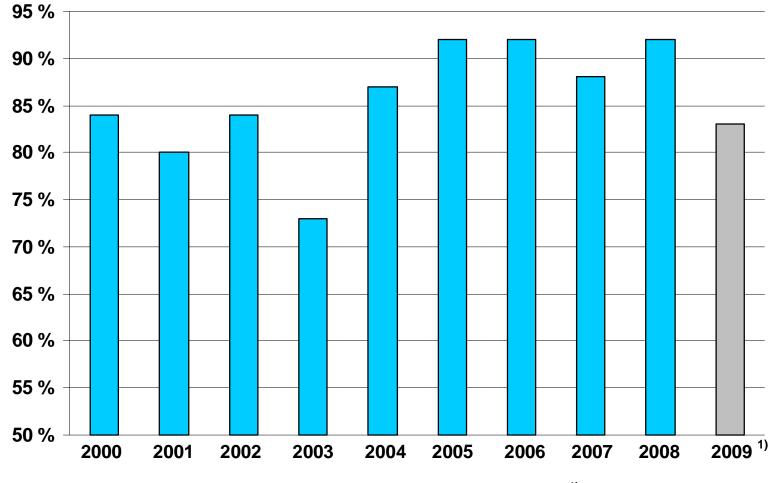






### **Rig utilisation rate**

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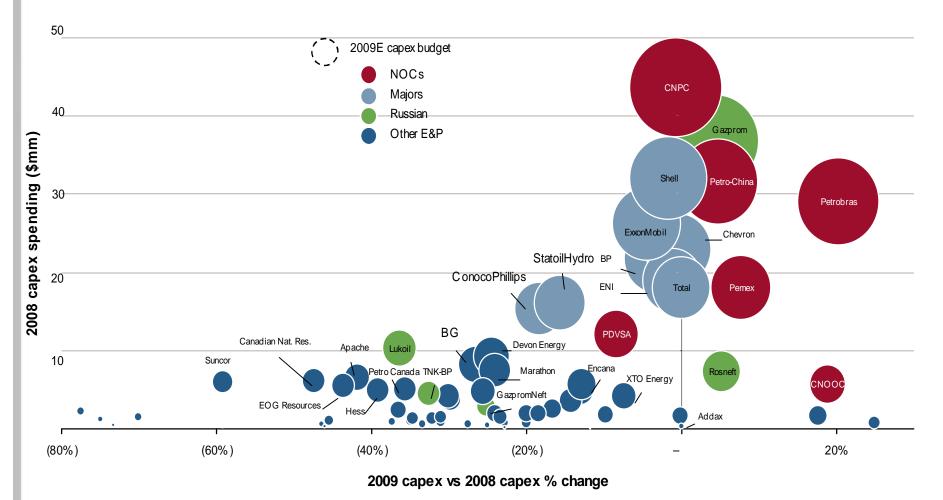


<sup>1)</sup> Contracted as per January 2009



#### Market outlook – majors and NOCs continue to spend

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Source: Credit Suisse



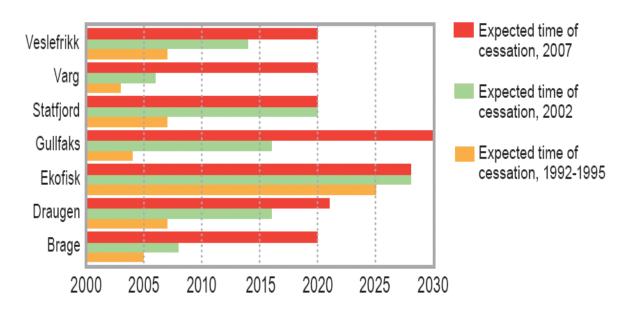
# Market outlook - North Sea

#### Extended lifetime for fields on the Norwegian Continental Shelf

- Increased recovery
- New technology
- Tie-ins

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 Positive outlook for maintenance and modification market



Lifetime of selected fields Source: Norwegian Petroleum Directorate



### Market outlook - Mexico

- Declining production
- Pemex maintain E&P spending in order to keep up production
  - Activities mainly related to upgrade and maintenance of existing installations

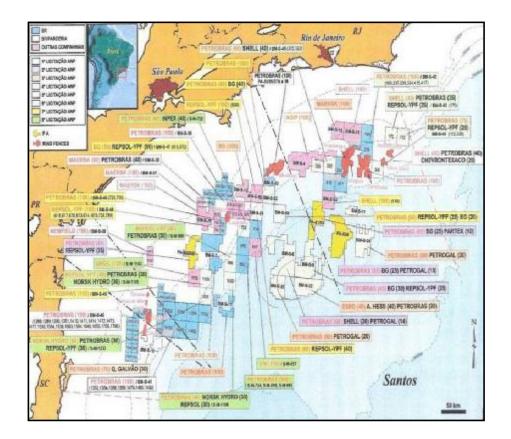


Safe Britannia at Cantarell



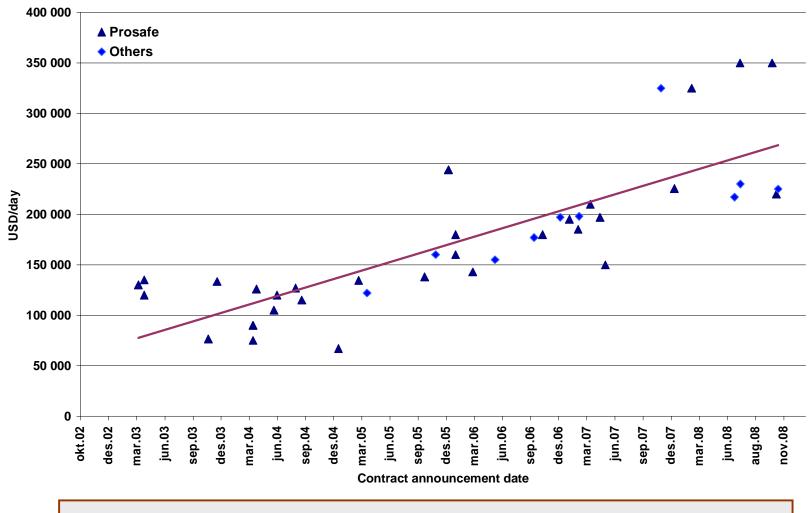
# <sup>13</sup>Market outlook - Brazil

- An emerging market for accommodation services
- Fields far from shore
  - Upgrade and maintenance
  - Logistics hub
  - Hook-up and commissioning
  - Tie-in of satellite fields to existing installations





# Day rates for rigs with North Sea capabilities



#### Expect day rates to remain on a stable high level

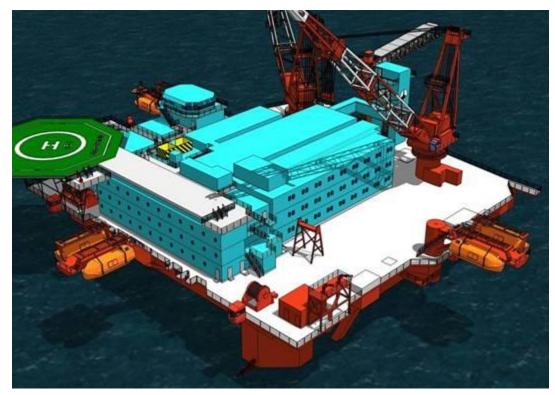


# **Refurbishment and life extension projects**

 Refurbishment of MSV Regalia is progressing according to schedule

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 Will be completed in May 2009



**MSV** Regalia



# Robust financial position

- Credit facility with undrawn facilities of MUSD 150
  - Pricing: credit margin 0,65-0,95% depending on leverage ratio - currently 0,85%
- Solid order backlog

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Good market outlook



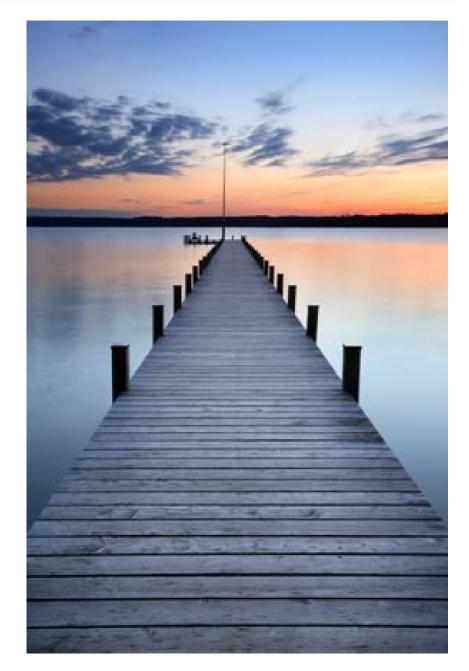


# **Tri-annual dividend**

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- § The board of directors will propose to the AGM on 14 May 2009 to amend the company's articles of association to allow for a tri-annual distribution of dividends
  - better correlation between operating cash flow and dividend payments
- § Target 40-50% of net profit paid tri-annually the following year

# Ensure competitive returns to shareholders





# Summary

- Good market outlook
- Leading market position
- Unique, versatile rig fleet
- Sound track record
- Robust financial position
- Solid order backlog



#### Strong position in a stable accommodation market



### Attachments





### Income statement

(Unaudited figures in USD million)	Q4 08	Q3 08	Q4 07	YTD 2008	2007
Operating revenues	134.2	126.0	106.4	491.1	376.7
Operating expenses	(55.7)	(52.8)	(47.8)	(210.1)	(167.3)
EBITDA	78.5	73.2	58.6	281.0	209.4
Depreciation	(12.9)	(12.0)	(11.9)	(48.8)	(46.4)
EBIT	65.6	61.2	46.7	232.2	163.0
Interest income	0.8	0.8	1.5	4.0	5.6
Interest expenses	(13.6)	(11.8)	(17.3)	(57.1)	(58.8)
Other financial items	(26.6)	3.1	(15.1)	(23.7)	(13.9)
Net financial items	(39.4)	(7.9)	(30.9)	(76.8)	(67.1)
Profit before taxes	26.2	53.3	15.8	155.4	95.9
Taxes	6.6	6.1	0.2	9.4	(5.1)
Net profit from continuing operations	32.8	59.4	16.0	164.8	90.8
Net profit from discont'd operations	0.0	0.0	19.4	38.0	52.9
Net profit	32.8	59.4	35.4	202.8	143.7
-					
Earnings per share	0.15	0.26	0.15	0.88	0.63
EPS from continuing operations	0.15	0.26	0.07	0.72	0.40



# Operating revenues Offshore Support Services

(USD million)	2008	Q4 08	Q3 08	Q2 08	Q1 08
Charter income	388.0	113.2	102.4	98.6	73.8
Mob/demob income	17.2	1.3	2.5	0.7	12.7
Other income	79.5	19.8	21.1	27.2	11.4
Total	484.7	134.3	126.0	126.5	97.9



### **Balance sheet**

(Unaudited figures in USD million)	31.12.08	30.09.08	31.12.07
Goodwill	226.7	226.7	355.0
Rigs	828.4	800.0	749.6
Ships	0.0	0.0	926.5
Other non-current assets	3.8	3.4	304.6
Total non-current assets	1 058.9	1 030.1	2 335.7
Cash and deposits	115.6	116.3	162.0
Other current assets	139.4	157.9	126.3
Total current assets	255.0	274.2	288.3
Total assets	1 313.9	1 304.3	2 624.0
Share capital	63.9	63.9	63.9
Other equity	60.7	70.3	974.7
Total equity	124.6	134.2	1 038.6
Interest-free long-term liabilities	107.9	103.4	97.0
Interest-bearing long-term debt	958.7	970.6	1 184.1
Total long-term liabilities	1 066.6	1 074.0	1 281.1
Other interest-free current liabilities	122.7	96.1	137.3
Current portion of long-term debt	0.0	0.0	167.0
Total current liabilities	122.7	96.1	304.3
Total equity and liabilities	1 313.9	1 304.3	2 624.0



Updated 10 March 2009

#### <sup>23</sup> Shareholders – 10th March 2009 No of shares March 2009

Name	No of shares	Per cent	Account type
Folketrygdfondet	28 555 535	12.42	Ordinary
GMO	9 647 438	4.20	Ordinary
Brown Brothers Harriman	8 178 098	3.56	Ordinary
Pareto	7 821 650	3.40	Ordinary
Prosafe SE	7 001 705	3.05	Ordinary
Clearstream Banking	6 205 161	2.70	Nominee
State Street Bank and Trust	6 189 894	2.69	Nominee
RBC Dexia Investor Services	5 863 944	2.55	Nominee
Rasmussengruppen	5 116 000	2.22	Ordinary
BGL SA	4 933 807	2.15	Ordinary
Storebrand	4 853 185	2.11	Ordinary
DNB NOR	4 062 022	1.77	Ordinary
JPMorgan Chase Bank	3 454 598	1.50	Nominee
JPMorgan Chase Bank	3 240 508	1.41	Nominee
Citibank N.A. London	3 033 309	1.32	Nominee
BGL SA	3 029 241	1.32	Nominee
Ferd AS Invest	2 900 000	1.26	Ordinary
Vital	2 599 507	1.13	Ordinary
KAS Depositary Trust	2 520 795	1.10	Nominee
Schroders Esec	2 391 395	1.04	Ordinary
Total 20 largest	121 597 792	52.88	
Total no of shares	229 936 790		



Rig name	Location	Client name	Type of contract	Firm contract	Option	Dayrate
Current contrac	pt					
MSV Regalia						
						USD 220 000 - 231 000, option
	Norwegian North Sea, Valhall	BP	Time charter	Jun 09 - Dec 10	Jun 11	USD 242 000
	Yard			Dec 08 May 09		
	UK North Sea, MCP-01	Aker Kværner	Time charter	Feb 08 - Dec 08		USD 210 000
	West Africa, Girassol	Total	Time charter	Dec 05 - Oct 07		USD 128 000 - 180 000
Safe Astoria						
						Convenience terminated 9 Feb 09,
	Kemaman yard, Malaysia			until Nov 09		85% of remaining contract value
						USD 120 000, standby during winter
	Sakhalin Island, Russia	SEIC	Time charter	Dec 07 - Mar 09		months USD 60 000
Safe Bristolia						
	UK North Sea, Buzzard	Nexen	Time charter	Apr 10 - Sep 10		USD 325 000
		Interpetroleum Services				
	GoM, Cantarell	(for Pemex)	Bareboat	Mar 09 - Mar 10		USD 80 000
						USD 150 000
	UK North Sea	ConocoPhillips	Time charter	Apr 08 - Sep 08		050 150 000
		ConocoPhillips	Time charter	Apr 08 - Sep 08		(+ mob and demob fee)
Safe Scandinav	UK North Sea					(+ mob and demob fee)
LOI	UK North Sea /ia Norwegian North Sea, Snorre A	StatoilHydro	Time charter Time charter	Apr 11 - Sep 11		(+ mob and demob fee) USD 242 000
	UK North Sea			Apr 11 - Sep 11 May 10 - Oct 10		(+ mob and demob fee)
LOI	UK North Sea via Norwegian North Sea, Snorre A Norwegian North Sea, Snorre A	StatoilHydro StatoilHydro	Time charter	Apr 11 - Sep 11 May 10 - Oct 10 Jul 09 - Sep 09		(+ mob and demob fee) USD 242 000 USD 242 000
LOI	UK North Sea /ia Norwegian North Sea, Snorre A	StatoilHydro	Time charter	Apr 11 - Sep 11 May 10 - Oct 10 Jul 09 - Sep 09 (65 days)		(+ mob and demob fee) USD 242 000
LOI	UK North Sea via Norwegian North Sea, Snorre A Norwegian North Sea, Snorre A	StatoilHydro StatoilHydro	Time charter Time charter	Apr 11 - Sep 11 May 10 - Oct 10 Jul 09 - Sep 09 (65 days) 5 - 6 weeks in		(+ mob and demob fee) USD 242 000 USD 242 000
LOI	UK North Sea via Norwegian North Sea, Snorre A Norwegian North Sea, Snorre A UK North Sea Yard	StatoilHydro StatoilHydro Shell	Time charter Time charter Time charter	Apr 11 - Sep 11 May 10 - Oct 10 Jul 09 - Sep 09 (65 days) 5 - 6 weeks in June/July 09		(+ mob and demob fee) USD 242 000 USD 242 000 USD 350 000
LOI	UK North Sea via Norwegian North Sea, Snorre A Norwegian North Sea, Snorre A UK North Sea	StatoilHydro StatoilHydro	Time charter Time charter	Apr 11 - Sep 11 May 10 - Oct 10 Jul 09 - Sep 09 (65 days) 5 - 6 weeks in June/July 09 Dec 08 - Jun 09		(+ mob and demob fee) USD 242 000 USD 242 000
LOI	UK North Sea via Norwegian North Sea, Snorre A Norwegian North Sea, Snorre A UK North Sea Yard	StatoilHydro StatoilHydro Shell	Time charter Time charter Time charter	Apr 11 - Sep 11 May 10 - Oct 10 Jul 09 - Sep 09 (65 days) 5 - 6 weeks in June/July 09		(+ mob and demob fee) USD 242 000 USD 242 000 USD 350 000 USD 220 000
LOI	Via Norwegian North Sea, Snorre A Norwegian North Sea, Snorre A UK North Sea Vard Norwegian North Sea, Valhall	StatoilHydro StatoilHydro Shell	Time charter Time charter Time charter	Apr 11 - Sep 11 May 10 - Oct 10 Jul 09 - Sep 09 (65 days) 5 - 6 weeks in June/July 09 Dec 08 - Jun 09		(+ mob and demob fee) USD 242 000 USD 242 000 USD 350 000
LOI	UK North Sea via Norwegian North Sea, Snorre A Norwegian North Sea, Snorre A UK North Sea Yard Norwegian North Sea, Valhall Yard Norwegian North Sea, Sleipner	StatoilHydro StatoilHydro Shell BP StatoilHydro	Time charter Time charter Time charter	Apr 11 - Sep 11 May 10 - Oct 10 Jul 09 - Sep 09 (65 days) 5 - 6 weeks in June/July 09 Dec 08 - Jun 09		(+ mob and demob fee) USD 242 000 USD 242 000 USD 350 000 USD 220 000
LOI	Via Norwegian North Sea, Snorre A Norwegian North Sea, Snorre A UK North Sea Yard Norwegian North Sea, Valhall Yard Norwegian North Sea, Sleipner UK North Sea, Britannia	StatoilHydro StatoilHydro Shell BP StatoilHydro ConocoPhillips	Time charter Time charter Time charter Time charter	Apr 11 - Sep 11 May 10 - Oct 10 Jul 09 - Sep 09 (65 days) 5 - 6 weeks in June/July 09 Dec 08 - Jun 09 2 weeks in Dec 08		(+ mob and demob fee) USD 242 000 USD 242 000 USD 350 000 USD 220 000 USD 160 000, from 1 - 26 Nov:
LOI	UK North Sea via Norwegian North Sea, Snorre A Norwegian North Sea, Snorre A UK North Sea Yard Norwegian North Sea, Valhall Yard Norwegian North Sea, Sleipner	StatoilHydro StatoilHydro Shell BP StatoilHydro	Time charter Time charter Time charter Time charter Time charter	Apr 11 - Sep 11 May 10 - Oct 10 Jul 09 - Sep 09 (65 days) 5 - 6 weeks in June/July 09 Dec 08 - Jun 09 2 weeks in Dec 08 Mar 08 - Nov 08		(+ mob and demob fee) USD 242 000 USD 242 000 USD 350 000 USD 220 000 USD 160 000, from 1 - 26 Nov: USD 350 000
LOI	Via Norwegian North Sea, Snorre A Norwegian North Sea, Snorre A UK North Sea Yard Norwegian North Sea, Valhall Yard Norwegian North Sea, Sleipner UK North Sea, Britannia Norwegian North Sea, Snorre A	StatoilHydro StatoilHydro Shell BP StatoilHydro ConocoPhillips	Time charter Time charter Time charter Time charter Time charter Time charter Time charter	Apr 11 - Sep 11 May 10 - Oct 10 Jul 09 - Sep 09 (65 days) 5 - 6 weeks in June/July 09 Dec 08 - Jun 09 2 weeks in Dec 08 Mar 08 - Nov 08 Oct 07 - Feb 08		(+ mob and demob fee) USD 242 000 USD 242 000 USD 350 000 USD 220 000 USD 160 000, from 1 - 26 Nov: USD 350 000 USD 185 000
LOI	Via Norwegian North Sea, Snorre A Norwegian North Sea, Snorre A UK North Sea Yard Norwegian North Sea, Valhall Yard Norwegian North Sea, Sleipner UK North Sea, Britannia Norwegian North Sea, Snorre A	StatoilHydro StatoilHydro Shell BP StatoilHydro ConocoPhillips	Time charter Time charter Time charter Time charter Time charter Time charter Time charter	Apr 11 - Sep 11 May 10 - Oct 10 Jul 09 - Sep 09 (65 days) 5 - 6 weeks in June/July 09 Dec 08 - Jun 09 2 weeks in Dec 08 Mar 08 - Nov 08 Oct 07 - Feb 08		(+ mob and demob fee) USD 242 000 USD 242 000 USD 350 000 USD 220 000 USD 160 000, from 1 - 26 Nov: USD 350 000 USD 185 000
LOI	Via Norwegian North Sea, Snorre A Norwegian North Sea, Snorre A UK North Sea Yard Norwegian North Sea, Valhall Yard Norwegian North Sea, Sleipner UK North Sea, Britannia Norwegian North Sea, Snorre A	StatoilHydro StatoilHydro Shell BP StatoilHydro ConocoPhillips StatoilHydro	Time charter Time charter Time charter Time charter Time charter Time charter Time charter Time charter	Apr 11 - Sep 11 May 10 - Oct 10 Jul 09 - Sep 09 (65 days) 5 - 6 weeks in June/July 09 Dec 08 - Jun 09 2 weeks in Dec 08 Mar 08 - Nov 08 Oct 07 - Feb 08 Apr 07 - Sep 07		(+ mob and demob fee) USD 242 000 USD 242 000 USD 350 000 USD 350 000 USD 160 000, from 1 - 26 Nov: USD 350 000 USD 185 000 USD 185 000 USD 180 000 May 07 - Apr 09: USD 140 000 May 09 - Jun 10: USD 150 000
LOI	Via Norwegian North Sea, Snorre A Norwegian North Sea, Snorre A UK North Sea Yard Norwegian North Sea, Valhall Yard Norwegian North Sea, Sleipner UK North Sea, Britannia Norwegian North Sea, Snorre A	StatoilHydro StatoilHydro Shell BP StatoilHydro ConocoPhillips StatoilHydro	Time charter Time charter Time charter Time charter Time charter Time charter Time charter Time charter	Apr 11 - Sep 11 May 10 - Oct 10 Jul 09 - Sep 09 (65 days) 5 - 6 weeks in June/July 09 Dec 08 - Jun 09 2 weeks in Dec 08 Mar 08 - Nov 08 Oct 07 - Feb 08 Apr 07 - Sep 07		(+ mob and demob fee) USD 242 000 USD 242 000 USD 350 000 USD 350 000 USD 160 000, from 1 - 26 Nov: USD 350 000 USD 185 000 USD 185 000 USD 180 000



Rig name	Location	Client name	Type of contract	Firm contract	Option	Dayrate
Safe Concordia						
	US, Tahiti spar	ChevronTexaco	Time charter	Aug 08 - Jan 09		USD 225 000
		Interpetroleum Services				
	GoM, Cantarell	(for Pemex)	Bareboat	May 06 - Jun 08		USD 75 000
Jasminia			_			
		Interpetroleum Services				
	GoM, Cantarell	(for Pemex)	Bareboat	Feb 09 - Dec 10	Feb 13	USD 48 000
		Interpetroleum Services				
	GoM, Cantarell	(for Pemex)	Bareboat	Feb 08 - Feb 09		USD 48 000
		Interpetroleum Services				
	GoM, Cantarell	(for Pemex)	Bareboat	Oct 03 - Feb 08		USD 21 000
Safe Hibernia						
	CoM Contoroll	Interpetroleum Services		May 00 May 11		
	GoM, Cantarell	(for Pemex)	Bareboat	May 08 - May 11		USD 53 000
	CoM Contoroll	Interpetroleum Services	Bareboat	May 02 May 00		
Safe Lancia	GoM, Cantarell	(for Pemex)	Dareboal	May 03 - May 08		USD 22 000
Sale Lancia		Interpetroleum Services				
	GoM, Cantarell	(for Pemex)	Bareboat	Oct 08 - Jan 10		USD 75 000
		Interpetroleum Services	Darebual			03D 73 000
	GoM, Cantarell	(for Pemex)	Bareboat	Apr 03 - Oct 08		USD 42 000
Safe Regency			Bareboat	100 00000		000 42 000
Care Regeney		Interpetroleum Services				
	GoM, Cantarell	(for Pemex)	Bareboat	Sep 08 - Aug 13		USD 75 000
		Interpetroleum Services				
	GoM, Cantarell	(for Pemex)	Bareboat	Jul 03 - Aug 08		USD 36 000
Safe Britannia		(ioi i oiliony	20.0000			
		Interpetroleum Services				
	GoM, Cantarell	(for Pemex)	Bareboat	Oct 08 - Jan 13		USD 85 000
		Interpetroleum Services				
	GoM, Cantarell	(for Pemex)	Bareboat	Oct 03 - Oct 08		USD 44 000
Safe Esbjerg						
	Denmark	Maersk	Time charter	Jun 09 - Jun 11	Jun 12	Euro 63 000
	Denmark	Maersk	Time charter	Jun 05 - Jun 09		Euro 45 000
Semi-submers	sible accommodation rigs - app	roximate operating costs per	day for time charter	contracts		
(All figures in L	ISD)					
		Norwegian North Sea		UK North Sea		Other regions
Dynamically po	sitioned rigs	60 000 - 70 000		45 000 - 60 000		40 000 - 60 000
Anchored rigs		55 000 - 60 000		35 000 - 50 000		30 000 - 45 000





Harsh environment, NCS



Geographical area Mooring system Station keeping No of beds Deck area Payload

#### **Current contract**

Client Field Water depth Type of installation Yard stay

1,000 – 2,000 t

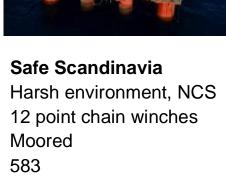
**MSV** Regalia

NMD3

160/380

3,250 m<sup>2</sup>

**Keppel Verolme** 





Safe Caledonia Harsh environment 10 point wire winches DP2 / TAMS 516 900 m<sup>2</sup> 700 t

BP Valhall, North Sea 70m Steel platform

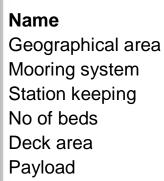
400 m<sup>2</sup>

1,000 t

Total Dunbar Elgin/Franklin, NS 93m Jack-up







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Safe Astoria Moderately harsh env. 8 point wire winches Moored 245 620 m<sup>2</sup> 1,800 t

#### **Current contract**

Client	Available for work
Field	
Water depth	
Type of installation	

Safe Bristolia Moderately harsh env. 8 point wire winches Moored 612 400 m<sup>2</sup> 1.800 t



Safe Esbjerg Harsh environment 4 point wire winches Jack-up 139 750 m<sup>2</sup> variable, max 725 t

Interpetroleum Services Cantarell, GoM 40-50m Jacket structure platform

Maersk Gorm, Denmark 40-50m Jacket structure platform





Name Geographical area Mooring system Station keeping No of beds Deck area Payload Safe Britannia Harsh env. 9 point wire winches DP2 / TAMS 812 1,300 m<sup>2</sup> 1,245 t (620 DP mode)

#### **Current contract**

Client Field Water depth Type of installation

Interpetroleum Services Cantarell, GoM 40-50m Jacket structure platform



Safe Lancia Moderately harsh env. 8 point chain winches DP2 600 1,100 m<sup>2</sup> 626 t

Safe Hibernia Harsh environment 12 point wire winches Moored 500 750 m<sup>2</sup> 1,000 t

Interpetroleum Services Cantarell, GoM 40-50m Jacket structure platform Interpetroleum Services Cantarell, GoM 40-50m Jacket structure platform







Name Geographical area Mooring system Station keeping No of beds Deck area Payload

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Safe Regency Harsh environment 8 point wire winches DP2 771 800 m<sup>2</sup> 550 t

Safe Concordia Benign environment 4 point wire winches DP2 390 1,300 m<sup>2</sup> 1,400 t

Jasminia Benign environment 8 point wire winches Moored 535 690 m<sup>2</sup> 640 t

Interpetroleum Services Cantarell, GoM 40-50m Jacket structure platform

#### **Current contract**

Client Field Water depth Type of installation

Interpetroleum Services Cantarell, GoM 40-50m Jacket structure platform

Available for work



# **Financial calendar and IR contacts**

#### **Financial calendar**

- 14 May 2009
   Annual general meeting
- 15 May 2009

Publication, presentation and web cast of Q1 2009 result

#### 27 August 2009

Publication, presentation and web cast of Q2 2009 result

#### 5 November 2009

Publication, presentation and web cast of Q3 2009 result

#### **IR contacts**

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