



6th March 2019



DnB

Oil, Offshore & Shipping Conference

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All statements in this presentation other than statements of historical fact are forward-looking statements, which are subject to a number of risks, uncertainties, and assumptions that are difficult to predict and are based upon assumptions as to future events that may not prove accurate. Certain such forward-looking statements can be identified by the use of forward-looking terminology such as “believe”, “may”, “will”, “should”, “would be”, “expect” or “anticipate” or similar expressions, or the negative thereof, or other variations thereof, or comparable terminology, or by discussions of strategy, plans or intentions. Should one or more of these risks or uncertainties materialise, or should underlying assumptions prove incorrect, actual results may vary materially from those described in this presentation as anticipated, believed or expected. Prosafe does not intend, and does not assume any obligation to update any industry information or forward-looking statements set forth in this presentation to reflect subsequent events or circumstances.

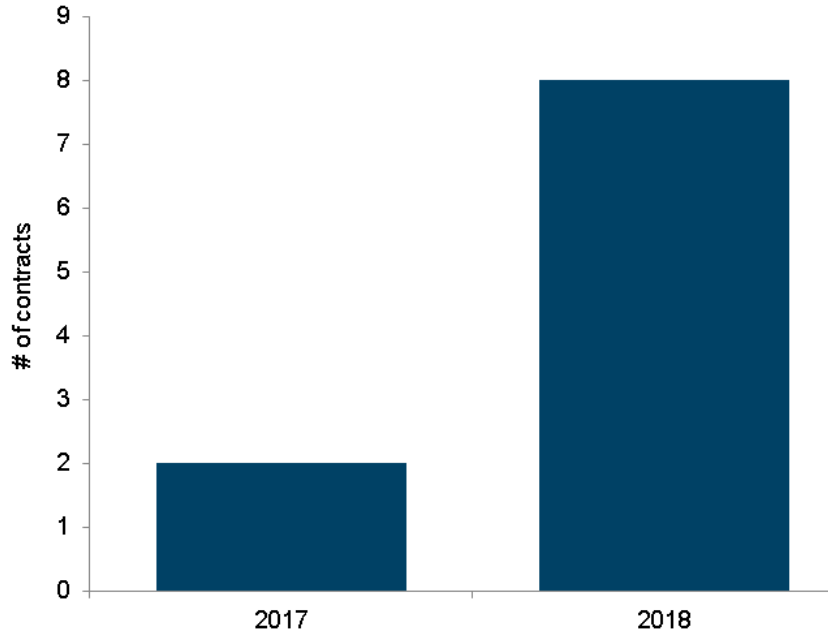
Prosafe anno 2019 – Transformed and repositioned



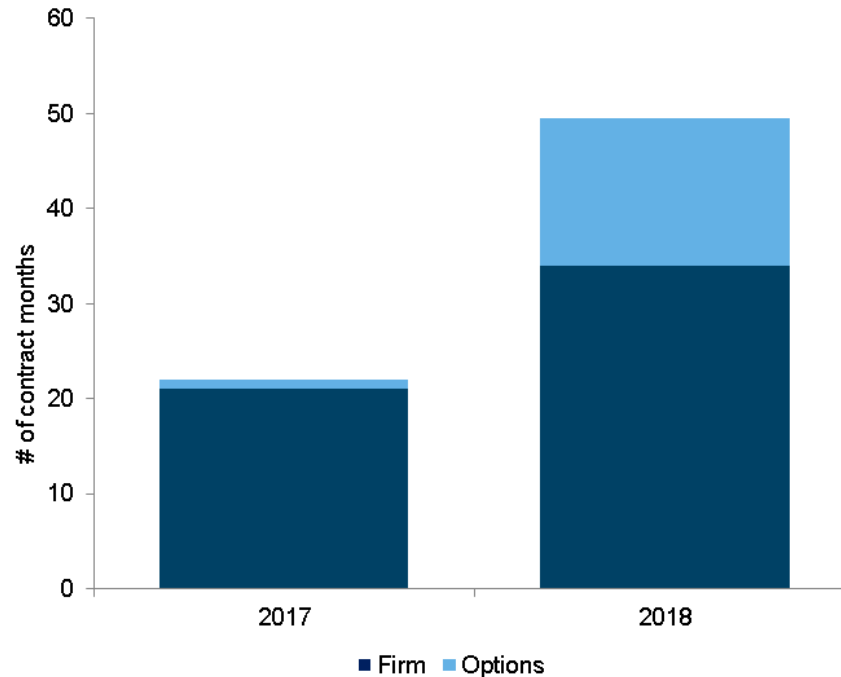
*) Prosafe in addition holds a 25% stake in the accommodation monohull Safe Swift

Activity increased significantly in 18' → high activity summer 19'

Number of contracts



Contract months



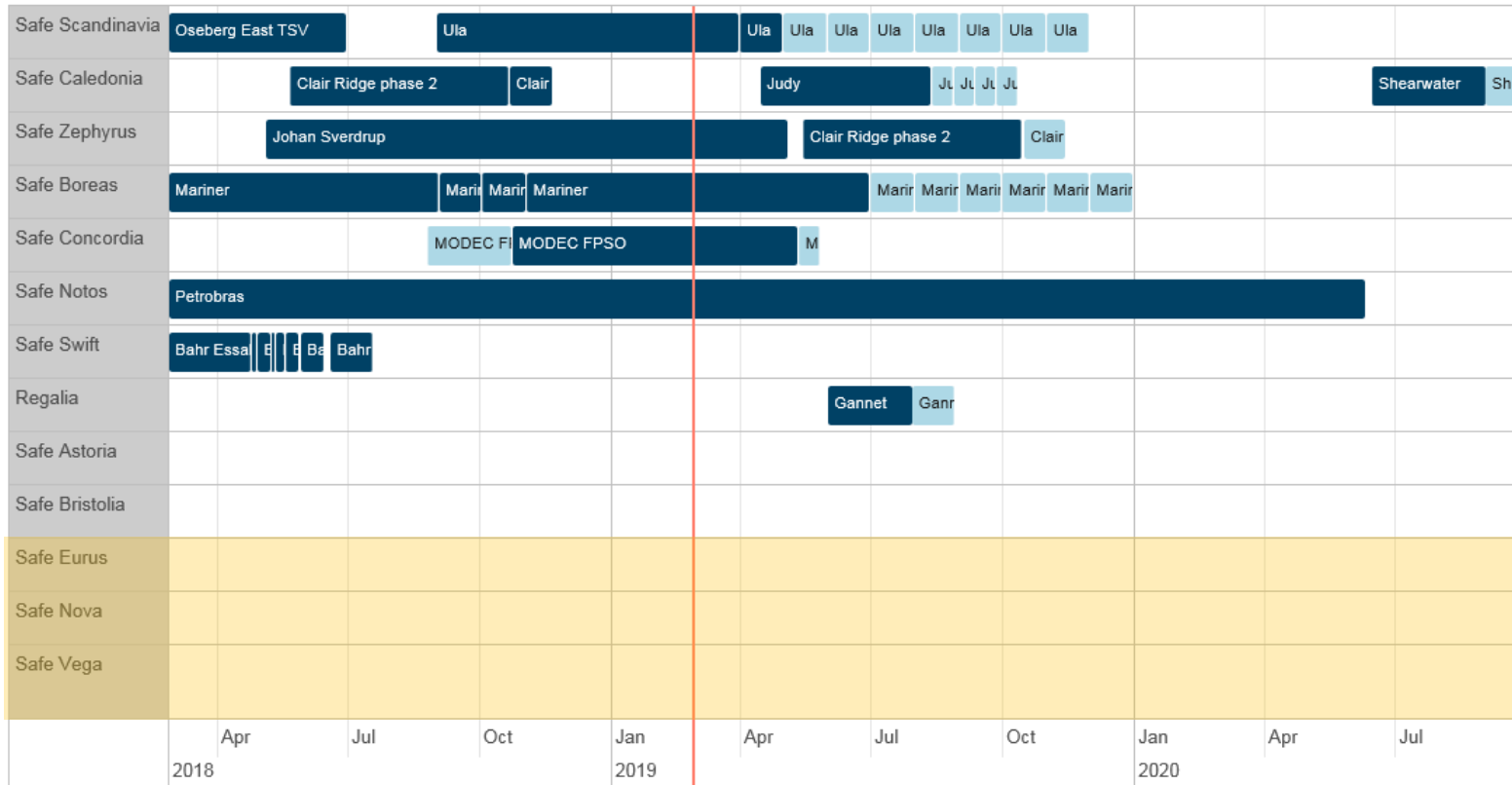
Comments

- Awards in 2018 offer activity rebound in to 2019:
 - In 2018 Prosafe saw more than a doubling in the number of new contract awards
 - 50% of the new contracts are for MMO work
 - 92% of options historically exercised *

Demand started to materialize on the back of improved market fundamentals

Contract status

Contract backlog



Recent contract news

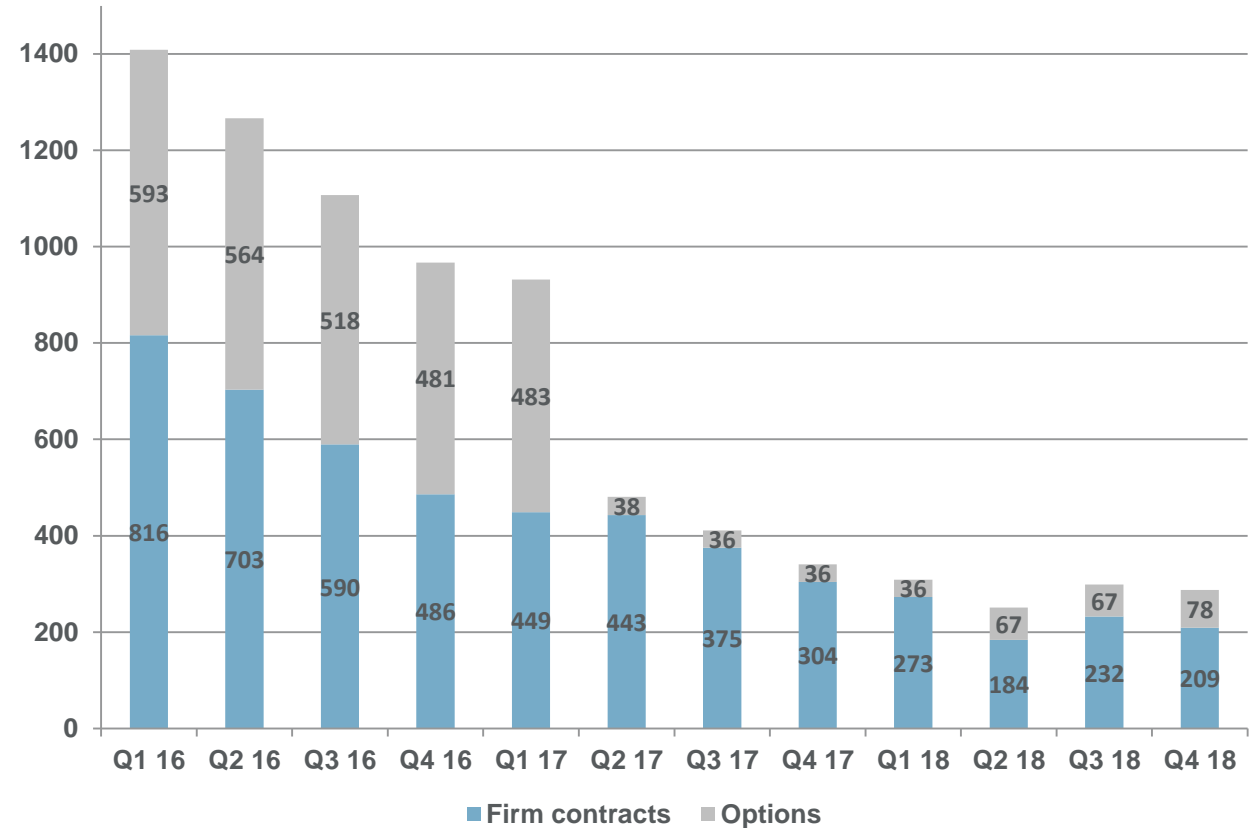
- Safe Caledonia** 80 days firm award with a 30-day option with a major oil and gas operator, UKCS. Ability to substitute the vessel with another from within the fleet; Summer 2020
- Regalia** 60 days firm award with a 30-day option with a major oil and gas operator, UKCS; Summer 2019
- Safe Eurus** ranked first in a Petrobras auction for a 3 year requirement commencing Q3/ Q4 2019. Ongoing dialogue with Petrobras to conclude.

Order backlog

- Prosafe's firm backlog was USD 209 million per end Q4 2018
- Awarded 41% and 76%, respectively, of global and North Sea contracts' bid for last 6 years

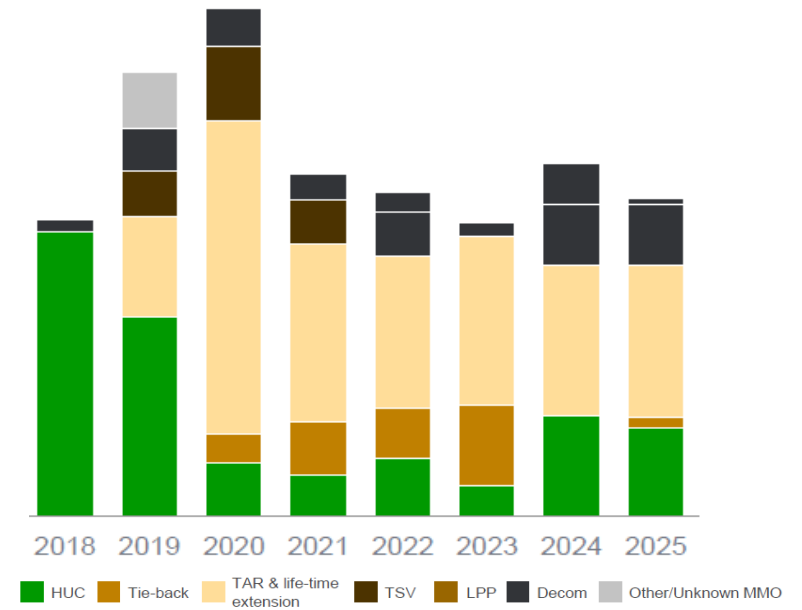


Order Backlog (USD million)



UKCS surge in MMO

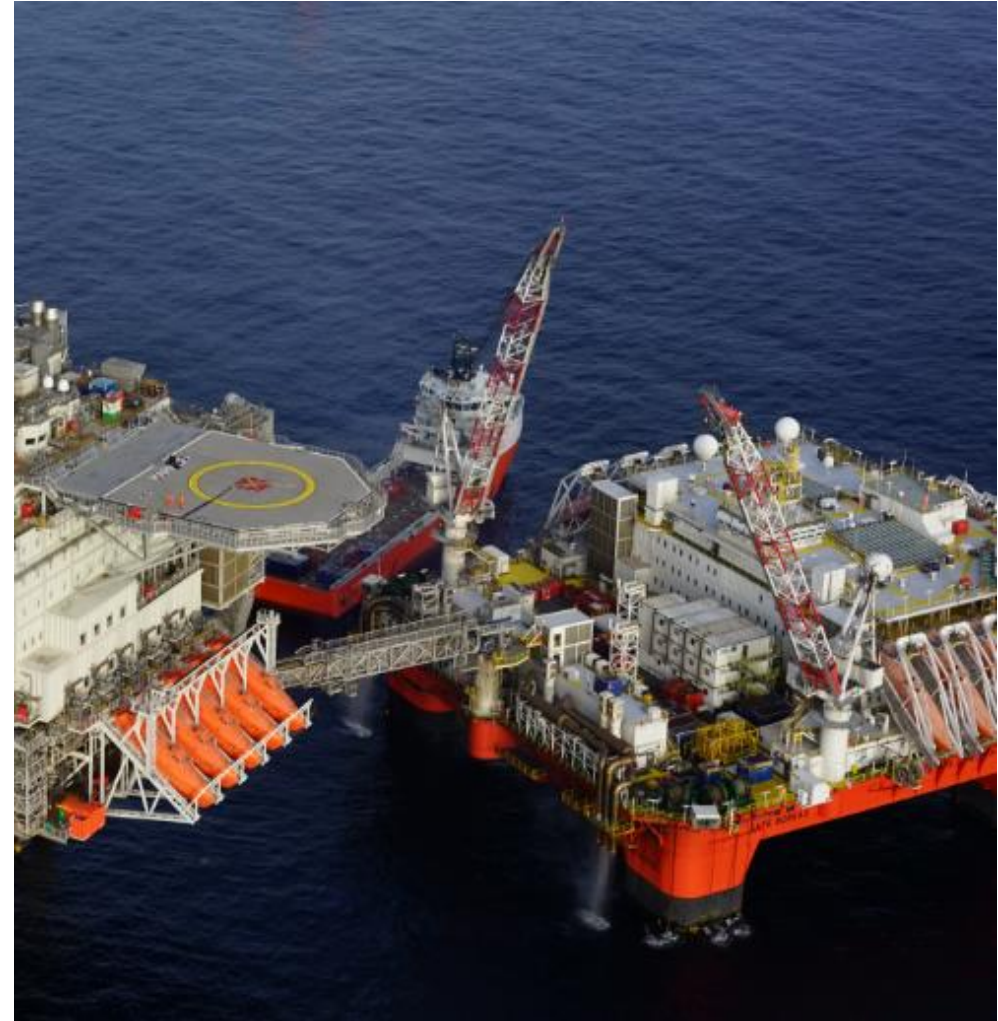
- High demand in recent years driven by major hook up and commissioning activity, although transition to MMO going forward
- Turnaround and life-time extensions expected to drive significant demand in the next 5 years
- 2020 Forties pipeline maintenance shutdown is triggering activity on production hubs
- 1990's installed platforms primarily are calling for high shares of MMO demand due to 'lean design'
- Significant interest from 13 operators to grow UKCS portfolio
- Production decline from 2025 will stimulate extended oil recovery and exploration activity



Source: Rystad Energy

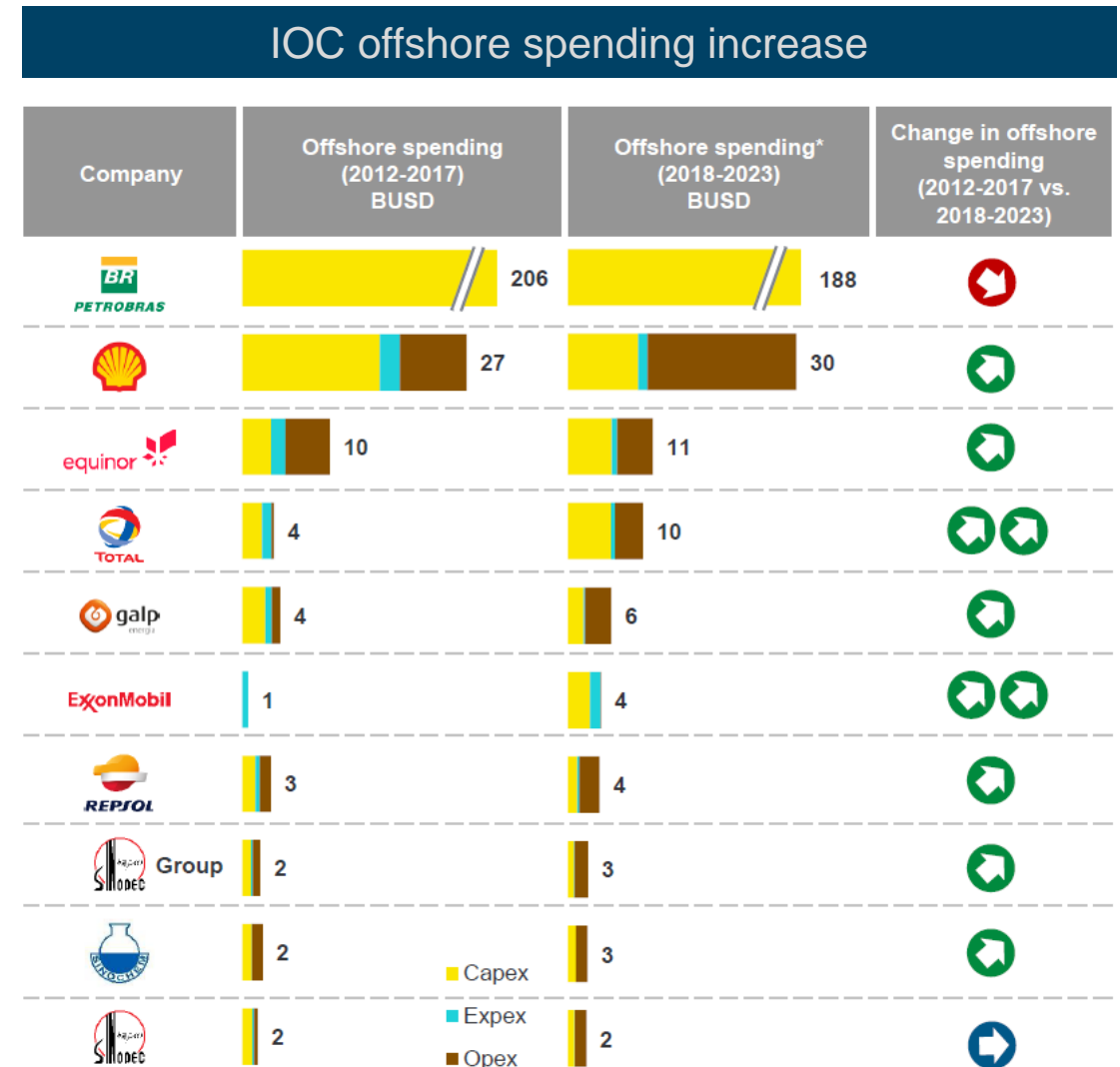
Norwegian Shelf – positive activity indications

- Anticipated demand driven primarily by maintenance requirements linked to lifetime extension
- Entrance of new operators – like in the UK – could be a positive factor supporting this type of activity
- Optimism warranted for the longer term



Key Brazil developments

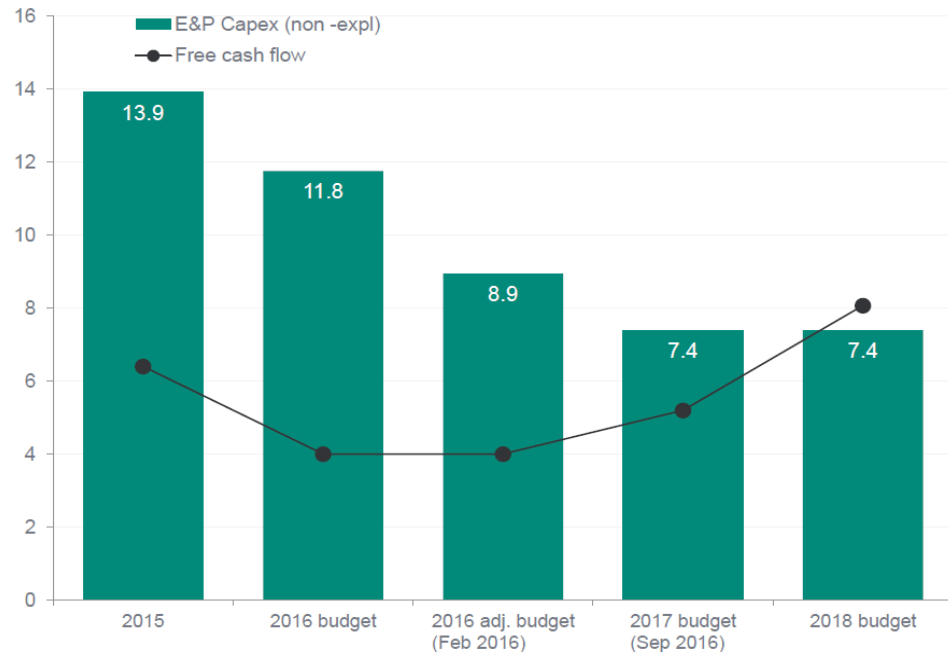
- Prosafe came first in Brazil auction. Will mobilize Safe Eurus if contract awarded
- Even upon conclusion of the tenders, contracted supply considered insufficient to meet Petrobras' near/medium term demand
- Petrobras offshore MMO spending forecast to exceed US\$3.5 billion in 2020 – the first time this threshold will be exceeded
- IOC's will also drive demand, with Equinor anticipated to have requirements over the existing contracted units based on committed and forecasted spending increase



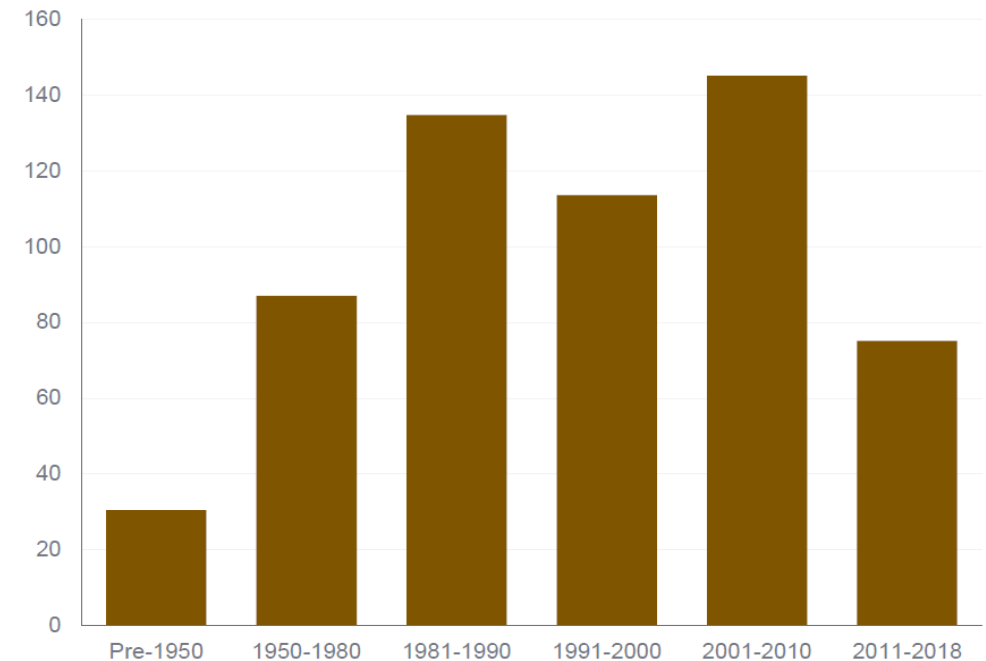
Source: Rystad Energy

Mexico – Indicators pointing to activity growth from 2020

- Average age of offshore facilities in Mexico is over 25 years
- Over 50% of infrastructure weight was installed prior to 1991
- New President ‘AMLO’ focus on increasing production by 800,000 bpd to 2.6m bpd
- Increase in production will have a USD 20 billion price tag
- Free cash flow increasing since 2016
- Budget stabilizing – growth next?
- Tenders ongoing in other segments – e.g drilling



Offshore facilities by installation year (topside weight)



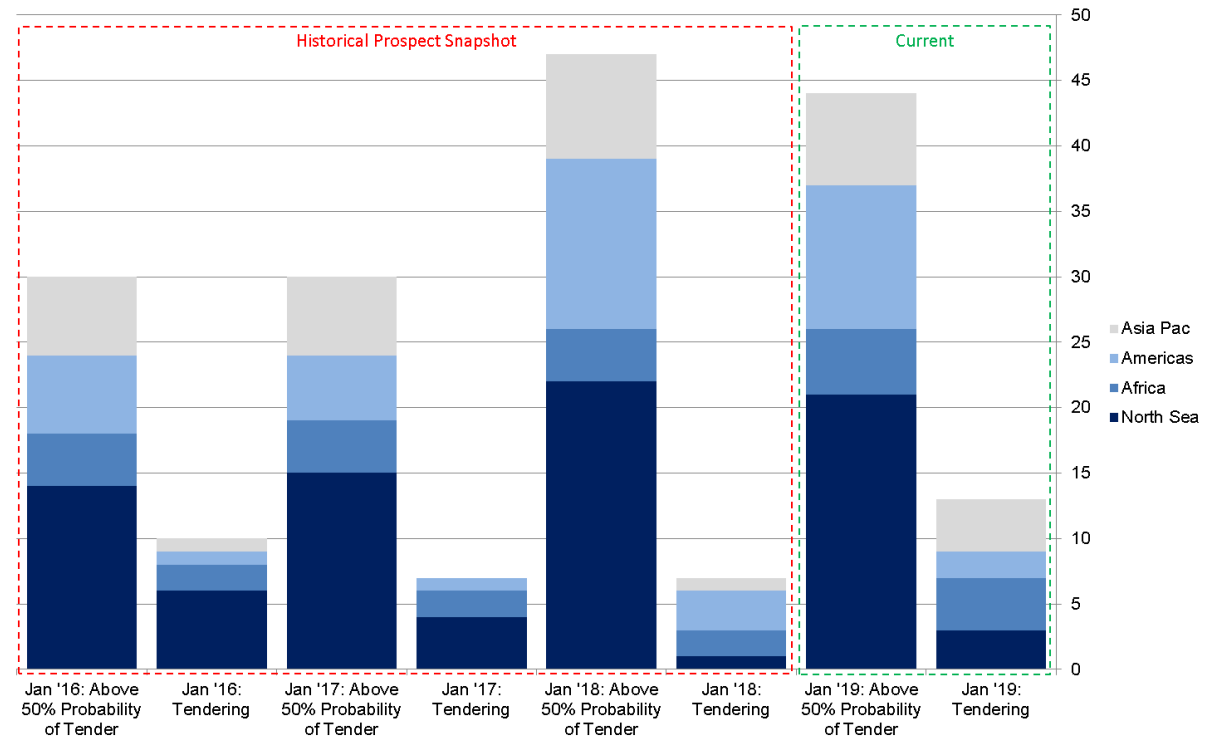
Source: Rystad Energy / Prosafe

Prospects & tendering – 3 year lookout

Global opportunities

- 13 tenders ongoing for 2019 through 2021
- 12 tenders with commencement dates in 2019
- 21 North Sea prospects with high probability of going to tender next 3 years
- 11 prospects with high probability of going to tender within Americas
- Longer term tenders materialised outside the North Sea
- Tender activity at a high level

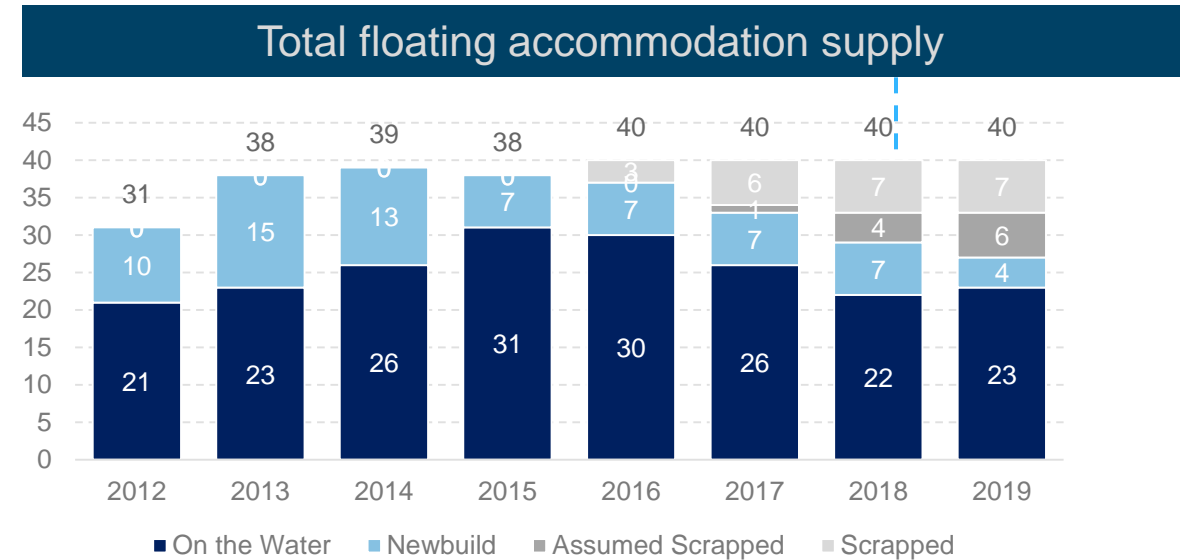
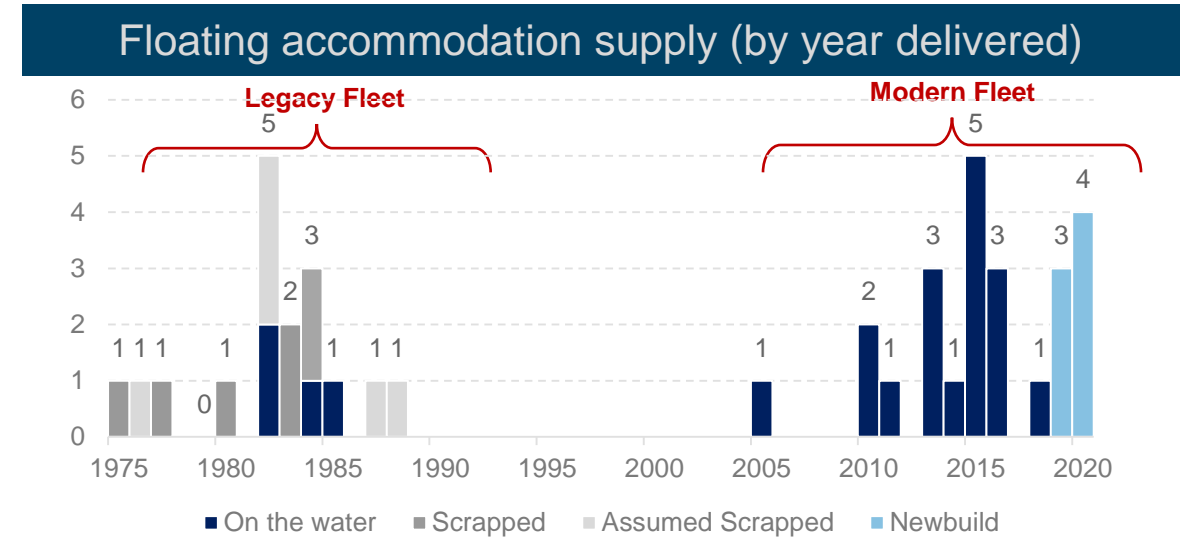
Tendering activity – 3 year profile



Source: Prosafe

Global renewal and rebalancing of fleet

- Global fleet renewal
 - 7 legacy units have been scrapped and another 6 units assumed scrapped in '19-'20
 - Average age of Prosafe fleet reduced from more than 30 years to about 10 years
- Long term, the global fleet is expected to fall from ~40 to an active fleet similar to the 2014/2015 fleet
- Transparent industry – key players in addition to Prosafe being:
 - Floatel
 - MasterMarine
 - POSH
 - CIMC/OOS
 - Cotemar



Source: Prosafe estimates

Summary

- Clear strategy
- Transformed and refinanced
 - Largest and most versatile fleet globally
- Sufficient financial runway
- Good contract coverage in prime season 2019
- Positive macro's anticipated support a gradual recovery across the value chain and across geographies in the years ahead
- Fleet renewal / consolidation remains on the agenda

