

**DnBs Offshore & Shipping Management Access Conference, 4th March 2009** 

Prosafe SE



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### Prosafe - the market leader

- World's largest owner and operator of semi-submersible accommodation/ service rigs
- Flexible fleet that can be deployed in a large number of geographical areas

Strong position in a stable accommodation market





## Robust to oil price fluctuations

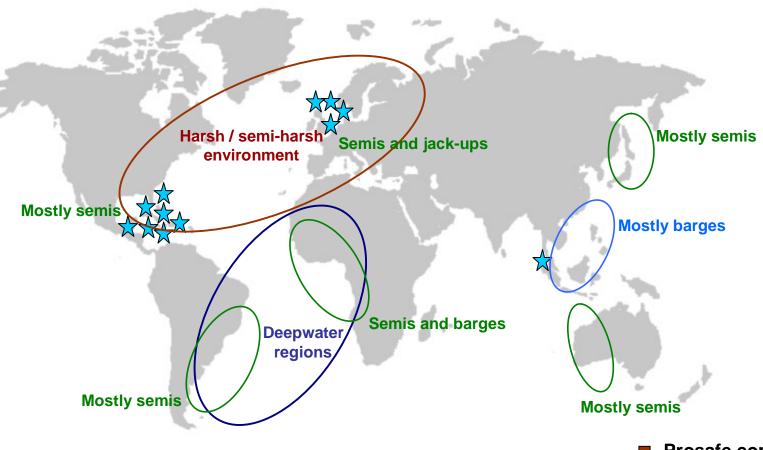
Seismic E&D concept studies Pre-eng./ Commissioning Commis

- Hook-up and commissioning of new installations
- Tie-in of satellite fields to existing installations
- Maintenance, upgrade and repair of existing installations (70-80% of our activities)
- Decommissioning
- Disaster recovery





### Prosafe - dominant in harsh environments



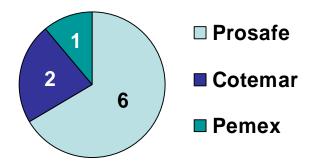
- Prosafe core areas
- Possible areas for semis
- **Deepwater regions**
- **Mostly barges**



## Competitive situation

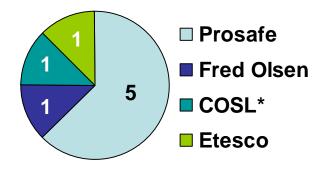
#### Dynamically positioned semi rigs

- Advanced units with high operational versatility:
  - All water depths
  - Any seabed infrastructure
  - Against fixed installations and most floaters like FPSOs, Semis and Spars



### Anchored semi rigs

- Primary strengths:
  - Shallow to medium waterdepths
  - Fixed installations
  - Some floaters, e.g. TLPs



\* China Oilfield Services Ltd (former Awilco)

### **Dominant position in niche market**



## Potential newcomers – mainly for benign waters

### **Semi-submersibles**





# Purpose built mono-hulls







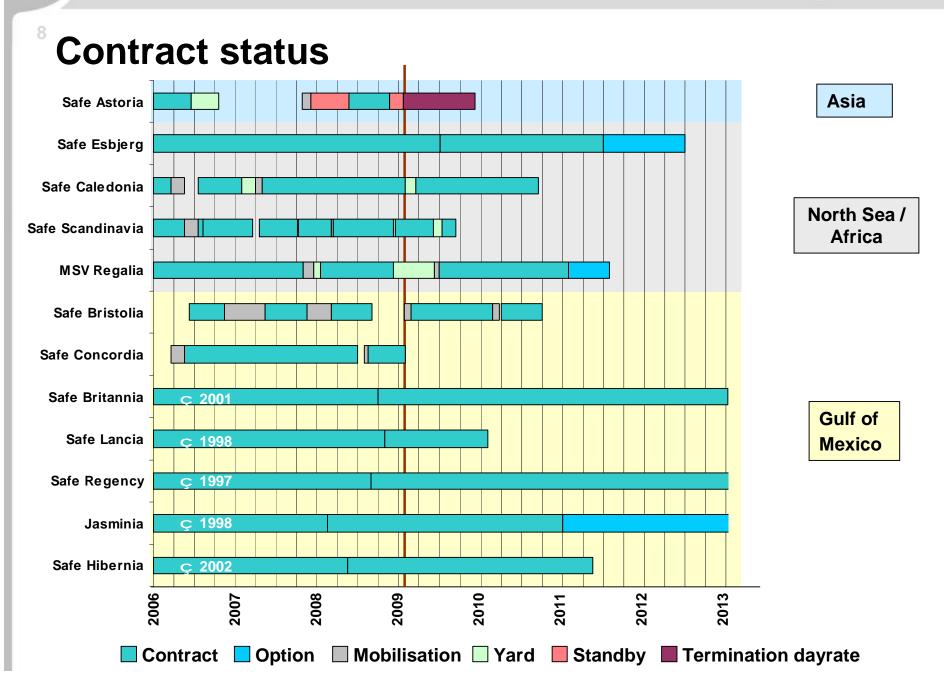
### **Converted ferries**





- Uncertain funding situation and construction cost
- Deliveries 2009 2011, delays and potential cancellations

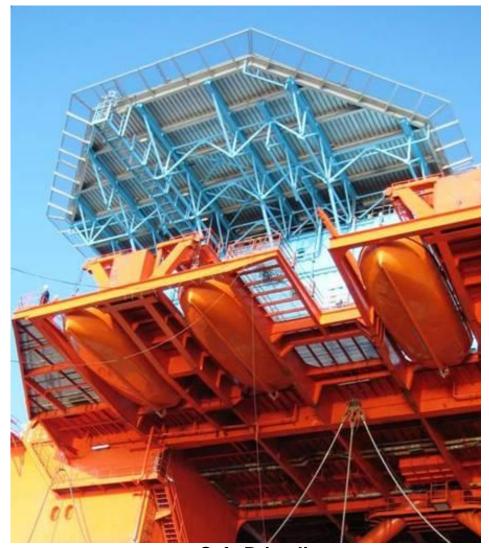






### Market outlook

- Decline in total global E&P spending in 2009
  - However, majority of major and national oil companies indicate that they will maintain E&P spending levels in 2009
- Historically when oil price decreased significantly - larger part of investments went to fields already in production



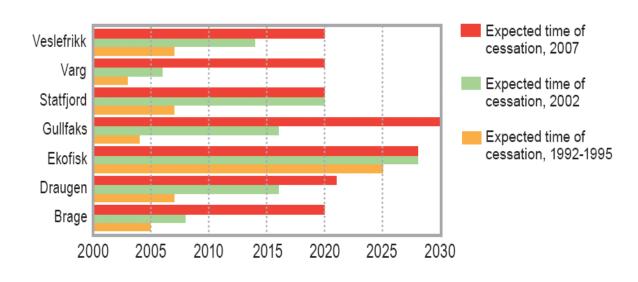
Safe Bristolia



### Market outlook - North Sea

### Extended lifetime for fields on the Norwegian Continental Shelf

- Increased recovery
- New technology
- Tie-ins
- Positive outlook for maintenance and modification market



#### Lifetime of selected fields

Source: Norwegian Petroleum Directorate



### Market outlook - Mexico

- Declining production
- Pemex will increase
   E&P spending in order
   to uphold and further
   enhance production

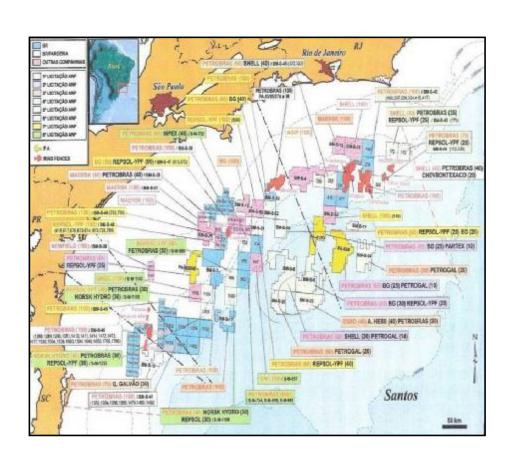


Safe Britannia at Cantarell



### Market outlook - Brazil

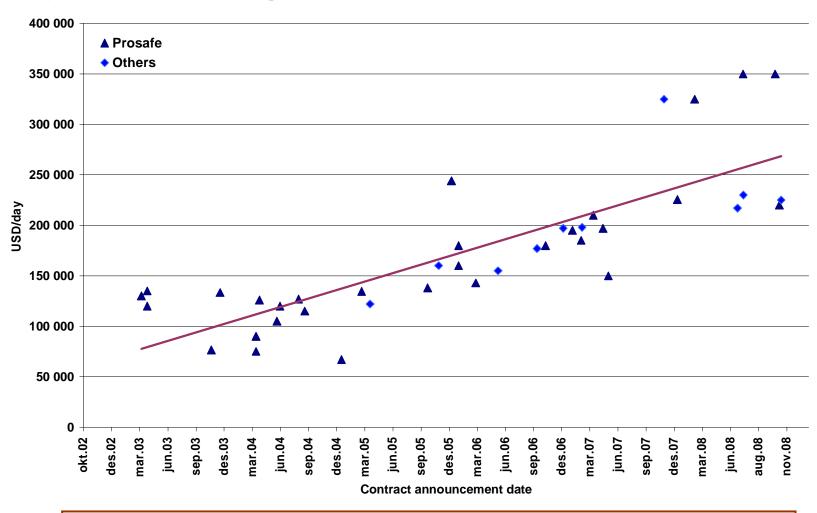
- An emerging market for accommodation services
- Fields far from shore
  - Upgrade and maintenance
  - Logistics hub
  - Hook-up and commissioning
  - Tie-in of satellite fields to existing installations



Good long-term outlook for accommodation services



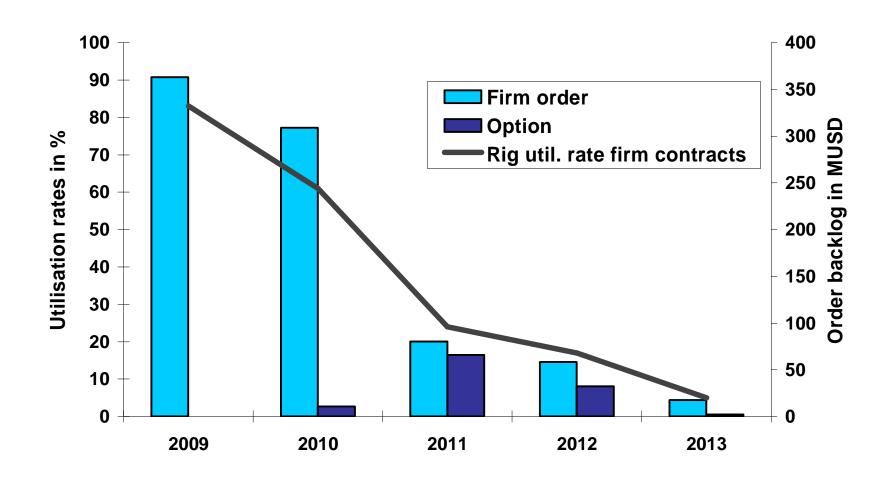
## Day rates for rigs with North Sea capabilities



Expect day rates to remain on a stable high level



### Order backlog and rig utilisation rate (firm contracts)

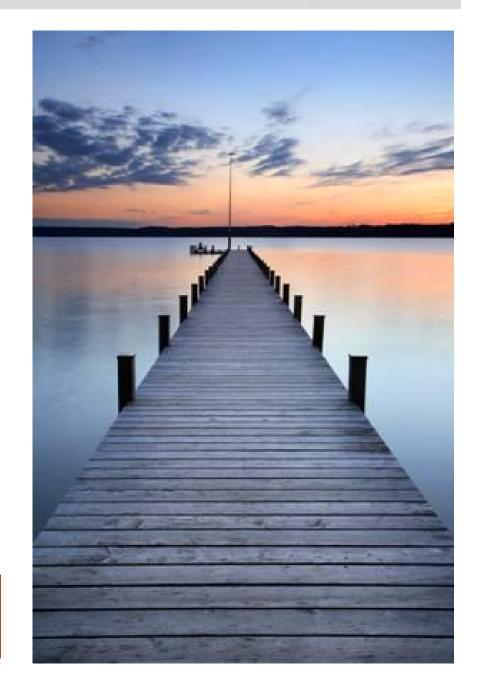




### Tri-annual dividend

- § The board of directors will propose to the AGM on 14 May 2009 to amend the company's articles of association to allow for a tri-annual distribution of dividends
  - Better correlation between operating cash flow and dividend payments
- § Target 40-50% of net profit paid tri-annually the following year

Ensure competitive returns to shareholders





## Refurbishment and life extension projects

- Refurbishment of MSV Regalia is progressing according to schedule
  - Will be completed in May 2009



**MSV** Regalia



## **Summary**

- Good market outlook
- Leading market position
- Unique, versatile rig fleet
- Sound track record
- Robust financial position
- Solid order backlog



Strong position in a stable accommodation market

## Prosafe

## Attachments





### Income statement

(Unaudited figures in USD million)	Q4 08	Q3 08	Q4 07	YTD 2008	2007
Operating revenues	134.2	126.0	106.4	491.1	376.7
Operating expenses	(55.7)	(52.8)	(47.8)	(210.1)	(167.3)
EBITDA	78.5	73.2	58.6	281.0	209.4
Depreciation	(12.9)	(12.0)	(11.9)	(48.8)	(46.4)
EBIT	65.6	61.2	46.7	232.2	163.0
Interest income	0.8	0.8	1.5	4.0	5.6
Interest expenses	(13.6)	(11.8)	(17.3)	(57.1)	(58.8)
Other financial items	(26.6)	3.1	(15.1)	(23.7)	(13.9)
Net financial items	(39.4)	(7.9)	(30.9)	(76.8)	(67.1)
Profit before taxes	26.2	53.3	15.8	155.4	95.9
Taxes	6.6	6.1	0.2	9.4	(5.1)
Net profit from continuing operations	32.8	59.4	16.0	164.8	90.8
Net profit from discont'd operations	0.0	0.0	19.4	38.0	52.9
Net profit	32.8	59.4	35.4	202.8	143.7
Earnings per share	0.15	0.26	0.15	0.88	0.63
EPS from continuing operations	0.15	0.26	0.07	0.72	0.40



## Operating revenues Offshore Support Services

(USD million)	2008	Q4 08	Q3 08	Q2 08	Q1 08
					_
Charter income	388.0	113.2	102.4	98.6	73.8
Mob/demob income	17.2	1.3	2.5	0.7	12.7
Other income	79.5	19.8	21.1	27.2	11.4
Total	484.7	134.3	126.0	126.5	97.9



## Balance sheet

(Unaudited figures in USD million)	31.12.08	30.09.08	31.12.07
Goodwill	226.7	226.7	355.0
Rigs	828.4	0.008	749.6
Ships	0.0	0.0	926.5
Other non-current assets	3.8	3.4	304.6
Total non-current assets	1 058.9	1 030.1	2 335.7
Cash and deposits	115.6	116.3	162.0
Other current assets	139.4	157.9	126.3
Total current assets	255.0	274.2	288.3
Total assets	1 313.9	1 304.3	2 624.0
Share capital	63.9	63.9	63.9
Other equity	60.7	70.3	974.7
Total equity	124.6	134.2	1 038.6
Interest-free long-term liabilities	107.9	103.4	97.0
Interest-bearing long-term debt	958.7	970.6	1 184.1
Total long-term liabilities	1 066.6	1 074.0	1 281.1
Other interest-free current liabilities	122.7	96.1	137.3
Current portion of long-term debt	0.0	0.0	167.0
Total current liabilities	122.7	96.1	304.3
Total equity and liabilities	1 313.9	1 304.3	2 624.0



## Key figures

	Q4 08	Q3 08	Q4 07	2008	2007
Operating margin	48.9 %	48.6 %	43.9 %	47.3 %	43.3 %
Equity ratio	9.5 %	10.3 %	39.6 %	9.5 %	39.6 %
Return on equity	101.4 %	142.1 %	12.9 %	46.5 %	13.5 %
Net interest bearing debt	843.1	854.3	1 189.1	843.1	1 189.1



## Shareholders

AS AT 02.02.2009	No. of shares	Ownership
		_
Folketrygdfondet	25 603 335	11.1 %
GMO	9 647 438	4.2 %
Brown Brothers Harriman	8 158 944	3.5 %
Pareto	7 834 650	3.4 %
Rasmussengruppen AS	7 023 500	3.1 %
Prosafe SE	7 001 705	3.0 %
Clearstream Banking (nom.)	6 261 554	2.7 %
State Street Bank & Trust (nom.)	5 602 242	2.4 %
RBC Dexia (nom.)	5 265 055	2.3 %
Bank of New York (nom.)	5 025 297	2.2 %
Total 10 largest shareholders	87 423 720	38.0 %



Rig name	Location	Client name	Type of contract	Firm contract	Option	Dayrate
Current contract						
MSV Regalia						
						USD 220 000 - 231 000, option
	Norwegian North Sea, Valhall	BP	Time charter	Jun 09 - Dec 10	Jun 11	USD 242 000
	Yard			Dec 08 May 09		
	UK North Sea, MCP-01	Aker Kværner	Time charter	Feb 08 - Dec 08		USD 210 000
	West Africa, Girassol	Total	Time charter	Dec 05 - Oct 07		USD 128 000 - 180 000
Safe Astoria						
	Sakhalin Island, Russia	SEIC	Time charter	Dec 07 - Nov 09		85% of USD 120 000
	(9 Feb 2009: contract convenience terminated)					Standbyrate during winter months:85% of USD 60 000
Safe Bristolia						
	UK North Sea, Buzzard	Nexen	Time charter	Apr 10 - Sep 10		USD 325 000
		Interpetroleum Services				
	GoM, Cantarell	(for Pemex)	Bareboat	Feb 09 - Feb 10		USD 80 000
	UK North Sea	ConocoPhillips	Time charter	Apr 08 - Sep 08		USD 150 000
						(+ mob and demob fee)
Safe Scandinavia						
				Jul 09 - Sep 09		
	UK North Sea	Shell	Time charter	(65 days)		USD 350 000
				5 - 6 weeks in		
	Yard			June/July 09		
	Norwegian North Sea, Valhall	BP	Time charter	Dec 08 - Jun 09		USD 220 000
	Yard			2 weeks in Dec 08		
						USD 160 000, from 1 - 26 Nov:
	Norwegian North Sea, Sleipner	StatoilHydro	Time charter	Mar 08 - Nov 08		USD 350 000
	UK North Sea, Britannia	ConocoPhillips	Time charter	Oct 07 - Feb 08		USD 185 000
	Norwegian North Sea, Snorre A	StatoilHydro	Time charter	Apr 07 - Sep 07		USD 180 000
		•		· ·		
Safe Caledonia						
Safe Caledonia	UK North Sea, Dunbar Elgin	Total	Time charter	May 07 - Sep 10		USD 140 000
Safe Caledonia	UK North Sea, Dunbar Elgin	Total	Time charter	May 07 - Sep 10		USD 140 000 May 09 - Jun 10: USD 150 000
Safe Caledonia	UK North Sea, Dunbar Elgin	Total	Time charter	May 07 - Sep 10		
Safe Caledonia	UK North Sea, Dunbar Elgin	Total	Time charter	May 07 - Sep 10  Jul 06 - Jan 07		May 09 - Jun 10: USD 150 000



Rig name	Location	Client name	Type of contract	Firm contract	Option	Dayrate
Safe Concordia			, ,			•
	US, Tahiti spar	ChevronTexaco	Time charter	Aug 08 - Jan 09		USD 225 000
		Interpetroleum Services				
	GoM, Cantarell	(for Pemex)	Bareboat	May 06 - Jun 08		USD 75 000
Jasminia	_					
		Interpetroleum Services				_
	GoM, Cantarell	(for Pemex)	Bareboat	Feb 09 - Dec 10		USD 48 000
	0 M 0 / "	Interpetroleum Services		E 1 00 E 1 00		LIOD 40 000
	GoM, Cantarell	(for Pemex)	Bareboat	Feb 08 - Feb 09		USD 48 000
	O-M O-mi-mil	Interpetroleum Services	Danahaat	0-100		1100 04 000
Cofo I libornio	GoM, Cantarell	(for Pemex)	Bareboat	Oct 03 - Feb 08		USD 21 000
Safe Hibernia		Interpetroleum Services				
	GoM, Cantarell	(for Pemex)	Bareboat	May 08 - May 11		USD 53 000
	Golvi, Caritaren	Interpetroleum Services	Dareboat	Iviay 00 - Iviay 11		03D 33 000
	GoM, Cantarell	(for Pemex)	Bareboat	May 03 - May 08		USD 22 000
Safe Lancia	Goivi, Caritaren	(IOI F eillex)	Daieboat	Iviay 03 - Iviay 00		03D 22 000
Caro Larrola		Interpetroleum Services				
	GoM, Cantarell	(for Pemex)	Bareboat	Oct 08 - Jan 10		USD 75 000
		Interpetroleum Services	20.0000			552 7 5 555
	GoM, Cantarell	(for Pemex)	Bareboat	Apr 03 - Oct 08		USD 42 000
Safe Regency		,				
		Interpetroleum Services				
	GoM, Cantarell	(for Pemex)	Bareboat	Sep 08 - Aug 13		USD 75 000
		Interpetroleum Services				
	GoM, Cantarell	(for Pemex)	Bareboat	Jul 03 - Aug 08		USD 36 000
Safe Britannia						
		Interpetroleum Services				
	GoM, Cantarell	(for Pemex)	Bareboat	Oct 08 - Jan 13		USD 85 000
		Interpetroleum Services				
	GoM, Cantarell	(for Pemex)	Bareboat	Oct 03 - Oct 08		USD 44 000
Safe Esbjerg						- aa aaa
	Denmark	Maersk	Time charter	Jun 09 - Jun 11	Jun 12	Euro 63 000
Comi outum a :!	Denmark	Maersk	Time charter	Jun 05 - Jun 09		Euro 45 000
		roximate operating costs per da	ay for time charter c	ontracts		
(All figures in USD)  Norwegian North Sea			North Sea	UK North	Sea	Other regions
Dynamically nos	Dynamically positioned rigs		60 000 - 70 000			40 000 - 60 000
Anchored rigs	nionou ngo	55 000 - (				30 000 - 45 000
, thoriorda rigo		00 000 - (	00 000	00 000 - 00	- 500	00 000 TO 000









#### Name

Geographical area Mooring system Station keeping No of beds Deck area Payload

**Current contract** 

Client Field Water depth Type of installation

#### **MSV** Regalia

Harsh environment, NCS

-

NMD3 160/380 3,250 m<sup>2</sup> 1,000 – 2,000 t

Yard stay

Keppel Verolme

Safe Scandinavia

Harsh environment, NCS 12 point chain winches Moored

583

400 m<sup>2</sup>

1,000 t

BP Valhall, North Sea 70m

Steel platform

Safe Caledonia

Harsh environment 10 point wire winches DP2 / TAMS

516 900 m<sup>2</sup>

700 t

Total
Dunbar Elgin/Franklin, NS
93m
Jack-up









#### Name

Geographical area Mooring system Station keeping No of beds Deck area Payload

#### Safe Astoria

Moderately harsh env. 8 point wire winches Moored 245

245 620 m<sup>2</sup> 1.800 t

#### Safe Bristolia

Moderately harsh env. 8 point wire winches Moored 612 400 m<sup>2</sup>

1,800 t

#### Safe Esbjerg

Harsh environment
4 point wire winches
Jack-up
139
750 m<sup>2</sup>
variable, max 725 t

**Current contract** 

Client Field Water depth Type of installation Available for work

Interpetroleum Services
Cantarell, GoM
40-50m
Jacket structure platform

Maersk Gorm, Denmark 40-50m Jacket structure platform









#### Name

Geographical area

Mooring system

Station keeping

No of beds

Deck area

Payload

#### Safe Britannia

Harsh env.

9 point wire winches

DP2 / TAMS

812

1,300 m<sup>2</sup>

1,245 t (620 DP mode)

#### Safe Lancia

Moderately harsh env.

8 point chain winches

DP2

600

1,100 m<sup>2</sup>

626 t

#### Safe Hibernia

Harsh environment 12 point wire winches

Moored

500

750 m<sup>2</sup>

1,000 t

#### **Current contract**

Client Field

Water depth

Type of installation

Interpetroleum Services

Cantarell, GoM

40-50m

Jacket structure platform

Interpetroleum Services

Cantarell, GoM

40-50m

Jacket structure platform

Interpetroleum Services

Cantarell, GoM

40-50m

Jacket structure platform









#### Name

Geographical area Mooring system Station keeping No of beds Deck area

Payload

#### **Safe Regency**

Harsh environment 8 point wire winches

DP1 771 800 m<sup>2</sup>

550 t

#### Safe Concordia

Benign environment 4 point wire winches

DP2 390

1,300 m<sup>2</sup> 1,400 t

#### **Jasminia**

Benign environment 8 point wire winches

Moored

535

690 m<sup>2</sup>

640 t

#### **Current contract**

Client Field Water depth Type of installation

Interpetroleum Services Cantarell, GoM 40-50m Jacket structure platform

Available for work

Interpetroleum Services Cantarell, GoM 40-50m Jacket structure platform



## Rig characteristics

- Berths for 300 800 people
- Welfare and catering facilities
- Storage space and workshops
- Offices
- Deck cranes (50 120 t)
- Power generation
- Fresh water production
- Firefighting
- Gangway-connected





### Financial calendar and IR contacts

### Financial calendar

14 May 2009

Annual general meeting

15 May 2009

Publication, presentation and web cast of Q1 2009 result

27 August 2009

Publication, presentation and web cast of Q2 2009 result

5 November 2009

Publication, presentation and web cast of Q3 2009 result

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